

SPANISH NATIONAL STOCK MARKET COMMISSION

Pursuant to the provisions in articles 17 of Regulation (EU) 596/2014 of the European Parliament and of the Council of 16 April, on market abuse, and 226 of the consolidated text of the Spanish Stock Market Act, approved by Royal Legislative Decree 4/2015 of 23 October and its concordant provisions, Árima Real Estate SOCIMI, S.A. (hereinafter, "Árima" or the "Company") hereby notifies the following

INSIDE INFORMATION

Árima files to the CNMV the FY 2023 Consolidated Financial Statements as well as Earnings Report.

Please find hereafter the Earnings Report and press release.

Madrid, 28th February 2024

Mr. Luis Alfonso López de Herrera-Oria Chief Executive Officer Árima Real Estate



2023

Full Year Results



2023 at a glance

€359m

DEC'23 GAV¹ +22% on total investment

€11.3ps

EPRA NTA per share² +17% since IPO

19.2%

NET LTV 2.0% all-in costs³ 2 acquisitions

c. €45m in offices in Madrid⁴, both off-market opportunities

1 divestment

sale completed in 4Q23, in line with Jun'23 appraisal value

c.€12.1m

annualised GRI +33% 12-m I fl ⁵

c.10,500sqm

leases signed +810bps occupacy 12-m LfL⁶

+14,500sqm

office redevelopment completed further 25,000 sqm ongoing

78%

LEED & BREEAM certified⁷

Further upside potential

≈6.5%

Expected Yield on Cost in current portfolio

+90%

Organic growth potential⁸

100%

LEED & BREEAM expected certified by 2025

(1) Based on the external independent valuation carried out by CBRE Valuation Advisory (RICS) as of 31 December 2023; (2) In accordance with EPRA Best Practice Recommendations; (3) Weighted average; include spread, up-front costs and hedge, offset by the revenue generated with the short-term investments; (4) One office property acquired in Madrid in H1 2023 totaling €29.75 million, a second office property secured through a promise to purchase agreement signed at year-end for an agreed price of €15.3 million; (5) Topped-up annualised passing rental income generated by the investment properties portfolio as of Dec'23 - including Torrelaguna, excluding M39 (sold); 12-m like-for-like compares the topped-up annualised passing rental income generated by the investment properties portfolio as of 3112.2023 that were also investment properties at 3112.2022; (6) 12-month like-for-like compares the properties at 3112.2023 that were also part of the portfolio at 3112.2022; (7) in GAV terms; (8) Rental income upside potential of current portfolio post-capex





2023 at a glance

Crystallising value from completed plans, acquiring new, well-located value-add opportunities

- > Sale of María de Molina office asset completed in 4Q23, in line with Jun'23 appraisal value
- > Acquisition of one office property in Madrid totaling €29.75 million, with significant reversionary potential
- > Secured acquisition of another office property in Madrid for an agreed price of €15.3 million¹

Demand for quality keeps driving leasing activity

- > Botanic lease completed at year-end
- > 10,500 sqm of leases signed, of which 9,902 sqm correspond to new leases
- > New office leases signed at an average +64% rent uplift on refurbished assets
- > +810bps occupancy level improvement on a 12-month LfL basis²
- > EUR 2.5 million of additional annual rent secured

Attractive redevelopment pipeline ongoing

- > One office scheme (Cadenza: 14,500 sqm) delivered, with interest from prospective tenants
- Two office schemes (Pradillo and Dune: 25,000 sqm) currently ongoing
- > Recent acquisitions to be considered for future refurbishments (+22,000 sqm)
- > Organic growth potential: +90% additional portfolio income growth vs. current GRI

A significant milestone in our sustainability journey

- > Portfolio achieved a record number of certifications in the period
- 78% of portfolio LEED/BREEAM certified³, up from from 19% in 2022, with most LEED Gold or Platinum
- > 78% EPC compliant³, up from 41% in 2022, with most rated EPC 'A'
- > Energy efficiency measures implemented in the logistics cold storage warehouse (25,694 sqm), reducing +40% the grid energy usage and yielding c.10% Rol

Portfolio potential reaching inflection point

- > First refurbishment projects completed and fully leased; one stabilized asset disposed
- Gross rental income for the 12-month period of €8.6 million, up 38% YoY, driven by both higher volume and rental increases
- > Botanic lease signed on 31/12/2023, therefore not contributing to Árima's 2023 P&L
- > Annualised GRI⁴ of €12.1 million as of Dec′23, up +33% LfL compared with the same period a year earlier

Valuation impacted but outperforming market

- > GAV of €359 million as of 31 December 2023⁵, up 22% on total investment
- > 12m-LfL³ valuation down 5.8% driven by yield expansion. Resilient relative valuation performance owed to our higher quality portfolio
- > EPRA NTA⁶ €11.3 p.s., +17% since IPO and -9% year-to-date, mainly due to yield expansion

Financial strength

- > Gearing levels remain low with net LTV of 19.2%
- > Weighted average net financial debt at 2.0% all-in costs⁷ and 76% repayments due from 2026 onwards
- > 54% of currently ongoing share buyback plan executed⁸
- > EUR 21 million returned to shareholders since 2020 in subsequent share buyback programmes
- > Continued commitment to balance sheet efficiency

