

SOLARPACK CORPORACIÓN TECNOLÓGICA, S.A.

Pursuant to article 17 of Regulation (EU) 596/2014 of the European Parliament and the Council of 16 April 2014 on market abuse (the market abuse regulation), articles 227 and 228 of the consolidated text of the Securities Market Act, approved by Royal Legislative Decree 4/2015, of 23 October, and other applicable rulings, SOLARPACK CORPORACIÓN TECNOLÓGICA, S.A. ("Solarpack") informs of the following:

OTHER RELEVANT INFORMATION

Solarpack will hold a Conference Call with analysts and institutional investors today <u>Tuesday May 11</u>, <u>2021</u>, <u>at 11:00 am CET</u>, which will be able to be followed in real time, via audio-conference, by registering in the link below:

http://emea.directeventreg.com/registration/5078618

Attached to this document you will find a press release and the supporting document for the presentation, all of which can also be found on Solarpack's corporate website.

Getxo, May 11, 2021.



Getxo, May 11, 2021

Solarpack ends the first quarter of 2021 with €12.2 million of EBITDA and 3.6 GW of projects that are candidates to become new order intake during 2021

- Achieves operating revenues of €28.4 million in Q1 2021 (vs. €35.0 million in Q1 2020), an EBITDA of €12.2 million (vs. €18.9 million in Q1 2020) and a net profit of €0.3 million, against €6.5 million in Q1 2020, which saw development and construction margins above the guidance given to the market
- Increases its portfolio of projects under development from 8.1 GW to 8.7 GW since the last presentation to the market and plans to participate in 2021 with c. 3.6 GW in tenders and commercial initiatives to sell energy and projects in various markets
- Obtains this quarter a development and construction margin in the lower part
 of the range given to the market as a result of the higher costs seen in some of
 the projects for third parties in Chile (which have been affected by delays
 derived from confinement and disruptions in logistics markets) partially offset
 by strong margins in the 3SP project in Malaysia

The Getxo-based multinational, specialized in photovoltaic solar energy (PV), culminates a first quarter of 2021 with a solid power generation activity from its 450 MW in operation in Spain, Peru, Chile and India.

In addition, the company increases its portfolio of projects under development to 8.7 GW worldwide, with 0.7 GW of net new entries in Spain, the USA and Southeast Asia. Solarpack expects to participate in 2021 with 3.6 GW of projects under development in tenders and long-term energy sales processes in the USA, Spain, Colombia, Chile, South Africa and India, among other markets. It also continues with the execution of projects under construction in Chile and Malaysia, totaling 192 MW.

Its Development and Construction segment ("DEVCON") reached in the first quarter of 2021 operating revenues of €18.7 million and an EBITDA of €0.7 million. It books a DEVCON gross margin DEVCON in line with the guidance given to the market, although in the lower part of the range due to the higher costs seen in some of the projects for third parties in Chile, partly due to delays and disruptions in the international logistics markets. This effect was partially offset by the strong margin from the 3SP project in Malaysia. All in all, the gross margin is lower than that one booked in the first quarter of 2020, although the latter was well above the average, widely exceeding the range of 10-15% indicated to the market for this business unit.

In its power generation segment ("POWGEN"), where the company has 450 MW of attributable operating capacity (545 MW in total), Solarpack achieves in the first quarter of 2021 operating revenues of € 13.6 million and an EBITDA of € 11.4 million, in line with the company's expectations for the business unit at the beginning of the year.

The Services segment ("SVCS") has achieved in the first three months of 2021 operating revenues of €1.9 million and an EBITDA of € 0.6 million. As of March 31, 2021, this business unit provided operation and maintenance services to 742 MW. In addition, it carried out asset management for 716 MW of own and third-party projects.



The Company's net profit reached € 0.3 million in the first quarter of 2021, compared to € 6.5 million in the first quarter of 2020, reflecting the contribution, during the first three months of 2020, of the construction of projects for third parties with higher-than-average margins.

