

De conformidad con lo establecido en el artículo 227 del texto refundido de la Ley del Mercado de Valores aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, Inmobiliaria Colonial, SOCIMI, S.A. ("Colonial" o la "Sociedad") comunica la siguiente

#### OTRA INFORMACIÓN RELEVANTE

Como continuación a la comunicación de información relevante publicada con fecha 22 de julio de 2022 con número de registro 17500, Colonial remite documentación de soporte a la presentación a analistas e inversores relativa a los resultados correspondientes al primer semestre de 2022, que se celebrará hoy jueves día 28 de julio de 2022 a las 18:30 horas (CET) a través de un webcast.

Los datos de conexión a la conferencia se detallan a continuación:

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La presentación online será visible a través del siguiente link:

https://onlinexperiences.com/Launch/QReg/ShowUUID=2A7A98EF-1D77-4F20-9A52-496D20C767B7

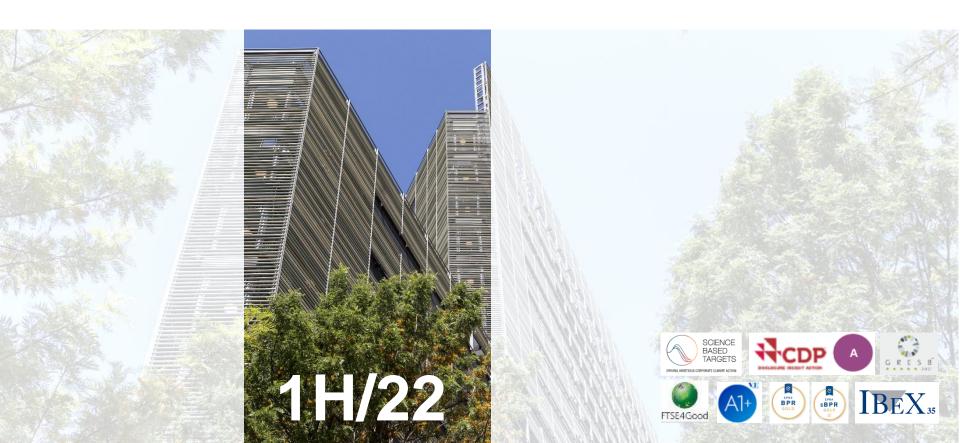
Adicionalmente, la presentación de resultados estará disponible en la página web de la Sociedad.

En Madrid, a 28 de julio de 2022.

**Colonial** 

First Half Results 2022

July 28th, 2022





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- 01 Highlights
- O2 Financial Performance Double digit profit growth
- O3 Strong delivery on operations
- 04 Drivers for future performance
- 05 Conclusion & Outlook

#### PRESENTING MANAGEMENT TEAM



Pere Viñolas
Chief Executive Officer



Carmina Ganyet
Corporate Managing Director



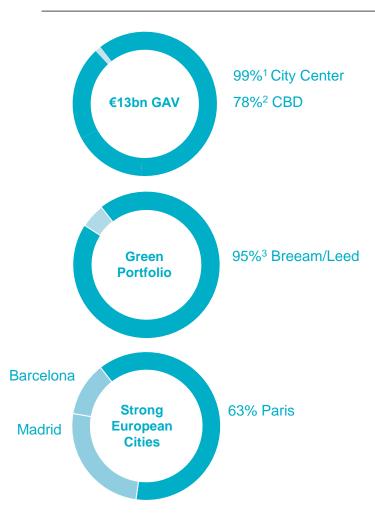
Carlos Krohmer
Chief Corporate Development Officer



Delivery of profitable Growth on the back of polarization

#### Colonial

#### **COLONIAL - THE FULL BENEFIT OF POLARIZATION**



- > Superior Grade A with unparalleled City Center/ CBD exposure
- > Most sustainable product with leadership in decarbonization
- > Best locations with best services attracting the best clients
- > Successful flight to quality strategy maximizing scarcity play
- 1 Pricing Power -> Full Indexation pass through & max rental prices
- 2 Strongest Occupancy Profile -> long term resilient across cycles
- 3 Superior Cash Flow & Capital Value Growth with limited risk
- 4 Strong profitable growth on the back of polarization



SOLID BASE FOR SUPERIOR EPS & CASH FLOW GROWTH

- CBD & Madrid Inside M-30 & Paris 7<sup>eme</sup> and 15<sup>eme</sup>
- CBD includes 22@ in Barcelona
- 3) Portfolio in operation

# O1 Highlights Strong Profit Growth Driven by Strong Operations



Delivery of strong profit growth			on the back of solid operations		maximizing Valu	ue Creation	
Group Net Profit	€355m	+120%	Letting volume	104,733 sqm +75% YoY	Total Shareholder Ro	eturn	+12% YoY +6% 6 months
Recurring Net profit	€76m	+35%	Pre-Lets on Projects  Pre-Lets Renov. Progr.	51,500 sqm 15,565 sqm	NTA per share	12.49 €/sh.	+10% YoY +4% 6 months
Recurring EPS	€14.13 Cts/sh	+27%	EPRA Occupancy	<b>Group: 96%</b> Paris: 99.7%	Gross Asset Value	€13.3bn	+8% LFL YoY +4% LFL 6 months
Gross Rental Income	€170m	+9% +6% LFL	ERV Growth	Group:+5% Paris: +6% Madrid:+6%	Disposals 22 YTD	€59m	+11% vs GAV
Recurring EBITDA	€134m	+10%	Release Spread	Group:+8% Paris: +8% Madrid:+9%	Loan to Value Liquidity		36.9% €2.6bn



Delivery of profitable Growth

Colonial

- > Net Group Profit increase of +120% YoY
- > Solid increase in Recurring Net Profit: +35% YoY
- > Double digit EPS growth of +27%

#### PROFIT FULLY TOP-LINE DRIVEN



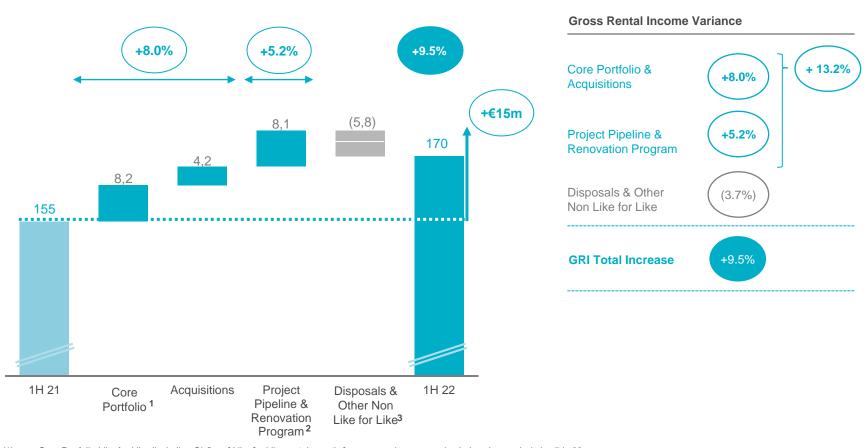
# **O2** Financial Performance - Double digit profit growth +9.5% Gross Rental Income YoY Increase



Revenue Growth excluding impact of disposals<sup>3</sup> of +13.2%

- > +8.0% Revenue increase due to rental growth in Core Portfolio & Acquisitions
- > +5.2% Revenue increase through delivery on projects & renovation program