Leading the ESG agenda in the Spanish office sector

- > 100% of current portfolio expected to be LEED/BREEAM certified by 2025³
- > Best-in-class sustainability, wellbeing and health standards
- Environmentally conscious transformations with low carbon repositioning, circularity and disciplined recycling
- > FPRA sBPR Gold and 4-star GRFSB awards
- > The only RICS-accredited commercial real estate company in Spain

⁽¹⁾ Promise to purchase agreement signed. An advanced payment of €2.1 million has been made upon signature of the agreement, with the remaining amount to be paid once the building is vacated (expected 2025); (2) 12-month like-for-like compares the properties at 31.12.2023 that were also part of the portfolio as of Dec°23, including Torrelaguna, excluding M39; 12-m like-for like compares the topped-up annualised passing rental income generated by the investment properties portfolio as of Dec°23, including Torrelaguna, excluding M39; 12-m like-for like compares the topped-up annualised passing rental income generated by the investment properties portfolio as of 31.12.2023 that were also investment properties at 31.12.2022; (5) Based on the external independent valuation carried out by CBRE Valuation Advisory (RICS) as of 31 December 2023. Appraisal includes Torrelaguna (acquired); excludes M39 (sold) and the promise to purchase agreement signed at year-end for the acquisition of an office asset in Madrid; (6) In accordance with EPRA Best Practice Recommendations; (7) Weighted average; include spread, up-front costs and hedge, offset by the revenue generated with the short-term investments; (8) Share buyback plan launched in July 2022; (9) Royal Institution of Chartered Surveyors



Botanic lease completed

Proving our ability to identify under-performing buildings and transform them into unique assets

Opportunity and execution

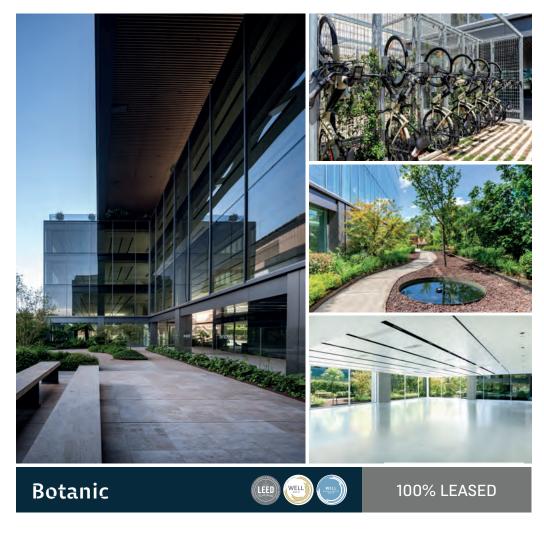
- Off-market transaction. Previous lease expiry accelerated to ensure refurbishment works could start once building license was granted
- > 100% of the existing structure retained, resulting in CO₂ savings that equate to planting 6,000 trees. 91% of construction waste recycled
- Asset transformed into a prime free-standing office building in Madrid A2-M30 submarket, with excellent floor plates of c. 2,000 sqm and floor to ceiling heights (2.8m)
- > Top ranked sustainability and well-being certifications, and spectacular gardened outdoor areas and terraces extending to over 3,000 sqm (30% GLA)

Lease

- > MSD, world leading multinational biopharmaceutical firm, transfers its headquarters in Spain to Botanic
- > Agreement secures an additional annual income of c. EUR 2.5m
- > Lease term 7+5, with annual CPI indexation1

BOTANIC	FULL REFURBISHMENT
Location	Madrid A2-M30
GLA	9,902 sqm
Garden and outdoor terraces	c.30% of GLA
Parking spaces	223
Certificates	LEED Platinum, WELL Gold, WELL Health & Safety
E-Charging points (% parking slots)	17%
Reuse of existing structure	100%
Embodied carbons savings	301 kgCO ₂ e/m²
EPC	A (up from E)
Re-lease spread ²	+64%

(1) Lease commencement date 31.12.2023; mandatory duration of 7 years, with the right to extend the contract 5 more years (tenant right); CPI adjustment subject to a 5% cap and a 0% floor; (2) New signed rent level compared to pre-refurbishment rent level





Before refurbishment

Off-market corporate agreement secures new accretive acquisition in Madrid

Skilled deal sourcing

Acquisition Rationale

- With the lease of Botanic, Árima has reached an off-market corporate agreement to acquire MSD's current headquarters in Spain once vacated¹
- Free-standing office building located in a well-established area of Madrid
- > Strong upside potential, with expected yield on cost of c.7%
- > The acquisition price of EUR 15.3 million has been agreed¹, representing a capital value of 1,324€/sqm, or 1,103€/sqm when adjusting for parking
- > Starting design concept for potential refurbishment project with Estudio EAS

NEW ASSET

Location	Madrid A2-M30
GLA	11,600 sqm
Parking spaces	167
Strategy	Full Refurbishment



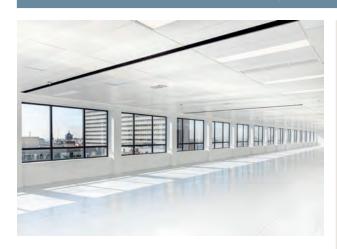
⁽¹⁾ Promise to purchase agreement signed. An advanced payment of €2.1 million has been made upon signature of the agreement, with the remainder to be paid once the building is vacated (expected 2025)



