

FY 2023
financial results

Highlights

Amadeus reports strong 2023
results and grows shareholder
remuneration

Highlights for the year ended December 31, 2023 (relative to prior year).

- **Air Distribution bookings** increased 13.6%, to 450.2 million.
- **Air IT Solutions passengers boarded** increased 26.8%, to 1,952.3 million.
- **Air Distribution revenue** grew 23.6%, to €2,655.1 million.
- **Air IT Solutions revenue** increased 21.6%, to €1,903.5 million.
- **Hospitality & Other Solutions revenue** grew 14.2%, to €882.6 million.
- **Group Revenue** increased 21.3%, to €5,441.2 million.
- **EBITDA** grew 29.8%¹, to €2,063.2 million¹.
- **Adjusted Profit**² increased 59.8%¹, to €1,123.9 million¹.
- **Free Cash Flow**³ increased 42.7%⁴, to €1,148.6 million⁴.
- **Net financial debt**⁵ was €2,140.6 million at December 31, 2023 (1.0 times last-twelve-month EBITDA⁵).

Amadeus continued to see a steady evolution through the fourth quarter, resulting in strong financial performance for 2023. Across the full year, Revenue, EBITDA and Adjusted Profit grew by 21.3%, 29.8%¹ and 59.8%¹, respectively. Free Cash Flow amounted to €1,148.6 million, supporting Net Financial Debt of €2,140.6 million at December 31, 2023, representing 1.0 times last-twelve-month EBITDA.

¹ Excluding non-recurring effects: (i) in 2023, impacts from updates in tax risk assessments, fundamentally due to the positive resolution of proceedings, which resulted in an increase in EBITDA of €42.0 million and in Adjusted profit of €73.6 million, (ii) in Q4 2023, a payment to a third party distributor due to a change in our distribution strategy, which resulted in a reduction in EBITDA and Adjusted profit of €10.9 million and €8.2 million, respectively, and (iii) in 2022, a non-refundable government grant, which resulted in an increase in EBITDA and Adjusted profit of €51.2 million and €38.9 million, respectively.

² Excluding after-tax impact of the following items: (i) accounting effects derived from PPA exercises and impairment losses, (ii) non-operating exchange gains (losses), and (iii) other non-operating income (expense).

³ Defined as EBITDA, minus capital expenditure, plus changes in our operating working capital, minus taxes paid, minus interests and financial fees paid.

⁴ Free Cash Flow grew by 42.6%, to €1,116.7 million, in 2023, vs. 2022, if we exclude the following non-recurring effects: (i) a collection of €42.8 million from the Indian tax authorities, in Q2'23, (ii) a payment of €10.9 million to a third party distributor, in Q4'23, (iii) a non-refundable government grant of €51.2 million received in Q2'22, and (iv) €29.1 million cost saving program implementation costs paid in 2022.

⁵ Based on our credit facility agreements' definition.

Luis Maroto, President & CEO of Amadeus, commented:

“In 2023, Amadeus experienced strong growth, expanding profitability and high cash flow generation. This has allowed us not only to resume a dividend payment, but also to announce share repurchase programs in aggregate amounting to over €1 billion in 2023.

Amadeus has long been a story of expansion and diversification, and over the year we’ve continued to invest. We believe we can make a positive impact through technology at more touchpoints along the traveler journey, which means expanding our addressable markets and customer base. This is evidenced in our recent announcement that we are acquiring a leading provider of biometric solutions for airports, airlines, and border control customers, in addition to the upcoming implementation of a new mid-sized ACRS customer.

As we advance with our strategy, we are optimistic about our growth in 2024 and beyond.”

Business evolution in the year

In 2023, **Air Distribution** revenue increased by 23.6% relative to the previous year. Our Air Distribution bookings increased by 13.6%, with average revenue per booking growing by 8.8%. During 2023, our best performing region was Asia-Pacific, where bookings expanded by 63.7%, followed by Western Europe, which grew by 13.3%. Over the year, Western Europe and North America were our largest regions in terms of bookings, each representing 28.2% and 27.0% of Amadeus’ bookings, respectively.

Priceline, part of Booking Holdings, a major online travel agency in the U.S., will be able to access NDC-sourced content from some of the world’s leading airlines via the Amadeus Travel Platform.

In **Air IT Solutions**, revenue grew by 21.6%, supported by our passengers boarded evolution, which increased by 26.8%, driven by global air traffic growth and Amadeus’ new customer implementations, mainly Etihad Airways, ITA Airways, Hawaiian Airlines, Bamboo Airways and Allegiant Air in 2023, as well as Air India in 2022. Asia-Pacific was our best performing region, delivering 55.4% growth, and Western Europe and Asia-Pacific were our largest regions, representing 32.7% and 29.4% of Amadeus’ passengers boarded, respectively.

Israil, the integrated tour operator and airline, is deploying Amadeus Altéa PSS as well as other solutions, such as Amadeus Disruption Management and Revenue Integrity solutions.

We continue to expand our **Airport IT** business by announcing in January 2024 our agreement to acquire Vision-Box, a provider of biometric solutions for airports, airlines and border control customers.⁶

⁶ The transaction is subject to customary regulatory approvals and is expected to close in H1 2024.

Our Hospitality & Other Solutions revenue grew by 14.2% in 2023. Both Hospitality, which generates the majority of the revenues in this segment, and Payments, delivered strong growth, supported by new customer implementations and volume expansion.

In Hospitality, we are advancing on our Amadeus Central Reservation System (ACRS) strategy. We will soon start implementing a new undisclosed ACRS mid-sized customer and its implementation is expected to start in the first half of 2024.