#### GROSS RENTAL INCOME - €m



- (1) Core Portfolio Like for Like (including €1.6m of Like for Like rental growth from renovation program) Indexation analysis in slide 29
- (2) Excluding €1,6m of Like for Like rental growth from renovation program
- (3) Includes €2,5m impact from asset disposals & other non like-for-like impacts

#### **02** Financial Performance - Double digit profit growth



+6% like for like in Gross Rental Income on the back of polarization

- > Group Gross Rental Income Like for Like growth of +6%
- > Paris & Barcelona with outstanding like for like growth
- > Like for like growth through balanced mix of price & volume

#### GROSS RENTAL INCOME - €m

Gross Rental Income V	Gross Rental I	Gross Rental Like for Like Analysis					
	Total	Like for Like <sup>1</sup>		Total Like for like <sup>1</sup>	Price	Volume	
GRI Total Increase	+9.5%	+5.8%	Group LFL	+5.8%	+3.8%	+2.1%	
Paris	+13.8%	+6.3%	Paris	+6.3%	+2.9%	+3.4%	
Madrid	+3.2%	+3.4%	Madrid	+3.4%	+3.8%	(0.4%)	
Barcelona	+5.9%	+9.3%	Barcelona	+9.3%	+7.4%	+1.9%	

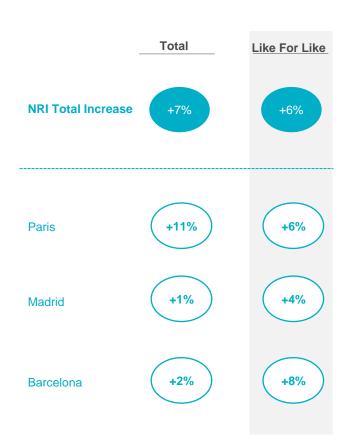
<sup>1)</sup> Like-for-like calculated following EPRA BPR recommendations

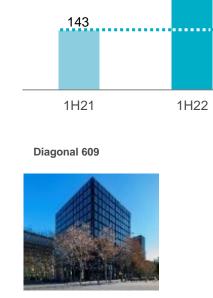
#### 02 Financial Performance - Double digit profit growth Net Rental Income growth of +7% (+6% like for like)

Colonial

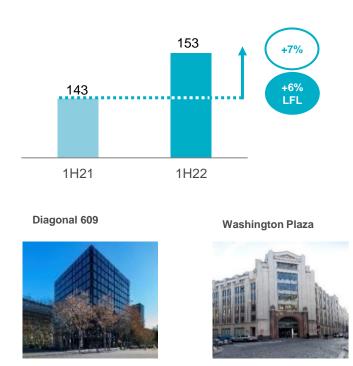
- > Net Rental Income growth +7% driven by Paris Portfolio
- > Outstanding Net Rental Income like for like growth +6%
- > Paris and Barcelona with outstanding for like increase

#### **Net Rental Income variance**





**NRI Variance YoY** 



NRI= Net Rental Income

<sup>&</sup>lt;sup>1</sup> Like-for-like variance calculation based on EPRA best practice methodology

- **O2** Financial Performance Double digit profit growth Flight to quality through selected disposals
  - > €59m of secondary assets divested in 1H2022
  - > +11% premium on 12/21 GAV

#### **MADRID**

# J Valcárcel, 24 5,652 sqm Vacant

Alcalá, 506



# De de la Josefa Valcárcel, 24 Alcalá 506

#### **PARIS**





Place de la Concorde
Tour
Eiffel

€59m Secondary Assets divested

+11% Premium on GAV 12/21

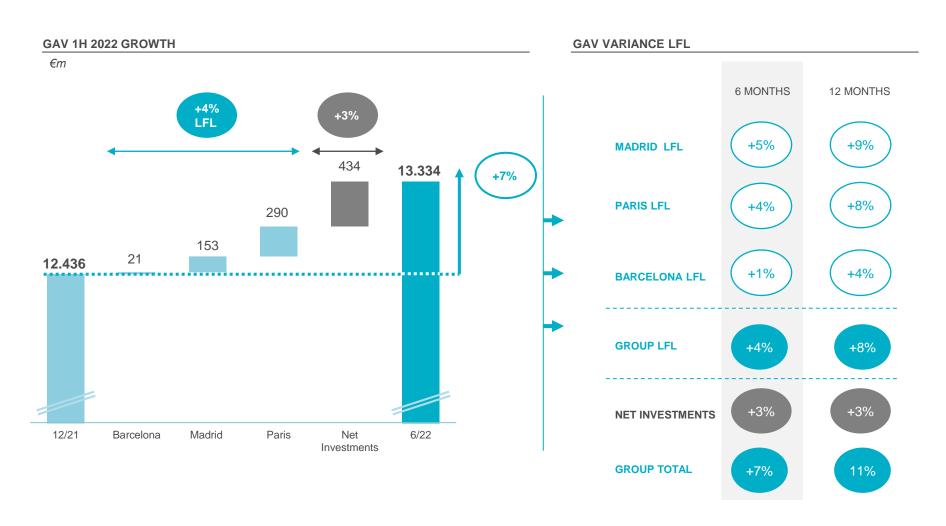
**18,243** Sqm

Secondary Locations

#### 02 Financial Performance - Double digit profit growth

Colonial

- +7% GAV growth in 6 months (+11% YoY)
- > +8% YoY like for like growth (+4% in 6 months)
- > Strong YoY like for like growth of Madrid +9% (+5% in 6 months)
- > Paris with solid +8% YoY like for like growth (+4% in 6 months)



#### O2 Financial Performance - Double digit profit growth Solid Capital Structure with strong Hedging Profile

Colonial

- > LTV at healthy 36.9%, at low-end of guidance
- > Liquidity of 2.6 €bn with €0.5bn in cash
- > Strong hedging policy securing future interest rates

#### **Solid Capital Structure**

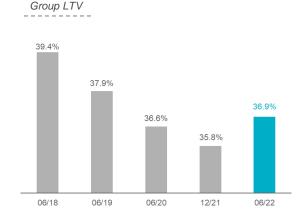
#### > LTV of 36.9%

#### > Liquidity of €2.6bn

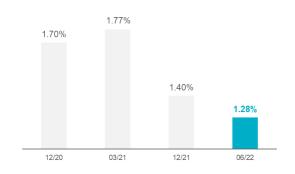
€467m
€2,090m
€2,557m



Colonial SFL

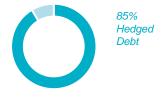


#### Competitive cost of debt



#### Strong hedging policy

- > 32% of Colonial Group debt is pre-hedged at 0.64% average SWAP starting forward after each bond maturity date for the 9 following years
- > 85% of current debt is with fixed interest rate



> Current hedging has a mark to market value of €216m as of 30th June 2022





**Colonial** 

- > Group Net Profit of €355m, +120% YoY
- > Recurring Earnings of €76m, +35% YoY
- > EPRA EPS of €14.13/share; +27% YoY)