Starting to recycle capital

Crystallising value from completed plans to acquire new value-add opportunities

CAPITAL RECYCLING



Maria de Molina

Location	Madrid CBD
Acquisition Date	Dec'18-Feb'19
Selling Price	€30.4 million (Jun'23 GAV)
Selling Price/Adj. Selling Price ¹	7,553/7,344 €/sqm
GLA	4,025 sqm
Parking Units	24
Exit Yield	4.7%

Sold



Torrelaguna

Location	Inner Madrid
Acquisition Date	Jun'23
Acquisition Price	€29.8 million
Acq. Price/Adj. Acq. Price ¹	2,662/1,919 €/sqm
GLA	11,174 sqm
Parking Units	303
Estimated yield on cost	c.7%

Acquired

Maria de Molina

- > Sale completed in Oct'23 following the deposit contract agreed in Jul'23²
- > Asset rental income raised 9x post refurbishment, driven by higher occupancy and rental uplift
- > +66% average rent uplift on new lettings and renewals³
- > 100% leased upon refurbishment, up from 14% at acquisition

Torrelaguna

- > Free-standing office building located in a well-established area of Madrid
- Intrinsic qualities of large floorplates and good floor to ceiling heights to create a Class A asset
- Very attractive entry point and initial yield acquired in a receivership process
- > Fully occupied with a high-quality tenant
- > Strong reversionary potential (>7%) through releasing and/ or refurbishing longer term



A significant milestone in our sustainability journey

Portfolio achieves a record number of certifications in the period

Certifications awarded in 2023



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LEED/BREEAM	LEED Gold
WELL	WELL Platinum
WELL	WELL Health & Safety
FPC Rating	А



Botanic

LEED/BREEAM	LEED Platinum
WELL	WELL Gold
WELL	WELL Health & Safety
EPC Rating	А



Cadenza

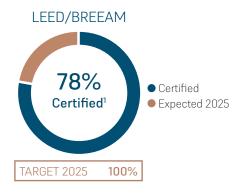
LEED/BREEAM	LEED Gold
WELL	WELL Platinum
WELL	WELL Health & Safety
EPC Rating	А



Guadalix

LEED/BREEAM	BREEAM Very Good
WELL	-
WELL	-
EPC Rating	А

Roadmap to portfolio LEED/BREEAM, WELL and EPC ratings







- > 78% of portfolio LEED/BREEAM certified by year-end, with most LEED Gold or Platinum¹
- LEED/BREEAM certifications rise from 19% in 2022
- > 78% EPC compliant by year-end, with most rated EPC 'A'
- > EPC ratings rise from 41% in 2022

(1) In GAV terms

Financial Results



Crystallising rental upside potential with completed schemes

Portfolio valuation impacted by yield expansion

- > GAV of EUR 359 million as of 31 December 2023¹, delivering +22% value growth on total investment
- > 12m-LfL² valuation down 5.8% driven by market yield expansion. Resilient relative valuation performance driven by our higher quality portfolio
- > Divestment of Maria de Molina completed in the period
- > Botanic lease signed on 31/12/2023, therefore not contributing to Árima's 2023 P&L

- > EPRA NTA³ EUR 11.3 per share, +17% since IPO and -9.2% YoY, driven by upward yield shift
- > €8.6 million gross rental income for the 12-month period, up 38% compared to the same period the prior year, driven by higher volume and rental increases⁴
- Annualised GRI at Dec'23 of EUR 12.1 million, up +33% LfL year-on-year⁵

EURm unless specified	31/12/2022	31/12/2023
Portfolio Gross Asset Value	379,700	359,200
EPRA NTA	328,192	292,146
EPRA NTA per share (€ p.s.)	12.4	11.3
Gross Rental Income	6.2	8,6
Recurring EBITDA	(0.5)	0.3
EPS (€ p.s.)	0.4	(1.2)
Net LTV (%)	12.8%	19.2%

(1) Based on the external independent valuation carried out by CBRE Valuation Advisory (RICS); (2) 12-month like-for-like compares the properties at 31.12.2023 that were also part of the portfolio at 3112.2022; (3) In accordance with EPRA Best Practice Recommendations; EPRA NTA EUR 11.2 per share when considering the incentive shares pending to be delivered to the company beneficiaries at the end of the deferral periods; (4) Rental income from acquisition in the period not included; like-for-like ratios compare the recurring gross rental income generated as of 31.12.2023 by the properties that were part of the portfolio the same period the year earlier; (5) Topped-up annualised passing rental income generated by the investment properties portfolio as of Dec'23 - including Torrelaguna, excluding M39 (sold); 12-m like-for-like compares the topped-up annualised passing rental income generated by the investment properties portfolio as of 31.12.2023 that were also investment properties at 31.12.2022

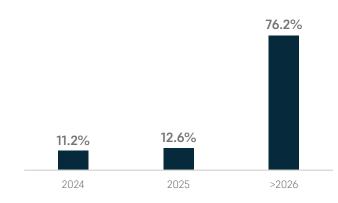


Balance Sheet Strength

Low leverage and significant financial flexibility

EURm unless specified	31/12/2023
Gross Debt	112.364
Cash & Equivalents	42.976
Net Debt	69.388
Net LTV (%)	19.2%
Average debt maturity (years)	3
Weighted average cost of debt	2.0%
Percentage of debt fixed	83%
Percentage of green loans	100%