In **Payments**, Amadeus' wholly-owned payments subsidiary, Outpayce, expects that the e-money license it applied for in 2022 will be granted in the first half of 2024. Outpayce intends to offer pre-paid virtual card issuing within its B2B Wallet solution, which travel agencies use to pay travel providers such as airlines and hotels.

Corporate news in the year

On December 15, 2023, Amadeus announced that its Board of Directors proposed a 50% pay-out ratio of the 2023 profit, for the 2023 dividend. Also, the Board of Directors approved the distribution of an interim gross dividend from the 2023 profit of €0.44 per share, which was paid on January 18, 2024, for a total amount of €193.4 million.

Additionally, in June 2024, the Board of Directors will submit to the General Shareholders Meeting for approval a final gross dividend of €1.24 per share, representing 50% of the reported profit. Based on this, the proposed appropriation of the 2023 results included in our 2023 audited consolidated financial statements includes a total amount of €558.6 million corresponding to dividends pertaining to the financial year 2023.

Summary of operating and financial information

Summary of KPI	Oct-Dec 2023 ¹	Oct-Dec 2022	Change	Full year 2023 ¹	Full year 2022 ¹	Change
Operating KPI (millions)						
Bookings	102.2	95.6	6.9%	450.2	396.3	13.6%
Passengers boarded	499.5	419.7	19.0%	1,952.3	1,539.5	26.8%
Financial results (€millions)						
Air Distribution revenue	627.4	536.9	16.9%	2,655.1	2,147.8	23.6%
Air IT Solutions revenue	495.0	410.9	20.4%	1,903.5	1,565.4	21.6%
Hospitality & Other Sol. revenue	232.3	220.7	5.2%	882.6	772.7	14.2%
Revenue	1,354.7	1,168.5	15.9%	5,441.2	4,485.9	21.3%
EBITDA	469.4	398.3	17.8%	2,063.2	1,589.2	29.8%
EBITDA margin (%)	34.6%	34.1%	0.6 p.p.	37.9%	35.4%	2.5 p.p.
Profit	210.1	142.9	47.0%	1,052.0	625.1	68.3%
Adjusted profit ²	248.1	180.5	37.4%	1,123.9	703.1	59.8%
Adjusted EPS (€) ³	0.56	0.40	39.5%	2.51	1.56	60.7%
Cash flow (€millions)						
Capital expenditure	(137.9)	(164.3)	(16.0%)	(600.5)	(566.7)	6.0%
Free Cash Flow ⁴	208.1	177.1	17.5%	1,148.6	805.0	42.7%
Indebtedness⁵ (€millions) – At month end				Dec2023	Dec2022	Change
Net financial debt				2,140.6	2,284.5	(143.9)
Net financial debt/LTM EBITDA				1.0x	1.4x	

¹ EBITDA, Profit, Adjusted profit and Adjusted EPS have been adjusted to exclude non-recurring effects: (i) in 2023, impacts from updates in tax risk assessments, which resulted in increases in EBITDA (€42.0 million), both Profit and Adjusted profit (€73.6 million) and adjusted EPS (€0.16) (in Q4 2023, increases in EBITDA of €42.0 million, in both Profit and Adjusted profit of €51.0 million, and in adjusted EPS of €0.12), (ii) in Q4 2023, a payment to a third party distributor, which resulted in reductions in EBITDA (€10.9 million), both Profit and Adjusted profit (€8.2 million) and adjusted EPS (€0.02), and (iii) in Q2 2022, a non-refundable government grant, which resulted in increases in EBITDA (€51.2 million), both Profit and Adjusted profit (€38.9 million) and adjusted EPS (€0.09).

² Excluding after-tax impact of the following items: (i) accounting effects derived from PPA exercises and impairment losses, (ii) non-operating exchange gains (losses) and (iii) other non-operating income (expense).

³ EPS corresponding to the Adjusted profit attributable to the parent company.

⁴ Defined as EBITDA, minus capital expenditure, plus changes in our operating working capital, minus taxes paid, minus interests and financial fees paid. Free Cash Flow grew by 42.6% in 2023, vs. 2022 (and by 22.5% in Q4'23, vs. Q4'22), if we exclude the following non-recurring effects: (i) a collection of €42.8 million from the Indian tax authorities, in Q2'23, (ii) a payment of €10.9 million to a third party distributor, in Q4'23, (iii) a non-refundable government grant of €51.2 million received in Q2'22, and (iv) €29.1 million cost saving program implementation costs paid in 2022 (€1.7 million in Q4 2022).

⁵ Based on our credit facility agreements' definition.

Notes to editors:

Amadeus makes the experience of travel better for everyone, everywhere by inspiring innovation, partnerships and responsibility to people, places and planet.

Our technology powers the travel and tourism industry. Inspiring more open ways of working. More connected ways of thinking, centered around the traveler. Our open platform connects the global travel and hospitality ecosystem. From startups to big industry players and governments too. Together, redesigning the travel of tomorrow.

We are working to make travel a force for social and environmental good. A collective responsibility to protect and improve the people and places we visit, ensuring travel continues to make positive contributions to our world.

We apply innovation to meet new needs, to solve real challenges. Our truly diverse global workforce, made up of 150 nationalities, is passionate about travel and technology.

We are an IBEX 35 company, listed on the Spanish Stock Exchange under AMS.MC. Amadeus. It's how travel works better.

Learn more about Amadeus at www.amadeus.com, and follow us on:



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