#### **PROFIT & LOSS ACCOUNT**

Results analysis - €m	1H 22	1H 21
Gross Rents	170	155
Recurring EBITDA	134	122
Recurring financial result	(38)	(43)
Income tax expense & others - recurring	(7)	(7)
Minority interests - recurring	(13)	(16)
Recurring Earnings	76	57
Change in fair value of assets & provisions	315	147
Non-recurring financial result & MTM	(1)	(27)
Income tax & others - non-recurring	0	(4)
Minority interests - non-recurring	(35)	(11)
Profit attributable to the Group	355	162
Recurring Earnings - €m	76	57
Nosh (mm)	539.6	508.1
EPS recurring - Cts€/share	14.13	11.14



# O2 Financial Performance - Double digit profit growth Strong NTA growth through Prime Positioning & Alpha

Colonial

- > Total Shareholder Return of +12% YoY (+6% in 6 months)
- > Epra NTA of €12.49/share; +10% YoY (+4% in 6 months)
- > NTA growth on the back of Prime Positioning & Alpha Value Creation

#### **EPRA NET TANGIBLE ASSETS (EPRA NTA)** TOTAL SHAREHOLDER RETURN €/share Capital Value Creation 12 months 6 months 12,73 0,14 (0,26)0,24 0,22 12,49 0,35 12,04 NTA Growth per share Dividend per share **Total Return** +6% +12% **EPRA** France Spain Recurring Dividends **EPRA** DPS **EPRA** per share NTA Earnings & others NTA NTA 12/2021 06/2022 06/2022 +Dividend €6,496m €6,742m NTA 12/21 NTA 06/22



Superior performance on the back of polarization for high quality product

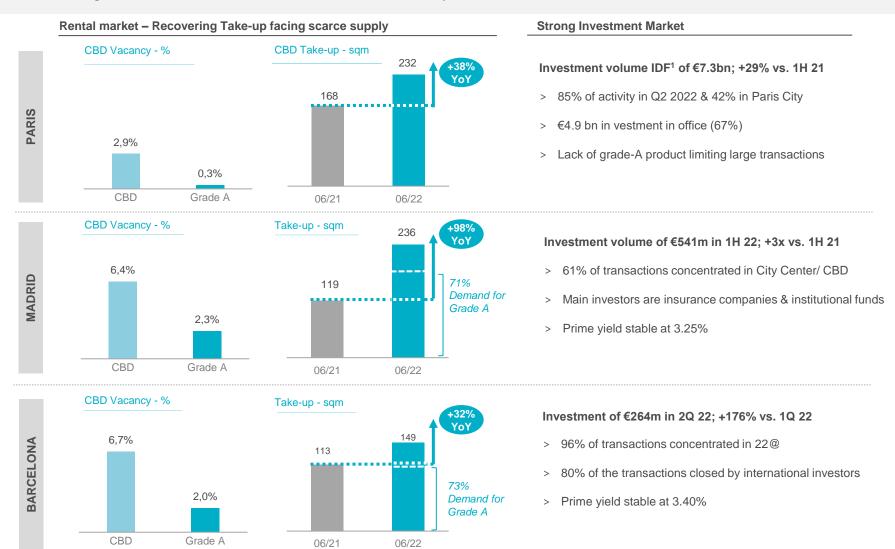
#### O3 Strong delivery in operations



19

Office Markets with strong support for Grade A in CBD

- > Tenant for Grade A product concentrates more than 70% of total demand
- > Take-up in all markets widely above previous year
- > Strong investment market for scarce Grade A in the City Center



Source: Cushman & Wakefield: CBRE: BNP

# O3 Strong delivery in operations Superior performance on the back of high-quality prime product



		LETTING VOLUME YTD (Sqm)			KPIS 1H 2022			
		1H 2021	1H 2022	YoY	RELEASE SPREAD1	ERV GROWTH <sup>2</sup>	MATURITY (years) <sup>3</sup>	EPRA VACANCY <sup>4</sup>
PARIS		17,313	34,483	+99%	+8%	+6%	8	0.3%
MADRID		17,825	57,135	+221%	+9%	+6%	5	6.6%
BARCELONA		24,646	13,115	(47%)	+8%	+0.1%	3	14.2%
TOTAL	<b>7</b> Colonial	59,784	104,733	+75%	+8%	+5%	6	4.0%

<sup>(1)</sup> Rental prices signed vs previous rents

<sup>(2)</sup> Signed rents vs 12/21 ERV (new lettings & renewals)

<sup>(3)</sup> Maturity until first potential exit

<sup>(4)</sup> Financial vacancy calculated according to EPRA methodology – Office Portfolio

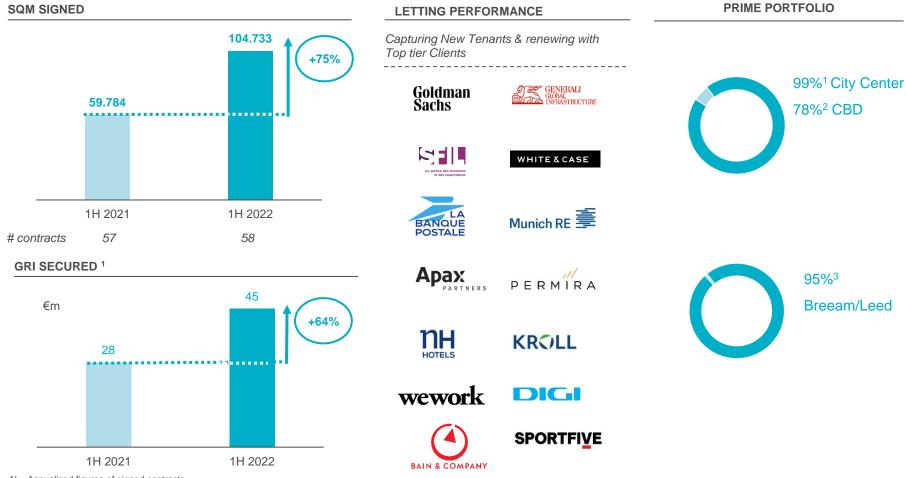
#### 03 Strong delivery in operations

**Colonial** 

Superior performance on the back of high quality product

- > Colonial with strong letting activity, +75% on previous year (+64% in economic terms)
- > Letting activity focused on CBD assets with high Energy Certificates
- > Solid mix between renewals and new lets

#### **LETTING ACTIVITY REMAINS SOLID IN 1Q 2022**



<sup>1)</sup> Annualized figures of signed contracts

<sup>2)</sup> CBD includes 22@ in Barcelona

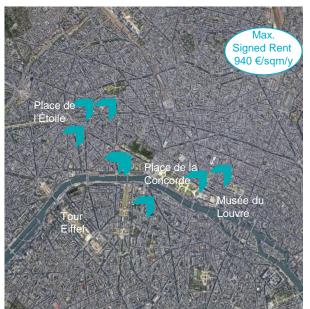
<sup>3)</sup> Portfolio in operation

# 03 Strong delivery in operations

#### Colonial

#### Benefitting from polarization - Setting the benchmark in Prime

PARIS		MADRID		BARCELONA		
Letting volume - sqm		Letting volume - sqm		Letting volume - sqm		
Total Thereof CBD & 7ieme	34,483 10,703	Total Thereof CBD	57,135 39,274	Total Thereof CBD & 22@	13,115 12,676	