Debt maturity profile as of 31.12.2023



- > Net LTV remains low at 192%
- Strong liquidity position with c. EUR 73 million at year-end¹
- > 2.0% all-in costs² with limited debt maturities in the next short-term
- 100% of Árima's financing composed of green loans



Financial Discipline

€21 million returned to shareholders via share buybacks

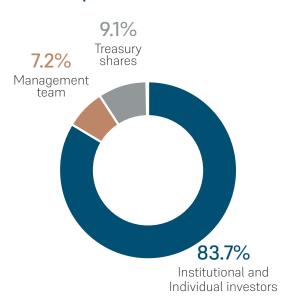
Returning capital through share buybacks

- > EUR 21 million returned to shareholders since 2020 in subsequent share buyback programmes
- > 2.6 million shares purchased (9.1% of issued shares) and kept as treasury shares, with no voting powers or right to economic benefit
- Shares acquired at an average discount to current NAV of c.30%
- > Capacity remaining in currently ongoing share buyback plan

Significant financial capacity retained

> Continued commitment to balance sheet efficiency, depending on property market outlook, low financial leverage target and speed of investing & divesting activities

Ownership



RETURNING CAPITAL

Total shares acquired	2.6 million shares
As % of issued shares	9.1%
Total capital deployed	€20.7 million
Average share price	€7.99 p.s.
Avg. discount to current NAV	c. 30%

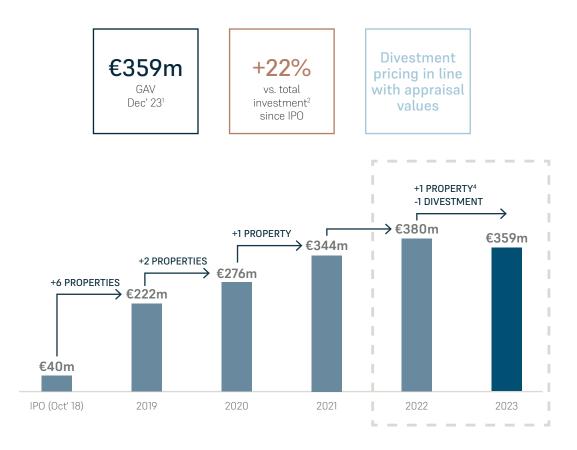


Portfolio Valuation



Property Valuation

Yield driven valuation decline, with relative resilient performance owed to our higher quality portfolio

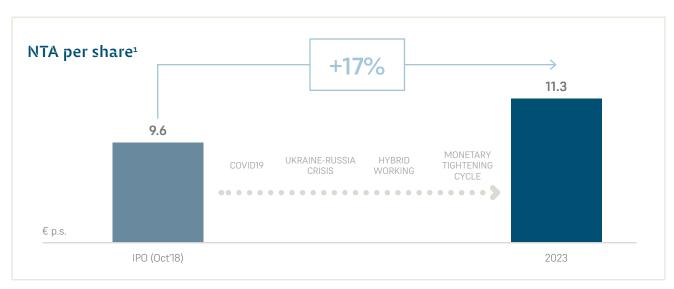


- > GAV of EUR 359.2 million as at 31 December 2023¹
- > +22% portfolio valuation increase vs. total investment (acquisition price plus capex invested)
- 12m-LfL³ valuation down 5.8% driven by market yield expansion.
 Resilient relative valuation performance driven by our higher quality portfolio
- Divestment of Maria de Molina in line with appraisal values (Jun'23 GAV)
- Dec'23 appraisal includes the acquisition of Torrelaguna but not the promise to purchase agreement signed at year-end for the acquisition of an office asset in Madrid⁴
- One office scheme (Cadenza: 14,500 sqm) delivered in the period and two office schemes (Pradillo and Dune: 25,000 sqm) currently ongoing

(1) Based on the external independent valuation carried out by CBRE Valuation Advisory (RICS) at 31 December 2023; (2) Total investment includes acquisition price plus capex invested as of the valuation date; (3) 12-month like-for-like compares the properties at 31.12.2023 that were also part of the portfolio at 31.12.2022; (4) The promise to purchase agreement signed at year-end for the acquisition of an office asset in Madrid is not yet part of the company's portfolio valuation at 31 December 2023

EPRA NTA

Árima continues to deliver shareholder value despite significant headwinds



- +17% EPRA NTA p.s. since IPO driven by 13 accretive acquisitions
- > 109,076 sqm GLA 100% Madrid in line with the investment strategy

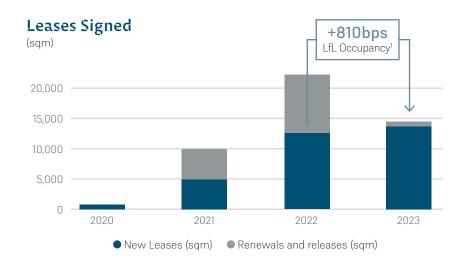


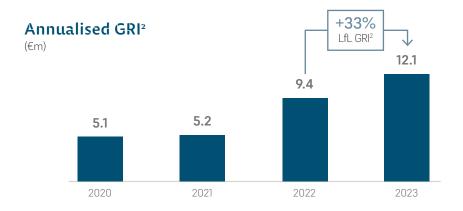




Leasing Activity

Crystallising rental upside potential as refurbishment schemes are completed





FY 2023

- > 10,500 sqm signed, of which 9,902 sqm correspond to new office leases, timed with asset deliveries
- > EUR 2.5 million of additional annual rents secured, ending the period with an annualised GRI of EUR 12.1 million, +33% YoY on a 12-month LfL basis^{1,2}
- > New office leases signed at an average +64% rent uplift on refurbished assets
- > +810bps occupancy level improvement on a 12-month LfL basis¹