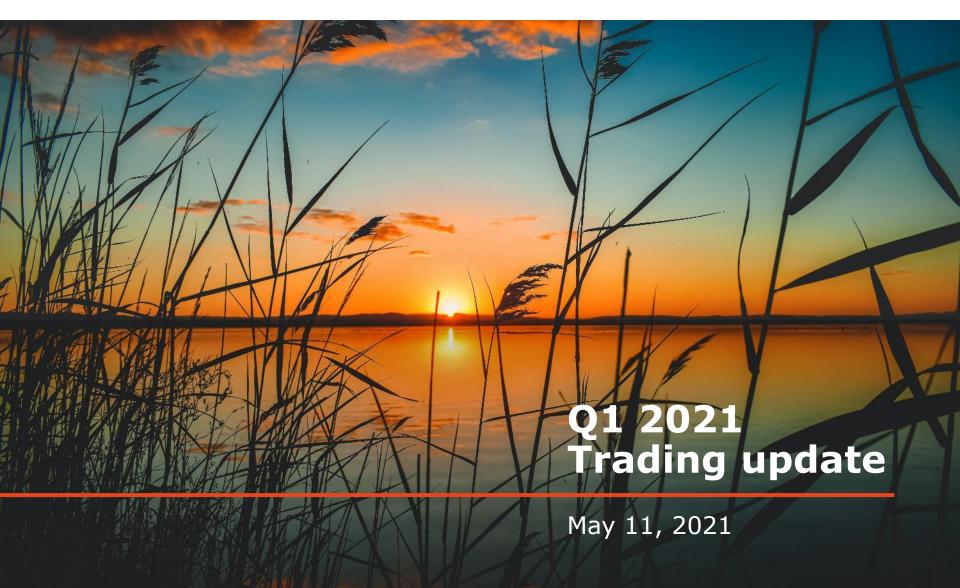
About Solarpack

Solarpack is a multinational company specializing in the development, construction and operation of large-scale solar PV projects with presence in fast-growing markets in Europe, North America, Latin America, Asia and Africa. Since its foundation in 2005, the company has developed solar PV power plants that represent a total capacity of 966 MW, in addition to having built 708 MW on a turnkey or EPC (engineering, procurement and construction) basis. The company currently generates power through 15 projects totaling 545 MW in Spain, Chile, Peru and India. In addition, Solarpack operates and maintains 22 plants, with a total capacity of 742 MW, and provides asset management services for a total of 716 MW of own and third-party projects. Headquartered in Getxo, Spain, Solarpack has a diversified geographical presence and employs over 250 people in 10 countries.



Our purpose is... "to accelerate the transition to clean and affordable energy for all"





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Throughout the presentation, some numbers may not tie up exactly due to rounding effects.

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Agenda

1. Key Milestones

- 2. Operations Update
- 3. Financial Review
- 4. Long Term Outlook
- 5. Q&A

Appendix

Key Milestones



Q1 2021 results show a robust visible segment EBITDA⁽¹⁾ of €12m coming mainly from POWGEN

- POWGEN and SVCS business units' results in line with company's expectations at the beginning of the year
- POWGEN's slightly lower results in Q1 2021 vs. Q1 2020 mainly due to the profitable sale of the 49% stake of the Peruvian Assets closed in Q2 2020
- DEVCON Q1 2021 shows lower gross margins than the above-average Q1 2020 margins. Margin erosion in 2021 coming mainly from higher costs in Araucana (Chile), partially compensated by Malaysia-3SP's gross margin expected to beat company's estimates at the beginning of 2021



Intense development and commercial activity in 2021, with 3.6 GW of projects being candidates for order intake (Backlog) during the year

- Key markets for DEVCON activities in 2021 are Spain, USA, Chile, Colombia, South Africa, India, SEA and rest of the world
- El Aromo project in Ecuador (259MW) remains in Pipeline waiting for PPA and investment agreement negotiations after government elections held in the country
- Since Q4 '20 presentation, 0.7 GW of net additions to Pipeline and Identified Opportunities: +108 MW added to Pipeline and +554 MW to Identified Opportunities (mainly in USA and SEA)