Biome

















21,888 sqm signed 2,277 sqm signed 2,711 sqm signed

12,137 sqm signed 7,812 sqm signed

5,133 sqm signed

2,803 sqm signed

1,299 sqm signed

# O3 Strong delivery in operations Strong Occupancy Profile of Grade A Portfolio

Colonial

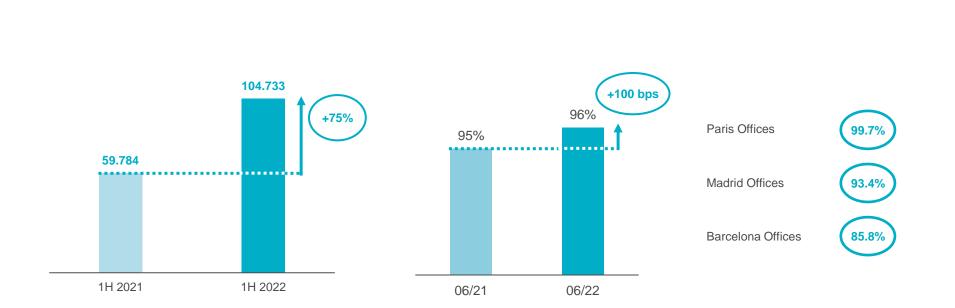
**GROUP OCCUPANCY BY MARKETS** 

- > Group Occupancy at healthy 96% with almost full occupancy in Paris (99%)
- > Strong letting performance in 1H 22: +75% vs. 1H 21 letting volume

**LETTING ACTIVITY - sqm** 

**EPRA OCCUPANCY** 

**GROUP OCCUPANCY as of 06/2022** 



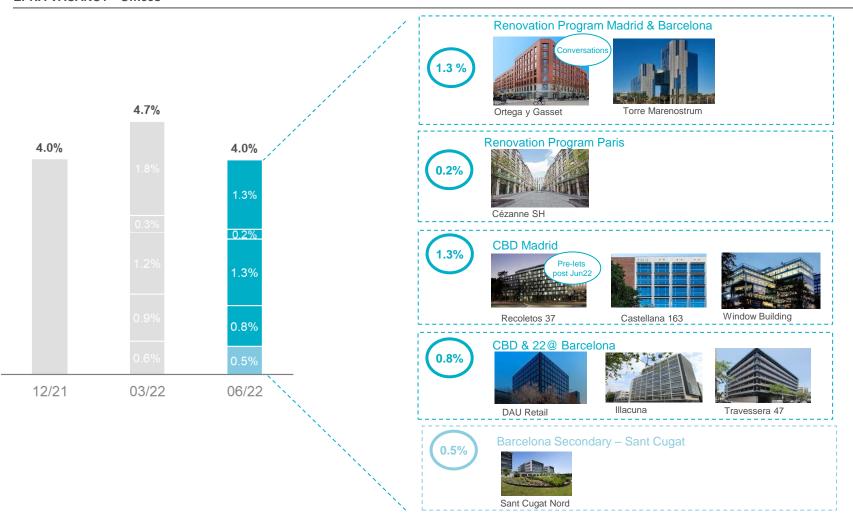
#### **03** Strong delivery in operations



Vacancy at healthy 4.0%: availability of top-quality product

- 4.0% of available high-quality space with solid letting prospects
- > 1.5% renovation program assets in Madrid, Barcelona & Paris
- > 2.1% Grade A CBD premises in Barcelona & Madrid

#### **EPRA VACANCY - Offices**

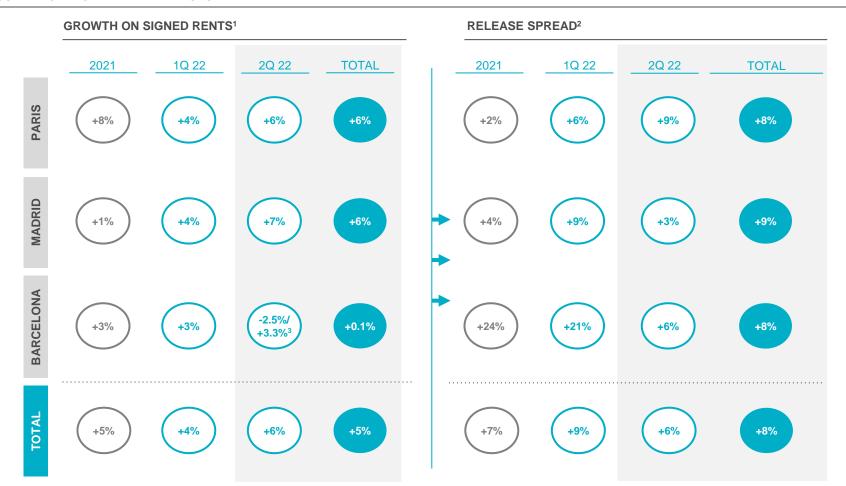


#### O3 Strong delivery in operations Rental growth remains solid

Colonial

- > Q2 Solid ERV growth of +6% driven by Madrid & Paris
- > +8% release spread YTD (+9% in Madrid & +8% Paris)

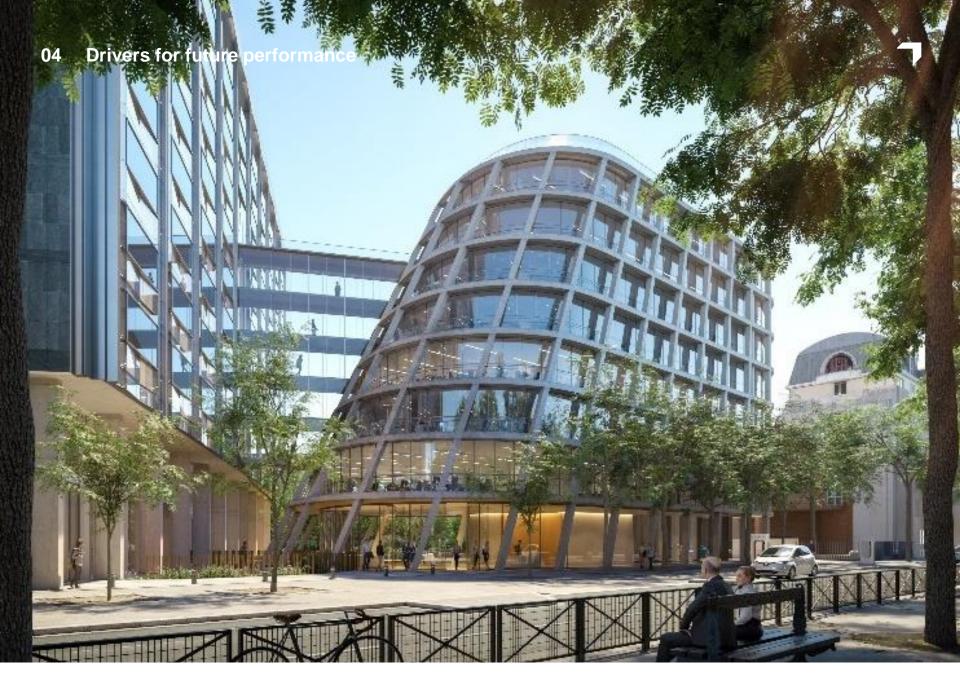
#### **SOLID INCREASE IN RENTAL PRICES**



<sup>(1)</sup> Signed rents vs 12/21 ERV (new lettings & renewals)

<sup>(2)</sup> Signed rents vs previous contracts (renewals)