Redevelopment Programme

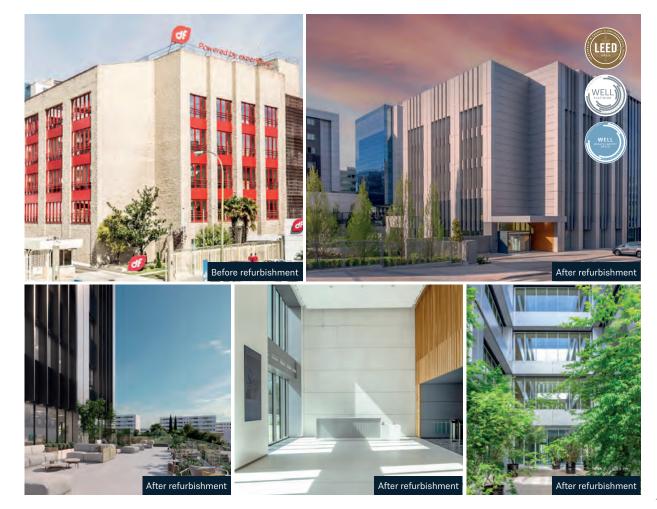
Delivering high-quality space into supply shortage

Completed Scheme

- > Improved design
- > New curtain-wall façade on three elevations and an atrium opened in the middle of the floorplate, significantly enhancing natural light.
- New lobby and renewed common areas providing a welcoming feel
- > Substantial landscaped grounds and outdoor terraces (11% of GLA) have been given special attention.
- > LEED Gold, WELL Platinum, WELL Health & Safety certifications and EPC 'A' rating awarded
- > 100% of the existing structure and a high % of installations retained, resulting in ${\rm CO_2}$ savings that equate to planting 9.000 trees
- > 85% of demolition/construction waste recycled

CADENZA

Location	Madrid Campo de las Naciones
GLA	14,565 sqm
Parking spaces	215
Quality	Class A
Sustainability	LEED Gold, WELL Platinum, WELL H&S, EPC 'A'
Estimated exit yield	6-7%





Redevelopment pipeline

Exciting redevelopment projects in progress and new to come medium term

Redevelopment & Asset Management Plan

	2019	2020	2021	2022	2023	2024	2025	
M. Molina						•		✓ LEASED & SOLD
Habana						•		✓ COMPLETED 100% leased
Botanic								✓ COMPLETED 100% leased
Guadalix ¹						•		✓ COMPLETED 100% yield
Cadenza								✓ COMPLETED in commercialization
Dune								
Pradillo								
Torrelaguna								Medium-term refurbishment project
New Asset ²								Medium-term refurbishment project

■ Project Analysis
■ Refurbishment Works
■ Leasing Period
■ Leased/Yielding

Redevelopment pipeline expected yield on cost

≈7%









c.€50m ESTIMATED PENDING CAPEX3

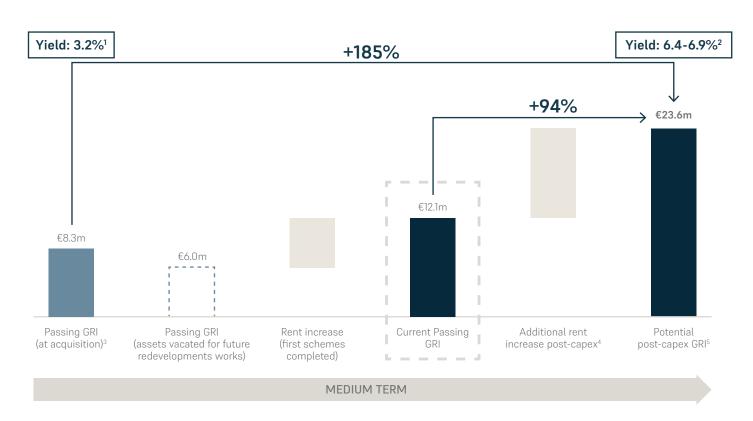
Growth Potential



Strategy to generate further material value

Rental income projections for current portfolio

Current portfolio - gross rental income expected evolution (at current market rents)



- > Substantial upside potential remains even when applying a conservative, in-house view of rental levels: rental projections based on the 15-year average in the relevant sub-markets, adjusted for quality
- > Evidence so far (rentals signed) supportive of our projections