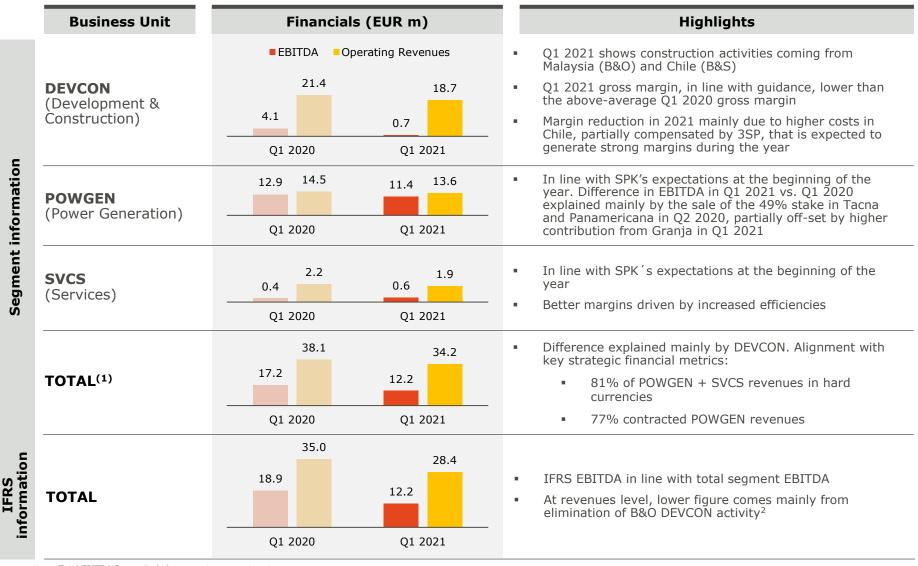
DEVCON margin during 2021 impacted by COVID-19 and EPC cost increases in Chile and India. Strong DEVCON margin in 3SP and margin enhancement measures to partially offset these effects

- In Q1 Araucana projects (50 MW) are suffering execution delays and higher costs mainly due to lockdowns and logistics market disruptions
- Indian project Gorbea (419 MW) is experiencing delays in PPA signature. In addition, the severe COVID-19 situation in India is increasing pressure on the project timeline and DEVCON margin is likely to be affected by current module prices. Margin enhancement measures identified expected to partially compensate impact on original targets
- 3SP project (116 MW) strong gross margin expected to remain unaffected by COVID-19/EPC cost increases and to beat company's estimates at the beginning of 2021

^{1.} Segmented financial information, non-GAAP. Helps to better understand the performance of the different businesses and their cash generation. Certain eliminations/adjustments must be applied under IFRS, mainly linked to elimination of DEVCON revenues and gross margins of Build and Own projects

Key Figures, Segment and IFRS information





[.] Total EBITDA figures include corporate segment costs

^{2.} For further details refer to Appendix I



Agenda

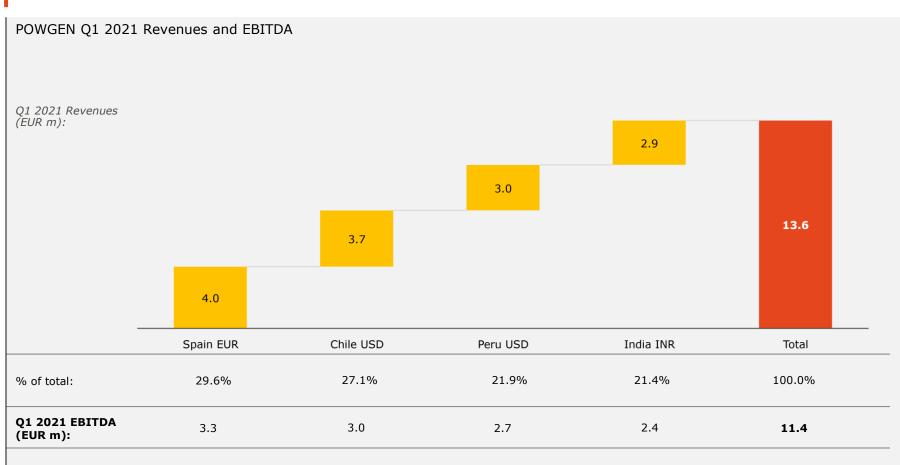
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Appendix