<sup>(3)</sup> Excluding the renewal of a tenant a building in the 22 @, with a market rent review, extending the maturity of the contract



Prime Positioning & Alpha driving future performance



#### Performance on the back of Prime Positioning & Alpha

- 1 Sustained Strong Delivery on NTA & EPS
- 2 Pricing Power
- 3 Projects & Renovations on track
- 4 Securing future cash flow



12.73

12.49

NTA

06/21

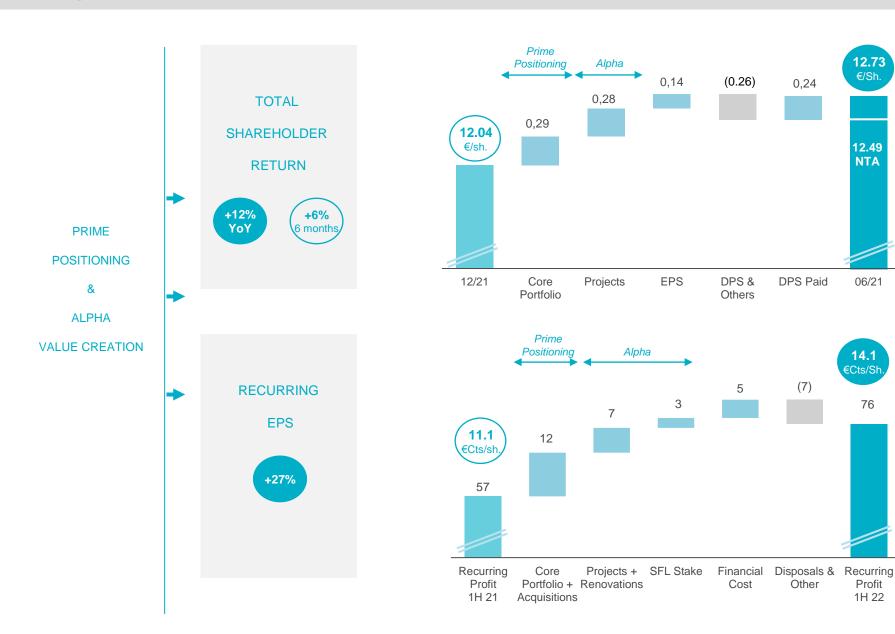
14.1 €Cts/Sh

76

Profit

1H 22

#### Sustained Strong Delivery on NTA & EPS





#### 2 Pricing Power through Prime Positioning

#### **PRICING POWER - INDEXATION**

#### Indexation Paris, Madrid & Barcelona



- > 100% of contracts indexed<sup>2</sup>
- Indexation fully Passedthrough

#### 2022 Profit Impact<sup>1</sup>

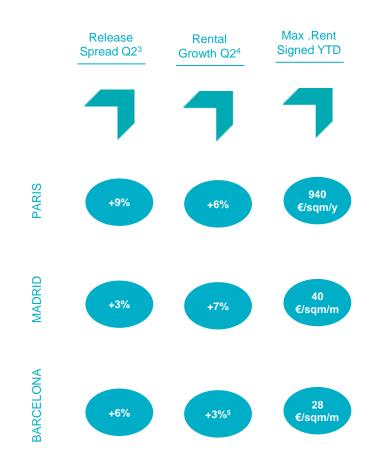
	1H 22	Full Year 2022
Captured Indexation YTD	€4m	>€8m
Pending Indexatio	> €2m	
Full Year 22 Impa	~ €11m	

#### 2023 Profit Impact<sup>1</sup>



#### PRICING POWER - CAPTURING MAXIMUM RENTS

Outperfoming the market 2022 YTD



- 3. Signed rents vs previous contracts (renewals)
- 4. Signed rents vs. market rents at 31/12/2021 (ERV 12/21)
- Excluding the renewal of a tenant in a 22@ building, with a market rent review, extending the maturity of the contract



3 Projects on track

BIOME: Best quality product with low carbon footprint



#### Office space 100% pre-let

- > Two leases signed with La Banque Postale and SFIL for all the office space
  - > Rent: over €670/sqm
  - > Lease term: 10 years
  - > Effective 2 Nov. 2022

















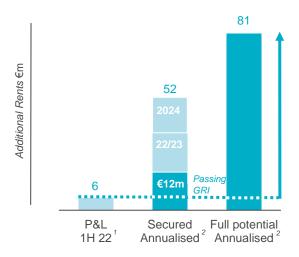


**EXCELLENT** 

Colonial

- 3 Projects on track
- > 7 of the 9 assets of the project pipeline already have high pre-let levels
- > €52m of annualized rents secured in more than 77,000 sqm
- > Rental prices signed at the high end: yield on cost above 6% confirmed

#### **PROJECT PIPELINE**























<sup>&</sup>lt;sup>1</sup> 06/22 YTD GRI (6 months cumulative)

<sup>&</sup>lt;sup>2</sup> Annualized topped-Up passing GRI as of 06/22

3 Projects on track

Colonial

- > 7 of the 9 assets of the project pipeline already have high pre-let levels
- > Signed rents well above market ERVs
- > Contracts signed with AAA tenants

#### Diagonal 525 Paris CBD

5,706 sqm





#### Marceau / lena 96 Paris CBD 9,684 sqm



#### Goldman Sachs

#### 96 Velázquez 86D Madrid CBD



WHITE & CASE







#### Miguel Ángel 23 Madrid CBD

8,204 sqm



McKinsey & Company

#### Biome

Paris CBD 21,900 sqm

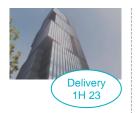






## Plaza Europa, 34 Barcelona CC

Barcelona CC 14,306 sqm



#### Louvre-St-Honoré

Paris CBD 16,000 sqm



Fondation Cartier pour l'art contemporain

FULLY LET



FULLY LET

86% LET



**FULLY LET** 



**FULLY LET** 

STRONG MOMENTUM

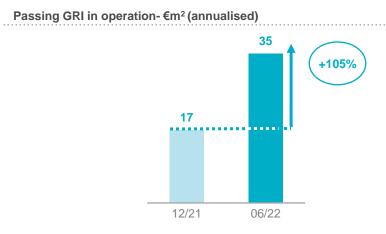


**FULLY LET** 

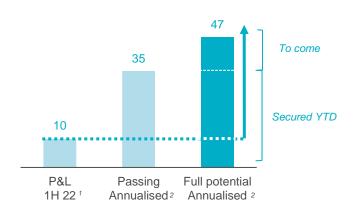
**T** Colonial

- 3 Renovation Program almost completed
- > Significant progress in letting up the renovation program
- > Passing rents have increased by +105% in 6 months
- > Reversion of €35m annualized GRI secured/passing as of 06/22

#### SIGNIFICANT GRI REVERSION WITH VALUE CREATION POTENTIAL



GRI secured & to come- €m<sup>2</sup>



103 Grenelle



Charles de Gaulle



**Washington Plaza** 



Cézanne St Honoré



Cedro



Ortega y Gasset



Diagonal 530



**Torre Marenostrum** 



**Parc Glories II** 



<sup>&</sup>lt;sup>1</sup> 06/22 YTD GRI (6 months cumulative)

<sup>&</sup>lt;sup>2</sup> Annualized topped-Up passing GRI as of 06/22

- 3 Renovation Program almost completed
- > Renovation program almost fully let
- > Signed rents well above market ERVs
- > Contracts signed with AAA tenants