YIELD ON COST
6.4-6.9%
vs 4.5% Madrid
prime office yield⁶





Overview of portfolio property locations

OFFICES

1 Habana

Madrid CBD

Inner Madrid

A2/M30

Campo de las Naciones

Las Tablas/Manoteras

2 Pradillo

RMA

RIVIA

4 Torrelaguna

5 Botanic

6 New Asset¹

7 Cristalia

8 Cadenza

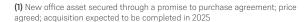
9 Dune

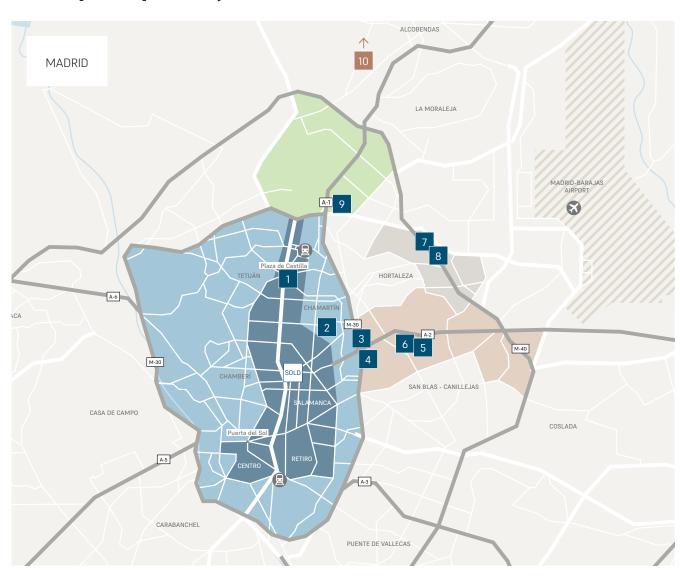
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LOGISTICS

10 Guadalix

- Assets located in Madrid's most-established offices areas
- > Focus on creating the best-in-class office space in the property's area of influence







Portfolio in detail





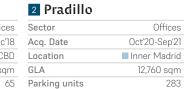






1 Habana			
Sector	Offices		
Acq. Date	Dec'18		
Location	■ Madrid CBD		
GLA	4.356 sam		

Parking units



3 RMA	
Sector	Office
Acq. Date	Jun'19
Location	■ Inner Madri
GLA	7,108 sqn
Parking units	110

4 Torrelaguna		
Sector	Offices	
Acq. Date	Jun'23	
Location	■ Inner Madrid	
GLA	11,174 sqn	
Parking units	303	

5 Botanic	
Sector	Offices
Acq. Date	Jan'19
Location	■ Madrid A2 / M30
GLA	9,902 sqm
Parking units	223



6 New Asset ¹			
Sector	Offices		
Acq. Date	Dec'23		
Location	Madrid A2 / M30		
GLA	11,600 sqm		
Parking units	167		



7 Cristalia	
Sector	Offices
Acq. Date	Jan'19
Location	■ Madrid CDN
GLA	10,936 sqm
Parking units	202



Cauchiza	
Sector	Offices
Acq. Date	Dec'19
Location	■ Madrid CDN
GLA	14,565 sqm
Parking units	215



9 Dune	
Sector	Offices
Acq. Date	Jun'20
Location	Las Tablas/Manoteras
GLA	12,842 sqm
Parking units	241



Guadana	
Sector	Logistics
Acq. Date	Apr'19
Location	Madrid (2 nd ring)
GLA	25,694 sqm
Loading bays	29

10 Guadaliy



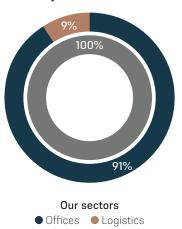
<u>™</u> MM39		
Sector	Offices	
Acq. Date	Dec'18-Feb'19	
Location	■ Madrid CBD	
GLA	4,025 sqm	
Parking units	24	



Portfolio breakdown

Unique proposition with clear focus on Madrid offices built via discliplined and accretive acquisitions

GAV by sector and location



Our locations

Madrid

Portfolio breakdown

EUR m, unless specified	Assets (#)	GLA (sqm)	Parking (slots) ²	Acq Price (EURm)	Acq Cost (EURm)	Acq Price (€/sqm)³	GAV ⁴	Occupancy rate	Annualised GRI⁵ (€'000)	Annualised NRI (€'000)	Gross yield ⁶	EPRA NIY ⁷
INVESTMENT PROPERTIES ¹												
Offices	6	58,040	1,118	181	186	2,734	250	72%	9,866	9,029	5.4%	3.6%
Madrid	6	58,040	1,118	181	186	2,734	250	72%	9,866	9,029	5.4%	3.6%
CBD	1	4,356	65	19	19	3,958	45	100%	2,014	1,880	10.9%	4.2%
Inner Madrid (M30)	2	18,282	413	62	64	2,725	63	100%	3,326	3,191	5.3%	5.1%
Greater Madrid	3	35,403	640	100	103	2,587	142	54%	4,526	3,957	4.5%	2.8%
Logistics	1	25,694	-	16	17	638	31	100%	2,270	2,180	13.8%	7.0%
Madrid	1	25,694	-	16	17	638	31	100%	2,270	2,180	13.8%	7.0%
Total investment properties	7	83,734	1,118	198	203	2,089	281	81%	12,137	11,209	6.1%	4.0%

2	25,602	524	37	38	1,494	78
2	25,602	524	37	38	1,494	78
-	-	-	-	-	-	-
1	12,760	283	22	22	2,117	50
1	12,842	241	16	16	963	28
-	-	-	-	-	-	-
2	25,602	524	37	38	1,494	78
9	109,336	1,642	235	241	2,135	359
	2 - 1 1 - 2	2 25,602 1 12,760 1 12,842 2 25,602	2 25,602 524 1 12,760 283 1 12,842 241 2 25,602 524	2 25,602 524 37 1 12,760 283 22 1 12,842 241 16 2 25,602 524 37	2 25,602 524 37 38 1 12,760 283 22 22 1 12,842 241 16 16 2 25,602 524 37 38	2 25,602 524 37 38 1,494 - - - - - 1 12,760 283 22 22 2,117 1 12,842 241 16 16 963 - - - - - 2 25,602 524 37 38 1,494