Operations UpdatePOWGEN - Operating Portfolio



Predominance of hard currency/country revenues





192 MW currently Under Construction in Malaysia and Chile



3SP 116 MW Build & Own Malaysia



Cortijo* 13 MW Build & Sell Chile



Moya* 13 MW Build & Sell Chile



Recoleta*
12 MW
Build & Sell
Chile

Chile



San Antonio* 12 MW Build & Sell Chile



Quinantu 12 MW Build & Sell Chile



Panimavida 10 MW Build & Sell Chile



* Araucana Projects

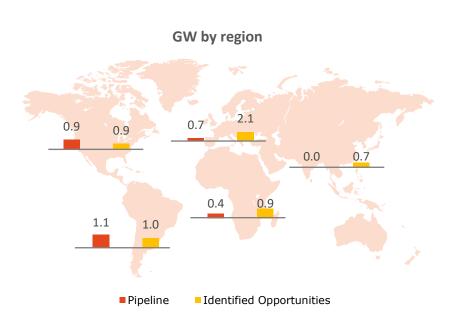
Operations Update

DEVCON - Summary of Project Portfolio



Pipeline and Identified Opportunities remain as key drivers for future growth

- Pipeline increases slightly since Q4 results
- Main increase in Identified Opportunities since Q4 2020 results presentation coming from USA and RoW



Increase in Pipeline & Identified Opportunities since Q4 2020 (MW)



Operations Update

DEVCON - Summary of Project Portfolio



Project Portfolio by Country (As of May 7, 2021)(1)

мw	Operating ⁽²⁾	Under Construction	Backlog	Pipeline	Identified Opp.
Probability of Completion	n.a.	100%	>90%	>50%	10%-30%
Spain	130	-	-	691	1,660
Peru	28	-	-	351	-
Chile	153	76	-	267	637
India	139	-	419	28	419
South Africa	-	-	-	428	534
Colombia	-	-	-	256	324
USA	-	-	-	949	891
RoW	-	116	-	259	1,027
Total	450	192	419	3,228	5,492
Number of Projects	15	8	1	25	61

- RoW includes 3SP (116 MW) Under Construction in Malaysia
- El Aromo Project in Ecuador (259 MW) still considered as Pipeline
- Pipeline increase in Spain explained by a short-listed EPC for third party project
- 2 projects in South Africa moved back from Pipeline to Identified Opportunities until new owner of the land on which projects have lease options confirms project locations
- Indian project Gorbea (419 MW) is experiencing delays in PPA signature. In addition, severe COVID-19 situation in India is increasing pressure on project timeline and its margin is likely to be affected by current module prices

Backlog Status

As of May 7, 2021	Gorbea
Capacity (MW)	419
Country	India
Site Control	Mostly secured
Interconnection rights	Obtained
Environmental approvals	n.a.
Build & Own	Yes
Financing	In Progress
Off-take arrangement	Secured
Share Purchase Agreement	n.a.
EPC for third part	n.a.

^{1.} MW not weighted by probability of completion

Attributable Capacity

Operations UpdateDEVCON – Intense development activities in progress in 2021



Country	# of Projects	MWs	Strategy	Lead	Date	NTP
Spain	1	400	B&O	Private PPA market & tenders	H2 2021	H2 2022
Spain	1	281	EPC	Private developer tender, shortlisted	Q2 2021	H2 2021
USA	5	950	B&O	Private PPA market & incumbent utilities	Ongoing	2022
Chile	1	220	B&O	Private PPA market	Ongoing	H1 2022
Chile	6	72	B&O	Project finance facility	Ongoing	H2 2021
Colombia	2	250	B&O/B&S	Public tender Incumbent utilities	Oct-2021 Ongoing	Q1 2022
Ecuador	1	259	B&O	PPA signature after award	Ongoing	H1 2022
India	1	419	B&O/B&S	SECI RJ-4 (new project, different from Gorbea)	Q2 2021	H1 2022
Malaysia	1	75	B&O	LSS5 Program	Q3 2021	H2 2022
Cambodia	1	65	B&O	Électricité du Cambodge (EDC)	Bid submitted	2022
South Africa	3	259	B&O	Round 5 REIPP	Aug 2021	TBD
Israel	1	260	B&O	IEC Dimona tender	Q2 2021	2023
Tunisia	1	84	B&O	Tunisian government	Q4 2021	TBD
Total	25	3,594				

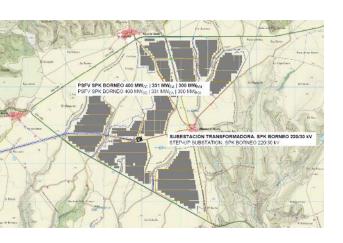
Operations Update

DEVCON – Deep dive in Spanish Pipeline: Borneo project (400 MW) development progress according to plan



Quality Pipeline to continue growing in Spain





Key project data:

- Location: Guadalajara
- 400 MWdc/ 331 Mwac
- ~773 GWh per year
- Interconnection at San Sebastián de los Reyes 220 Kv substation (Madrid)
- Top notch topographic site conditions

Key development permits/milestones:

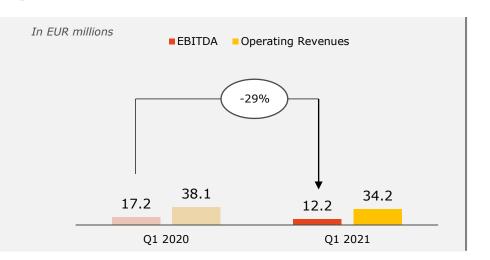
- October 2020 interconnection "I.V.A." granted
- October 2020 kick-start of bird studies ("avifauna")
- March 2021 submission of "Autorización Administrativa Previa" and environmental impact study
- April 2021 "Admisión a trámite" resolution
- Archeological and hydrological feasibility studies completed
- Land rights acquisition started in September 2020. ~80% of land secured already
- Interconnection agreements already under negotiation since November 2020
- Agrivoltaics/ESG: collaborating with regional agricultural R&D institute to analyze the compatibility of different types of crops with the solar PV plant
- RTB: H2 2022



Segment Financials (DEVCON + POWGEN + SVCS + Corporate)⁽¹⁾

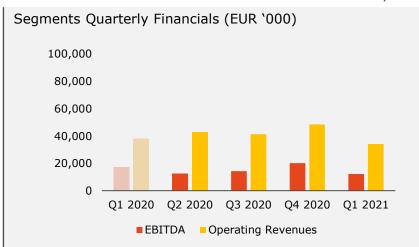


Segment financials show strong power generation activity



In EUR m	EBITDA	Margin %	EBITDA	Margin %
DEVCON	4.1	19.4%	0.7	3.5%
POWGEN	12.9	88.6%	11.4	83.6%
SVCS	0.4	20.1%	0.6	29.5%
Corporate	(0.3)	n.a.	(0.4)	n.a.

- DEVCON: construction activity in Q1 2021 generated a gross margin within guidance range, but lower than the above-average Q1 2020 margin. Margin reduction in 2021 mainly due to higher costs in Chile, partially compensated by 3SP
- POWGEN continues to be the main contributor to EBITDA with 450 MW of attributable capacity
- Quarterly EBITDA remains strong thanks to POWGEN stability, with revenues trend being more volatile due to the nature of the DEVCON activity



Segmented financial information, non-GAAP. Helps to better understand the performance of the different businesses and their cash generation. Certain eliminations/adjustments must be applied under IFRS, mainly linked to elimination of DEVCON revenues and gross margins of Build and Own projects

Development & Construction (DEVCON) – Segment information



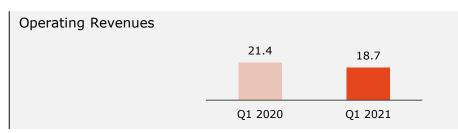
DEVCON highlights

- Q1 2021 gross margin at the low end of guidance range
- "Build & Sell" projects in Chile in Q1 2021 impacted by lockdowns and delays. Cost increase mainly due to logistics market disruptions
- 3SP in Malaysia (116 MW) is progressing within schedule and keeping stronger than anticipated margins
- Comparison with Q1 2020 needs to consider high gross margin in Q1 last year (26%) partly explained by project execution stages with higherthan-average margins



3SP plant Under Construction in Malaysia

DEVCON financial performance (EUR m)



Gross Margin			
	5.5	1.9	
	Q1 2020	Q1 2021	
% of Revenues:	25.8%	10.1%	

EBITDA			
	4.1	0.7	
% of Revenues:	Q1 2020 19.4%	Q1 2021 3.5%	

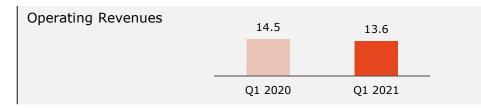
Power Generation (POWGEN) – Segment information