+11% vs ERV





advancy



FULLY LET

## **103 Grenelle**Paris 7<sup>eme</sup> 5,600 sqm



+ 7% vs ERV



Debevoise & Plimpton





**V** 

promontoria



FULLY LET

#### **Cézanne Saint Honoré** *Prime CBD – 10,000 sqm*



+15% vs ERV





LACOURTE RAQUIN TATAR

90% LET

#### Charles de Gaulle Paris Neuilly – 6,700 sqm



+ 15% vs ERV









V

FULLY LET

#### Cedro

Madrid North - 14.400 sam



+ 15% vs ERV





Ortega y Gasset Madrid CBD – 7,800 sqm

Colonial



+ 3% vs ERV





79% LET 57% LET

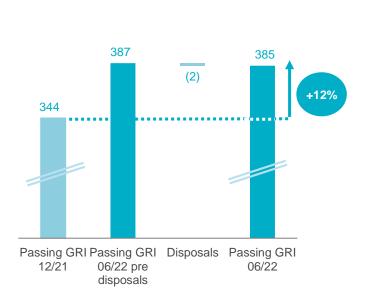


#### 4 Future Cash Flow on the back of an increasing revenue base

#### INCREASE ANNUALIZED GRI¹ UP TO €385m

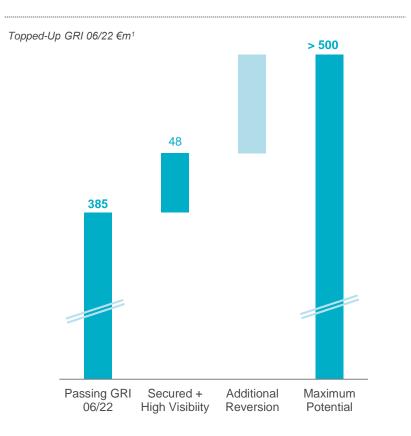
- > €41m additional annualized¹ rents since 12/21
- > +12% increase of revenue base<sup>1</sup> (net of disposals)

Topped-Up GRI 06/22 €m1



#### MORE THAN €400m RENTAL BASE¹ SECURED YTD

- > Strong Pre-Lets
- > Pricing Power & Indexation





Superior growth & returns through prime positioning

# 05 Conclusion & Outlook Colonial well positioned



#### STRONG DELIVERY ON VALUE & CASH FLOW

- > Total Shareholder Return (NTA based) +6% in 6 months
- > GAV growth of + 4% like for like in 6 months
- > Recurring EPS +27% YoY
- > Strong operations securing additional cash flow

#### COLONIAL WELL POSITIONED TO PLAY THE CYCLE

Colonial platform with strong internal growth drivers in place

- 1 Pricing Power: full Indexation pass through & max rental prices
- 2 Projects & Renovations on track
- 3 Secured future cash flow through pre-lets

#### **OUTLOOK & GUIDANCE**

- > Recurring EPS 2022: €28-29Cts per share
- > Prime CBD assets outperforming the market



#### Colonia

# Investment markets for prime product remain active

- > Paris CBD an attractive target for International Investors
- > Pricing above appraisals for Core product in CBD

	2 Place Rio (2Q 2022)	CBD	€282m	8,676 sqm	€32,570/sqm
	SKY (1Q 2022)	CBD	€108.25m	3,500 sqm	€30,928/sqm
S	Maison Bayard (4Q 2021)	CBD	€252m	8,165 sqm	€30,863/sqm
PARIS	1-1BIS Rue Francois (1Q 2022)	CBD	€86m	3,410 sqm	€25,219/sqm
	Pasteur (2Q 2022)	City Center	€484m	39,500 sqm	€12,250/sqm
	NEXXT (2Q 2022)	City Center	€235m	20,000 sqm	€11,772/sqm

# **Colonial**

# Investment markets for prime product remain active

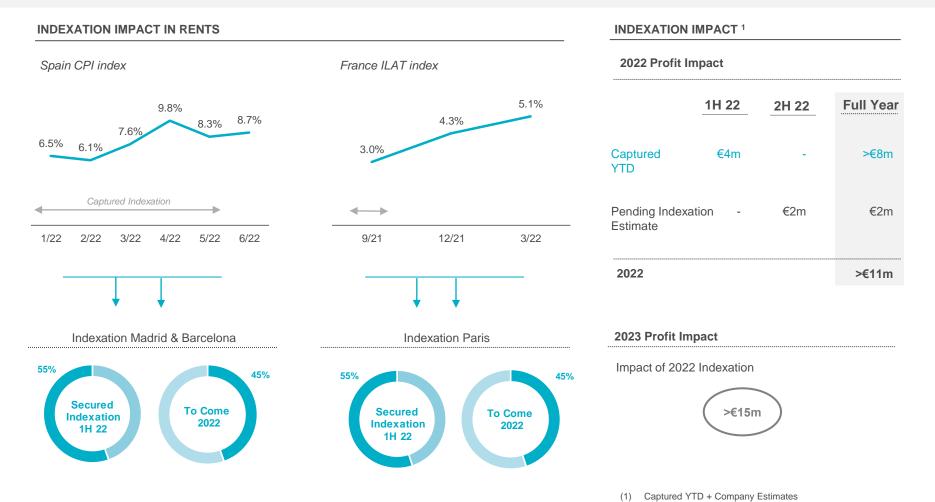
- > Barcelona with solid investment activity— specially in the 22@ district
- > Investor appetite with increased momentum for Prime in Madrid

		Goya 36 (1Q 2022)	CBD	€52m	4,500 m	€11,556/sqm
MADRID	40	Ancora 40 (1Q 2022)	CBD	€51	7,215 sqm	€7,069/sqm
		Alcalá 26 (4Q 2021)	CBD	€37m	5,343 m	€6,878/sqm
ONA		Step Up (2Q 2022)	22@	€35m	4,500 sqm	€7,777/sqm
BARCELONA		Sancho de Ávila 105 (2Q 2022)	22@	€18m	2,500 sqm	€7,200/sqm
		Antic de Valencia (2Q 2022)	22@	€65m	10,010 sqm	€6,493/sqm

#### Indexation & Rental Growth



- > Colonial portfolio fully capturing positive indexation impact in cash flow
- > Indexation on Spanish portfolio already secured for more than 35% of the contracts
- > Prime Grade A Positioning provides additional rental upside



Source: INE & INSEE



#### **RELEASE SPREAD<sup>1</sup>**

Via Augusta 21



Santa Engracia 120



**Torre Bcn** 





**GROWTH ON SIGNED RENTS<sup>2</sup>** 



**DAU Retail** 



López de Hoyos, 35



Cézanne Saint-Honoré



Diagonal 609



Francisco Silvela 42



Amigó 11-17



Illacuna



Castellana 43



Francisco Silvela 42



Santa Engracia 120



Ortega y Gasset 100



103 Grenelle



López de Hoyos, 35



- Signed rents vs previous contracts (renewals) Signed rents vs 12/21 ERV (new lettings & renewals)