(1) As per EPRA recommendations, investment properties comprise rented or under commercialisation properties, excluding redevelopments. Current undergoing redevelopments include Dune and Pradillo; numbers exclude MM39 (sold) and the new office asset secured (promise to purchase); numbers include Torrelaguna; (2) Excludes motorcycle slots; (3) Adjusted for parking; (4) Based on the external independent valuation carried out by CBRE Valuation Advisory (RICS). External independent valuations are carried out twice a year, as of 30 June and 31 December; (5) Topped-up passing rental income; (6) Topped-up annualized GRI divided by acquisition price; (7) As per EPRA recommendations, calculated as the annualised rental income based on the cash rents passing at the balance sheet date, divided by the gross market value of the property.





Environmental, social and corporate governance commitment

ESG Initiatives

Environmental

- > Low-carbon repositioning, with strong focus on re-using materials and long-term circular economy
 - > 100% of circularity and embodied carbon analysis in all completed refurbishment projects
 - > 100% of structure reuse in all completed refurbishment projects
- > Managing waste generated in demolition/construction as well as in operations
 - > +85% of demolition and construction waste recycled to date
- > Reduction in operational energy intensity across our portfolio
 - > 78% of portfolio rated EPC
 - > 98% of utility data monitored in portfolio
- > Increase of renewable energy supply and production for self-consumption in properties
 - > 42% contribution from the recently installed photovoltaic plant in Guadalix to the total energy use in our cold storage warehouse¹
 - > 100% of the properties common areas powered by electricity backed by Renewable Energy Guarantees of Origin²
- > Electric vehicle charging points across our porfolio

Wellness & Social

- > Responsible landscaping and air filtration systems across our portfolio for positive impact on the wellbeing of our tenants
- > Making cycling more accessible, encouraging active movement
- > €68,000 donated in the period to organizations leading the efforts to support some of the more vulnerable members in our communities
- Responsible employment, promoting diversity, inclusion and work-family balance
- > Community engagement programmes in 71% of assets in operation
- > ESG assessment of 83% of suppliers to generate synergies that have a positive impact on society
- > 100% of Árima employees with average satisfaction score above 80%

FULL YEAR RESULTS 2023

Environmental, social and corporate governance commitment

ESG Initiatives

Recognition

- > 78% of portfolio LEED/BREEAM certified¹ compared to 19% in 2022
- > 2023 GRESB 4* awarded
- > 2023 EPRA sBPR GOLD awarded
- > The only **RICS-accredited** commercial real estate company in Spain
- > 100% of portfolio fully financed with green loans























Financials

Consolidated Income Statement (IFRS)

IFRS

EURth (unless otherwise specified)	31/12/2022	31/12/2023	
Gross Rental Income (GRI)	6,237	8,636	
Non-reimbursable property expenses	(686)	(1,708)	
Net Rental Income (NRI)	5,551	6,928	
Overheads	(6,103)	(6,589)	
Operating Income (EBITDA)	(552)	339	
Amortization & Provisions	(76)	(76)	
Recurring EBIT	(628)	263	
Net financial charges	(1,374)	(2,291)	
Tax			
Recurring net profit	(2,002)	(2,028)	
Change in fair value of assets	12,992	(26,548)	
Other income and expenses	(512)	(3,168)	
Reported net profit	10,478	(31,744)	
Reported EPS (€ p.s.)	0.39	(0.08)	
Average no. of shares outstanding	26,979,085	26,231,394	
EPRA			
EURth (unless otherwise specified)	31/12/2022	31/12/2023	
EPRA earnings	(2,514)	(5,196)	
Adjusted EPRA earnings	(2,002)	(2,028)	
EPRA EPS (€ p.s.)	(0.09)	(0.20)	
Adjusted EPRA EPS (€ p.s.)	(0.07)	(0.08)	
EPRA NTA	328,192	292,146	
EPRA NTA (€ p.s.)	12.4	11.3	

Consolidated Balance Sheet (IFRS)

IFRS

31/12/2022	31/12/2023	
464,241	416,049	
385,978	366,283	
246	224	
212	160	
379,700	361,342(1)	
5,820	4,557	
78,263	49,766	
5,327	4,864	
21,368	37,826	
51,568	7,076	
330,955	293,666	
284,294	284,294	
5,769	5,769	
44,444	54,802	
(17,072)	(20,712)	
10,478	(32,598)	
3,042	2,111	
133,286	122,383	
120,882	99,737	
118,886	98,556	
0	22	
1,996	1,159	
12,404	22,646	
1,322	13,808	
11,082	8,838	
26,407,127	25,839,011	
	385,978 246 212 379,700 5,820 78,263 5,327 21,368 51,568 330,955 284,294 5,769 44,444 (17,072) 10,478 3,042 133,286 120,882 118,886 0 1,996 12,404 1,322 11,082	