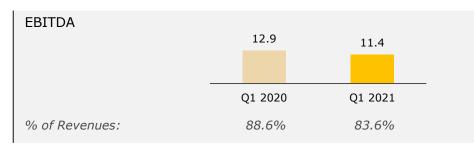


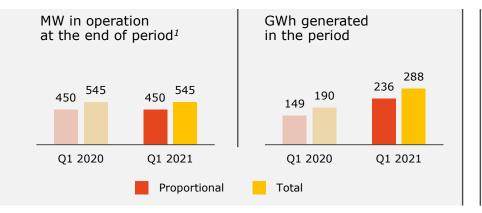
POWGEN highlights

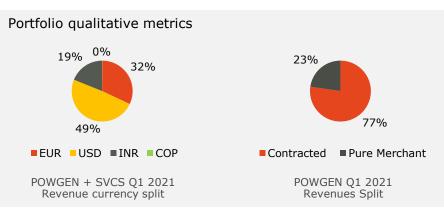
- In line with SPK expectations at the beginning of 2021
- Main differences between Q1 2020 and Q1 2021 explained by different ownership in Tacna and Panamericana: 100% during Q1 2020 vs. 51% during Q1 2021
- Revenues in hard-currencies from POWGEN + SVCS account for 81% of total revenues and exposure to merchant revenues is at 23%

POWGEN financial performance (EUR m)









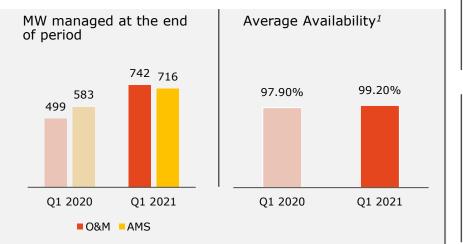
^{1.} During Q1 2020, Tacna and Panamericana attributable capacity to SPK was 100% vs. 51% in Q1 2021

Services (SVCS) – Segment information

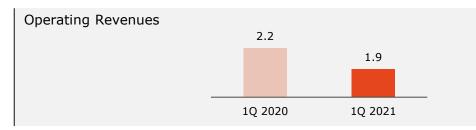


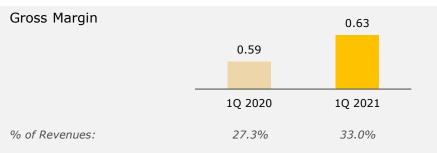
SVCS highlights

- In line with SPK's expectations at the beginning of the year
- Higher gross margin and EBITDA margin driven by operational efficiencies derived from a bigger fleet serviced
- Availability returning to standard above 99% rate



SVCS financial performance (EUR m)





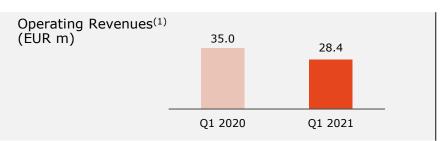


^{1.} Includes only projects in operation during the full period

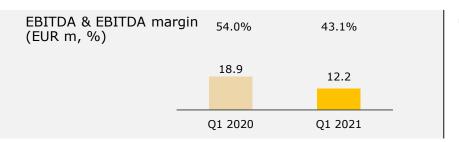
Consolidated Financials IFRS



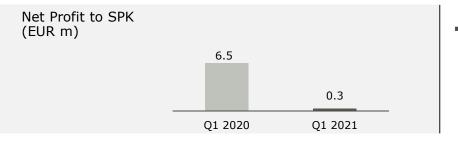
IFRS financials show in Q1 2021 reductions from Q1 2020 numbers explained mainly by lower DEVCON contribution



 Q1 2021 IFRS Operating Revenues reflect lower B&S DEVCON activity vs. Q1 2020, partially off-set by higher contribution from POWGEN consolidation



 EBITDA differences between Q1 2021 and Q1 2020 driven by high B&S DEVCON gross margin in Q1 2020 vs. gross margin at the low end of guidance range seen in Q1 2021



In Q1 2021, Net Profit reflects mainly the differences shown at EBITDA level flowing down to the bottom line

Operating Revenues consist of net business turnover, other operating revenues and variation of finished and work-in-progress stock



Long Term Outlook

Reminder from the strategy update



Strategic Plan

Yearly order intake towards 2023E (MW)

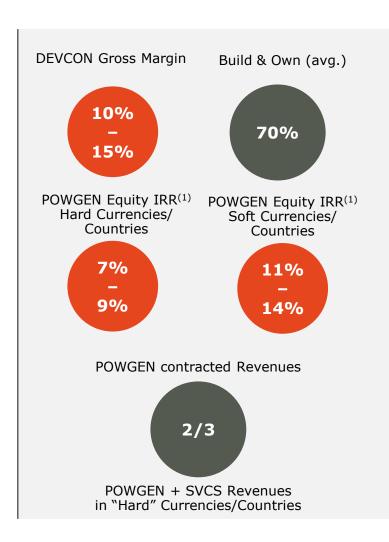
Evolving from 470 MW/yr to 600 MW/yr...