## Colonial

# Project pipeline – GRI reversionary potential going forward

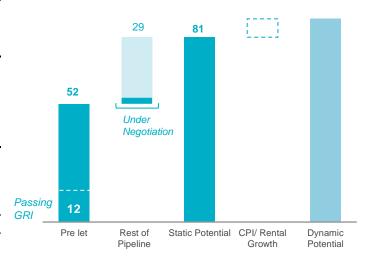
- > More than €80m of additional rents to flow into the recurring P/L
- > €52m of secured rents through solid pre-let performance
- > Project pipeline delivery & pre-letting process on track

Project		City	% Group	Delivery	GLA (sqm)	Total <sup>1</sup> Cost €m	Yield on Cost
1	Diagonal 525	Barcelona CBD	100%	Delivered	5,706	41	≈ 5%
2	83 Marceau	Paris CBD	98%	Delivered	9,600	154	≈ 6%
3	Velazquez 86D	Madrid CBD	100%	3Q 22	16,318	116	> 6%
4	Miguel Angel 23	Madrid CBD	100%	3Q 22	8,204	66	> 5%
5	Biome	Paris City Center	98%	2H 22	24,500	283	≈ 5%
6	Sagasta 27	Madrid CBD	100%	2H 22	4,896	23	6%
7	Plaza Europa 34	Barcelona	50%	1H 23	14,306	42	≈ 7%
8	Mendez Alvaro Campus	Madrid CBD South	100%	1H 24	89,871	323	7- 8%
9	Louvre SaintHonoré Commercial	Paris CBD	98%	2024	16,000	215	7- 8%
CU	RRENT PIPELINE				189,401	1,264	6- 7%



# <sup>1</sup> Total Cost Finished Product= Acquisition Cost/Asset Value pre Project + total Capex to be invested

#### GRI<sup>2</sup> Path to reversion - €m



 Pending Capex³ - €m	
2022	69-74
2023	79-84
2024	39-44
Total Pending Capex	187-202
Thereof Spain	148-156
Thereof France	39-46

<sup>&</sup>lt;sup>2</sup> Annualized topped-Up passing GRI as of 06/22

<sup>&</sup>lt;sup>3</sup> Pending Capex as of 06/2022

## **T** Colonial

# Project pipeline – significant value creation potential going forward

- > €2.5bn of value expected
- > Base for significant future NTA growth
- > 2022 Delivery on track

Project		City	% Group	Delivery	GLA (sqm)	Total <sup>1</sup> Cost €m	Yield on Cost
1	Diagonal 525	Barcelona CBD	100%	Delivered	5,706	41	≈ 5%
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CU	RRENT PIPELINE				189,401	1,264	6- 7%



# 2.4 – 2.6 2.0 1.7 Total cost<sup>1</sup> Current value <sup>2</sup> Current value <sup>3</sup> Current value <sup>4</sup> Stabilized <sup>5</sup> Value

- > Significant value creation potential
- > Delivery well balanced

Value creation potential - €bn

- 2 Projects already delivered
- 4 Projects in 2022
- 3 Projects in 2023/24

<sup>1</sup> Total Cost Finished Product= Acquisition Cost/Asset Value pre Project + total Capex to be invested

<sup>2</sup> GAV 12/20 + Pending Capex as of 12/20

<sup>3</sup> GAV 12/21 + Pending Capex as of 12/21

<sup>4</sup> GAV 06/22 + Pending Capex as of 06/22

<sup>5</sup> Stabilized Rent capitalized at estimated exit yield

#### Colonial

# Renovation Program with positive momentum

- > Significant progress in letting up the renovation program
- > Passing rents have increased by €27m since the beginning of the program
- > Reversion of €35m annualized GRI secured/passing as of 06/22

#### RENOVATION PROGRAM

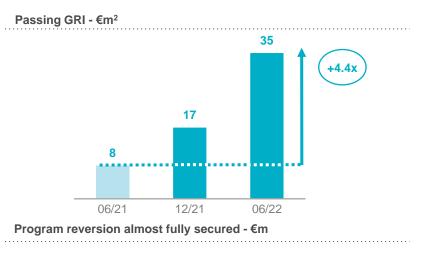
Paris

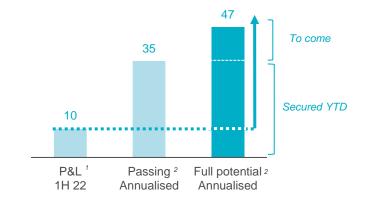
Madrid

Barcelona

#### City Delivery Pre-let GLA (sqm) Asset Paris 17ème 1 103 Grenelle 100% 5,631 2 Charles de Gaulle **Paris Neuilly** 100% 6,742 **Washington Plaza** 3 **Paris CBD** 100% 10,611 Cezanne SH Paris CBD 90% 9,951 Cedro **Madrid North** 79% 14,437 Ortega & Gasset 100 **Madrid CBD** 57% 7,792 34% **Torre Marenostrum** Barcelona 22@ 22,394 (1st phase) Diagonal 530 Barcelona CBD Q3 2022 40% 12,876 **Project** Parc Glories II Barcelona 22@ 2024 17,860 analysis **TOTAL RENOVATION PROGRAM** 108,294

#### SIGNIFICANT GRI REVERSION WITH VALUE CREATION POTENTIAL





<sup>. 06/22</sup> YTD GRI (6 months cumulative)

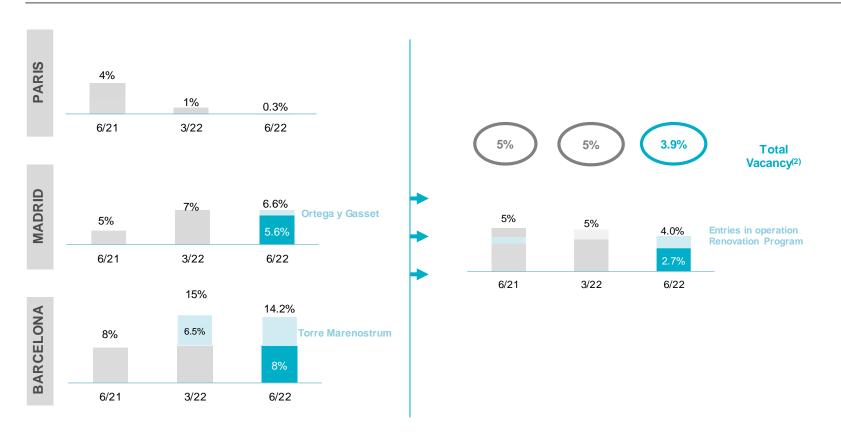
<sup>2.</sup> Annualized topped-up passing GRI as of 06/22



Vacancy at very healthy levels in every segment

- > Office portfolio vacancy stable at a healthy 4% level (2.7% excluding Torre Marenostrum & Ortega y Gasset)
- > 1.5% renovation program assets in Madrid, Barcelona & Paris
- > Outstanding Paris at 0.3% vacancy in the office portfolio

#### **EPRA¹ VACANCY**



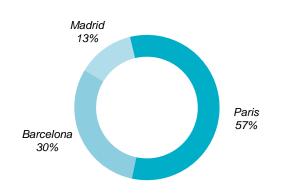
<sup>(1)</sup> EPRA Vacancy office portfolio