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Press Release

The Socimi posts record year in new leasing and books 33% increase in rental income

Árima signs deal with MSD to acquire its current headquarters in Spain

- The deal agreed with MSD (known as MERCK in the US and Canada) allows the Socimi to acquire the current headquarters of the multinational biopharmaceutical firm, set to relocate to Botanic
- Árima registers a record year for leasing, with deals signed for 10,500 sqm and occupancy climbing by more than 8%
- The Socimi ends the year with an annualised rental income of €12.1 million, up 33% on the previous year in like-for-like terms, and a pipeline of refurbishment projects, currently ongoing, with potential further growth of 90%
- In line with its business plan, Árima has begun rotating assets. Realising the value of the recently sold María de Molina building has allowed the Company validate its portfolio, worth €359.2 million at the close of 2023
- Árima has paid out around €21 million to shareholders since 2020 through a series of buyback programmes and its financial position is sound, with a gearing ratio of 19.2% one of the lowest in the sector
- It has also achieved a record number of sustainability certifications, reflecting exceptional standards of quality, health and well-being across its portfolio



Photo: Árima. Concept design for current MSD headquarters, Estudio EAS



Madrid, 28 February 2024. Árima Real Estate has today published its results for the 2023 financial year, one in which it overcame a challenging market context to secure several landmark deals. Today, the Socimi announced that it has reached an agreement to acquire the current headquarters of the multinational biopharmaceutical firm MSD, which will relocate to the Botanic building as part of the same deal. This deal will see the Socimi acquire an office building with strong uplift potential in a consolidated area of Madrid. The Company plans to redevelop the asset to create a new, high-spec workspace with a GLA of 12,300 sqm and 350 parking spaces.

Árima also acquired another Madrid property in 2023: Torrelaguna, located on the street of the same name. It agreed a price of €30 million for this fully-let office building, which offers significant growth potential. This latest acquisition adds a further 11,000 sqm of gross lettable area and 303 parking spaces to Árima's portfolio and promises a highly attractive return.

The Socimi has also reported a record year in leasing, with contracts signed for 10,500 sqm of office space — of which c.10,000 sqm in new leases — and taking its occupancy levels up 810 basis points in like-for-like terms compared to the same period of last year. Its refurbished properties were also able to command rents that were on average 64% higher. All of this implies €2.5 million secured in additional rental income, taking the annualised total to €12.1 million at the end of the year and outstripping the 2022 figure by 33% in like-for-like terms.

Árima starts the year with asset rotations

Adhering to its business plan, Árima has embarked on a asset rotations, realising the value uplift of completed projects. The Company has sold its María de Molina property, a refurbished and fully relet Grade A property that boasts a GLA of over 4,000 sqm in the heart of Madrid's CBD. Its rental income has swelled ninefold owed to the work of the Socimi's management team.

In a difficult market, and with interest rates climbing, Árima closed 2023 with a portfolio valued at €359 million — representing a return on total investment of 22% — and a net asset value (EPRA NTA) of €11.30 per share, up 17% since the Company's IPO.

With a robust, defensive portfolio and quality repositioning projects underway, Árima is optimistic about its prospects for significant rental income growth over the medium term, which it estimates at over 90%.

A substantially outdated office stock in Madrid means that there is real untapped demand among major multinationals for a different concept of workspace. In the post-Covid area, companies are just as interested in terracing, gardens, natural light, collaborative workspaces, inspiring designs and a suite of user services as they are in the perfect location, if not more.

Against a backdrop of evolving user needs, in 2023 Árima completed the Cadenza project, creating more than 14,500 sqm (GLA) of premium office space benefiting from the highest sustainability, health and well-being certifications, as well as 215 parking spaces. Currently, the Company is focused on repositioning its Pradillo and Dune properties, with a combined GLA of more than 25,000 sqm.



Robust balance sheet leaves room for opportunity

Árima has returned around €21 million to shareholders since 2020 through a series of share buyback programmes.

It is now well positioned to take advantage of any opportunities arising in the market thanks to its sound balance sheet, low gearing — a net Loan-to-Value (LTV) of 19.2% — and advantageous financing terms with no material maturity dates in the short-term.

The Socimi can also count on the firm commitment of its management team, who own 7.2% of its shares.

New record in sustainability certifications

Árima's uncompromising position on sustainability earned it a record number of sustainability certifications in 2023. Now including the Habana, Botanic, Cadenza and Guadalix buildings, 78% of the Socimi's portfolio is LEED/BREEAM certified, compared with 19% in 2022.

Árima's efforts in this area were rewarded with four stars in the Global Real Estate Sustainability Benchmark (GRESB) evaluation, plus a further gold in the European Public Real Estate Association (EPRA) sBPR Awards. It is also the only property firm in Spain to be certified by RICS (Royal Institution of Chartered Surveyors).

About Árima Real Estate

Árima Real Estate is a Spanish company listed on the Madrid Stock Exchange as a SOCIMI (Sociedad Anónima Cotizada de Inversión Inmobiliaria) and led by a fully dedicated internal management team. It was created in 2018 with the aim of becoming the leading Spanish SOCIMI in the Madrid office market. The company is headed up by Luis María Arredondo (Chairman of the Board of Directors) and Luis López de Herrera-Oria (CEO) and boasts the same highly reputable management team that steered Axiare Patrimonio SOCIMI to success.

For more information

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