Capacity in Operation and Under Construction by 2023E YE (GW)

1.8 GW - 2.0 GW

Yearly order intake 2024E onwards (MW) ...evolving to 900-1,100 MW/yr Capacity in Operation and Under Construction by 2026E YE (GW)

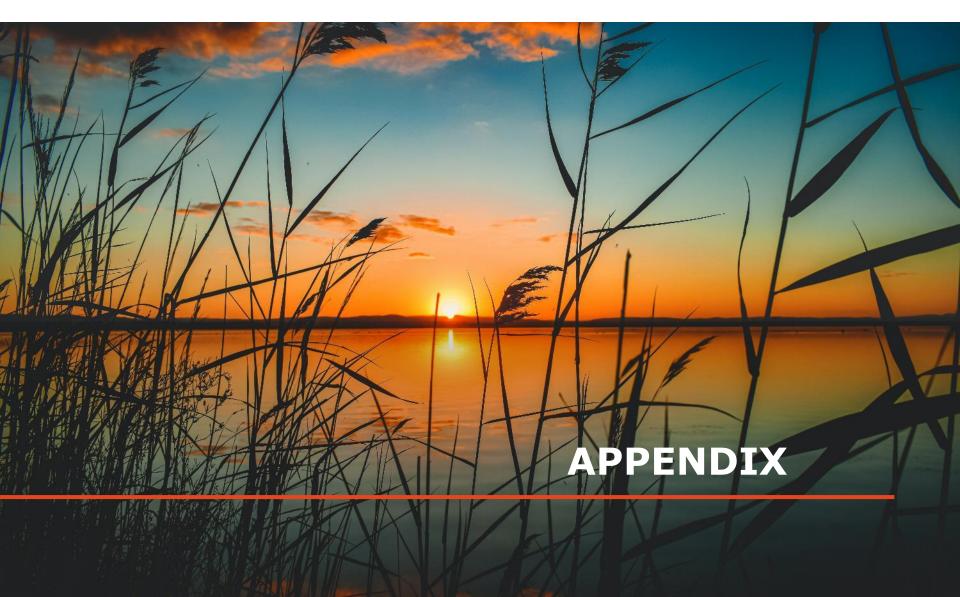
 Continuous review of market IRRs to set adequate balance between growth and profitability targets for each currency/type of country



^{1.} Levered equity IRR at project SPV level - POWGEN business unit

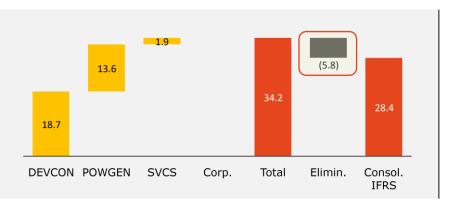








Q1 2021 Revenues (EUR m)



Q1 2021 EBITDA (EUR m)



Eliminations

- Intra-Group transactions are eliminated under IFRS: The majority of the eliminations come from DEVCON margin for Build & Own Projects. To a lesser extent, revenues coming from SVCS provided to consolidated operating plants also result in eliminations
- In order to reflect the equity interests in the different projects, (i) transactions of non-controlled companies that are accounted for in the business divisions, but which are not included in the consolidated results of the Group under IFRS; and (ii) for those companies fully consolidated under IFRS, transactions attributable to non-controlling interests are eliminated to reflect proportional interest in the companies' results
- Reclassification of operating revenues that are considered as financial income under IFRS

Q1 2021 ELIMINATIONS					
<i>In</i> € thousands	Intragroup Transactions	Interests in Associates	Minority Interests	Accounting Reclass	Eliminations Total
Operating Revenues	(8.9)	(0.6)	3.4	0.3	(5.8)
External clients	-	(0.6)	3.4	0.3	3.1
Related party clients	(8.9)	-	-	-	(8.9)
Operating expenses	6.3	0.1	(0.3)	(0.3)	5.9
Direct costs	5.8	0.1	(0.3)	1.6	7.2
Inventory	0.5	-	-	(1.8)	(1.3)
SG&A	-	-	-	-	-
EBITDA	(2.6)	(0.4)	3.1	0.0	0.0
Impairments & non cash results	-	-	-	(0.0)	(0.0)
D&A	0.3	0.2	(1.5)	(0.0)	(1.0)
EBIT	(2.4)	(0.2)	1.6	(0.0)	(1.0)