<sup>(2)</sup> EPRA Vacancy including all uses

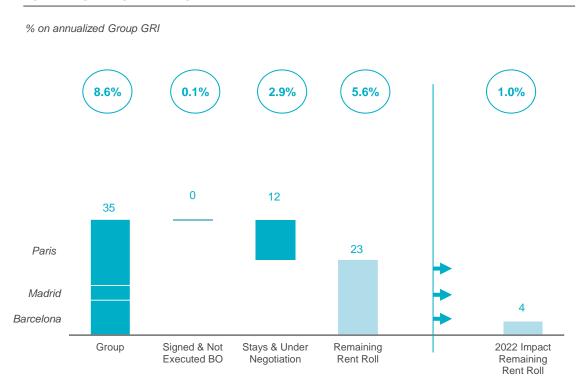


#### CONTRACT PORTFOLIO 2022 MATURITIES - DELIVERY YTD ON TRACK

#### **2022 MATURITIES - MIX**



#### **2022 MATURITIES BREAKDOWN**



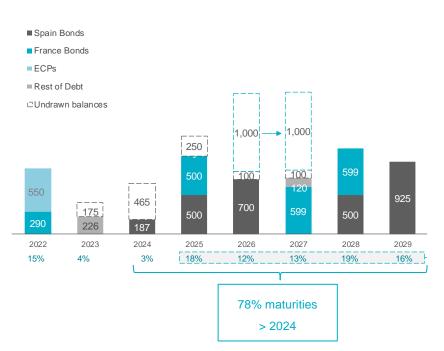
# A solid capital structure

Colonial

- > Long-term financing profile with extended debt maturities
- > LTV of 36.9% with a liquidity of €2,557m
- > A solid financial structure with competitive financing costs

#### **Extension of Debt Maturities**

#### Maturity profile of debt facilities - €bn



#### **A Solid Financial Structure**

31/12/2021	30/06/2022
€4,716m	€5,228m
35.8%	36.9%
€0m	€0m
<u>€2,140m</u>	<u>€2,090m</u>
€2,140m	€2,090m
<u>€219m</u>	<u>€467m</u>
€2,359m	€2,557m
5.2 years	4.6 years
98%	99%
1.40%1	1.28% <sup>1</sup>
	35.8%  €0m €2,140m €2,140m €219m €2,359m  5.2 years 98%

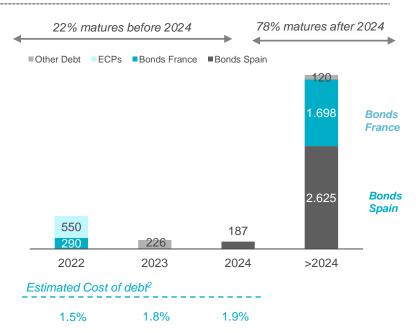
# Interest Rate Risk Under Control & No Refinancing Risk

**Colonial** 

- > Strong financial position with few maturities in the next 3 years
- > Current liquidity covers 2 times future financing needs

# 85% Fixed Interest rate C. 5 years Avg. debt maturity Fixed Bonds

#### Colonial Group - Debt Maturity Profile As Of June 22



<sup>&</sup>lt;sup>1</sup> €200m pre-hedgings already applied in 2Q2022

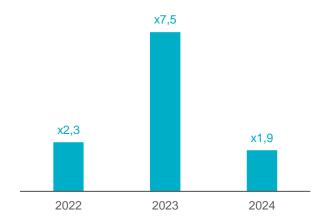
#### **CURRENT LIQUIDITY ENSURING FUTURE FINANCING**







Colonial Group - Coverage ratio considering future financing needs<sup>3</sup>



<sup>&</sup>lt;sup>2</sup> Interest rates curves and future spreads, as of 4th of July 2022

<sup>&</sup>lt;sup>3</sup> Coverage ratio as Sources / Uses

<sup>&</sup>lt;sup>4</sup> Revolving Credit facility

# Decarbonization Strategy on track



#### **DECARBONIZATION PLAN ON TRACK**



# SBTI APPROVAL

1.5° AMBITION

- First and only Real Estate company in Spain
- Only 8 out of 35 companies of IBEX35 with a 1.5° ambition
- Decarbonization Business Plan scientifically validated



#### **GREEN BOND**

# FULL BOND CONVERSION TO GREEN BONDS

- > 1st IBEX35 company with 100% Green Bonds
- > 1st Spanish Real Estate with 100% Green Bonds
- > Well positioned in continental Europe on green financing





#### GRESB

**SCORE: 5-STAR** 

- > Investment portfolio: 94 / 100 Leader in the listed offices in Western Europe
- > Development portfolio: 97/100
- > Strong momentum in rating +54% in 4 years





# CARBON DISCLOSURE PROJECT

SCORE: A

- Only Office Real Estate company in Europe
- > Only 5 real estate companies in Europe
- > Only 12 real estate companies in worldwide



Science Based Target initiative (SBTi) - Colonial's Business Plan verified & approved by SBTi

- > Carbon footprint reduction by 52% vs 2018 baseline year
- > Acceleration of path towards net zero emissions
- > Objective of carbon neutrality in 2030 (previous objective 2050)

#### **COLONIAL FULLY ALIGNED WITH PARIS AGREEMENT**

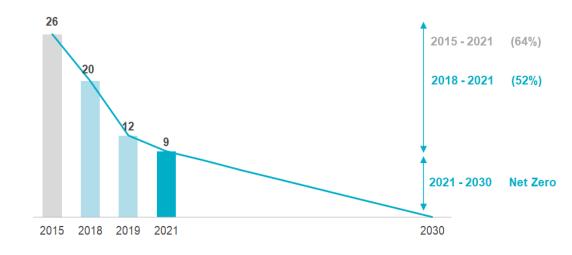




- Decarbonization Business Plan reviewed and approved by Science Based Target Initiative (SBTi)
   1.5° Ambition conformed
- Objective of Carbon Neutrality in 2030
   Anticipation in 20 years of previous target
- Strategic alignment through internal carbon price
   Carbon price of €100/per ton CO2e
- > CDP Score at A confirming decarbonization leadership

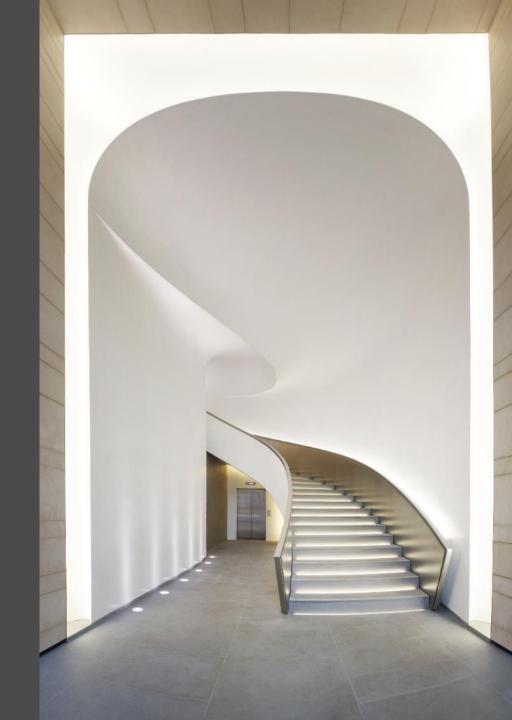
#### INTENSITY CARBON EMISSIONS 2021, 2020 & 2019 - (Scope 1 & 2)

(KgCo2e/sqm)



# Colonial





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