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### **To CNMV**

To the effects of article 227 of the Spanish Securities Markets Act, approved by Royal Legislative Decree 4/2015 dated 23 October, Applus Services, S.A. (or Applus+) hereby communicates the following

### **OTHER RELEVANT INFORMATION**

#### **Subject: Acquisition of Soil and Foundation Company Limited and Geotechnical and Environmental Company (together "SAFCO Group")**

Information on the acquisition of Soil and Foundation Company Limited and Geotechnical and Environmental Company is herein attached.

The foregoing is notified as other relevant information for all appropriate purposes, in Madrid, on December 21<sup>st</sup>, 2020.

**Applus Services, S.A.**

### **Applus+ acquires SAFCO**

- *Leading construction testing and inspection services company in Saudi Arabia*
- *Strong potential for Applus+ to sell additional services in the region*
- *Low capital intensity and accretive margins for Applus+ Group*
- *€25 million consideration to be financed from existing liquidity*

**Madrid, December 21, 2020** - Applus+, the global testing, inspection and certification company, is pleased to announce the acquisition of the entire share capital of Soil and Foundation Company Limited and Geotechnical and Environmental Company (together "SAFCO Group") from the founding partners for an initial consideration of USD 30 million (c. €25 million) on a cash and debt free basis. Further deferred consideration is payable in 2023 subject to the achievement of certain financial targets. SAFCO Group will form part of the Energy & Industry division.

SAFCO Group is the largest and oldest company in Saudi Arabia to provide construction-based testing and inspection services having built this position over the past 40 years. It provides on-site and laboratory-based testing for the materials used in construction projects as diverse as small commercial buildings to mega projects as well as soil investigation services and environmental inspection and consulting.

It has a strong reputation and good brand recognition in the industry, which will immediately support Applus+' expansion within the construction, building and environmental products testing services in the region, where Applus+ is already present servicing mainly other end-markets. SAFCO Group generated USD 35 million (€29 million



at spot exchange rates) of revenue in 2019 at margins significantly higher than Applus+ and has continued growing revenues over the first 9 months of 2020 despite the disruption of the pandemic, due to its strong footprint within the region through its 16 branches across the country and a well-diversified customer base and favourable end market trends.

**Ramon Fernandez, Executive Vice President of the Energy & Industry Division, said:** *"The SAFCO Group is a well-established, successful and profitable business in the attractive construction market in a country that has many projects planned including for those under Vision 2030, where alongside the additional services that Applus+ can bring to their clients, we see tremendous opportunity for the combined business to expand in the country and the wider region."*

**Fernando Basabe, Chief Executive Officer of the Applus+ Group, said:** *"We are delighted to welcome the people of the SAFCO Group to Applus+. This acquisition will help us to continue diversifying the business into markets where we see strong potential for growth and a good strategic fit with Applus+. This rounds off a successful year of acquisitions having completed two before the start of the coronavirus pandemic and four in the last three months culminating in a total spend this year of close to €250 million for revenue of €136 million at a pre IFRS16 EBITDA margin percentage in the low to mid-twenties. We expect to continue making more acquisitions like this next year."*

The initial consideration is payable on completion of the acquisition which is expected to take place in the first quarter of next year.

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**About Applus+ Group**

Applus+ is one of the world's leading and most innovative companies in the Testing, Inspection and Certification sector. It provides solutions for customers in all types of industries to ensure that their assets and products meet quality, health & safety and environmental standards and regulations.

Headquartered in Spain, Applus+ operates in more than 70 countries and employs over 23,000 people. Applus+ operates through four global divisions, all of which operate under the Applus+ brand name. For the full year of 2019, Applus+ recorded revenue of €1,778 million and adjusted operating profit of €197 million.

Applus+ is listed on the Spanish stock exchanges (Mercado Continuo). The total number of shares is 143,018,430.

**ISIN: ES0105022000**

**Symbol: APPS-MC**

For more information go to [www.applus.com](http://www.applus.com)