^{*} Some numbers may not tie up exactly due to rounding effects

Appendix IIConsolidated Balance Sheet IFRS



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Balance Sheet (€k) Assets	2020A	Q1 2021
Tangible fixed assets	447,839	469,639
Tangible fixed assets- PV plants	407,184	417,218
,	,	•
Land rights of use	18,699	18,753
Tangible fixed assets under construction - PV plants	21,182	32,868
Tangible fixed assets-other	<i>77</i> 6	801
Goodwill and Intangible assets	69,257	68,238
Non-current investments in group companies and associates	2,797	2,929
Non-current investments	20,187	25,137
Deferred tax assets	29,795	28,032
Total non-current assets	569,875	593,975
	-	-
Inventories	18,463	23,807
Inventories-photovoltaic solar plants	14,972	19,636
Inventories-other	3,491	4,171
Trade and other receivables	39,534	29,430
Current Investments in group companies and associates	775	726
Current Investments	7,010	10,711
Prepayments for current assets	1,465	1,357
Cash and cash equivalents	79,597	87,717
Total current assets	146,844	153,748
Total assets	716,719	747,723

Balance Sheet	2020A	Q1 2021
Net equity and Liabilities		
Capital stock	13,301	13,301
Share premium	109,586	109,586
Reserves	53,205	63,562
Result in the period	10,357	348
Interim dividend	-	-
Hedging operations	(10,607)	(3,371)
Translation differences	(10,100)	(7,748)
Valuation adjustments	-	-
Non-controlling interests	16,854	19,291
Total net equity	182,596	194,969
Non-current provisions	5,322	5,470
Non-current payables	419,666	439,780
Long-term loan funds-photovoltaic solar plants	369,647	396,391
Subordinated debts with non-controlling partners related to solar plants	10,462	10,915
Derivatives	13,147	5,858
Other non-current financial liabilities	26,410	26,615
Group companies and associates, non-current	1,358	1,530
Long-term obligations with employees	-	-
Deferred tax liabilities	27,358	29,341
Total Non-current liabilities	453,704	476,120
Current provisions	639	837
Current payables	31,544	34,214
Short-term loan funds-photovoltaic solar plants	26,842	29,376
Short-term loan funds-other	-	-
Subordinated debts with non-controlling partners related to stock	945	1,091
Derivative financial instruments	2,149	1,979
Other current financial liabilities	1,608	1,768
Group companies and associates, current	-	15
Trade and other payables	47,996	41,401
Current accruals	240	168
Total current liabilities	80,419	76,634
Total liabilities	534,123	552,754
Total Equity + Liabilities	716,719	747,723

^{*} Some numbers may not tie up exactly due to rounding effects

Appendix IIIIncome Statement IFRS



Consolidated Income Statement (€k)	Q1 2020	Q1 2021
Net business tumover	41,433	24,499
Other operating revenues	14	129
Changes in inventories of finished goods and work in progress 8 In-house work on non-current assets	(6,478)	3,750
Operating revenues	34,970	28,377
Raw and indirect material consumption	(10,083)	(9,218)
Cost of personnel	(2,849)	(2,808)
Amortizations and impairments	(6,170)	(6,482)
Other operating expenses	(3,165)	(4,117)
Operating expenses	(22,267)	(22,624)
Operating profit (EBIT)	12,703	5,753
Financial income	190	325
Financial expenses	(4,740)	(5,288)
Change in fair value of financial instruments	241	(881)
Net differences in exchange rates	578	1,979
Net Financial Income/(Expense)	(3,731)	(3,865)
Interests in profits and loss of associates	29	48
Earnings before corporate income tax (EBT)	9,001	1,935
Tax on profits	(2,417)	(1,254)
Profits from the year	6,583	681
Profits attributable to non-controlling interests	91	334
Profits attributable to shareholders of the Company	6,493	348
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EBITDA	18,873	12,235

^{*} Some numbers may not tie up exactly due to rounding effects



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