

H1 2023 Results

Presentation

28 November 2023

AEDAS
HOMES

1 April — 30 September 2023



Mara Views (Alicante)

Legal Disclaimer

By attending this presentation (the “Presentation”) and/or by accepting this Presentation you will be taken to have represented, warranted and undertaken that you have read and agree to comply with the contents of this disclaimer.

This presentation has been prepared by AEDAS Homes, S.A. (the “Company”) and comprises slides for a corporate presentation to the market of the Company and its subsidiaries (the “Group”).

For the purposes of this disclaimer, “Presentation” means this document, its contents or any part of it. This Presentation may not be copied, distributed, reproduced or passed on, directly or indirectly, in whole or in part, or disclosed by any recipient to any other person, for any purpose other than the aforementioned.

This Presentation has not been verified by independent third parties and therefore no representation, warranty or undertaking, express or implied, is made, nor is any guarantee given as to the fairness, accuracy, completeness or correctness of the information or opinions contained herein and nothing in this Presentation is, or shall be relied upon as, a promise or representation.

None of the Company nor any of its employees, officers, directors, advisers, representatives, agents or affiliates shall have any liability whatsoever (in negligence or otherwise, whether direct or indirect, in contract, tort or otherwise) for any loss, damage or harm howsoever arising from any use of this Presentation or its contents or otherwise arising in connection with this Presentation.

This Presentation is for informational purposes only and is incomplete without reference to, and should be viewed solely in conjunction with, the Company’s publicly available information and, if applicable, the oral briefing provided by the Company. The information and opinions contained in this Presentation are provided as at the date of the Presentation and are subject to verification, correction, completion and change without notice. In giving this Presentation, no obligation is undertaken to amend, correct or update this Presentation or to provide access to any additional information that may arise in connection with it is undertaken.

Likewise, it is not the Company's intention to provide, nor can this material be deemed to provide, a complete and comprehensive analysis of the Company's financial or trading position or prospects.

This Presentation does not constitute investment, legal, accounting, regulatory, taxation or other advice and does not take into account your investment objectives or legal, accounting, regulatory, taxation or financial situation or particular needs. You are solely responsible for forming your own opinions and conclusions on such matters and for making your own independent assessment of the Company and the Group. You are solely responsible for seeking independent professional advice in relation to the Company and the Group. Neither the Company nor its affiliates, nor any of their employees, officers, directors, advisors, consultants or agents assumes any responsibility or liability for any information or action taken by you or any of your officers, employees, agents or associates based on such information.

This Presentation contains financial information regarding the businesses and assets of the Company and the Group. Such financial information may not have been audited, reviewed or verified by any independent accounting firm. The inclusion of such financial information in this Presentation or any related presentation should not be regarded as a representation or warranty by the Company, its affiliates, advisors or representatives or any other person as to the accuracy or completeness of such information’s portrayal of the financial condition or results of operations by the Company and the Group and should not be relied upon when making an investment decision. Certain financial and statistical information in this document has been subject to rounding off adjustments. Accordingly, the sum of certain data may not conform to the expressed total.

Certain statements in this Presentation are forward-looking. By their nature, forward-looking statements involve a number of risks, uncertainties and assumptions, many of which are generally beyond the Company's control, and could cause actual results or events to differ materially from those expressed or implied by the forward-looking statements. These include, among other factors, changing economic, business or other market conditions, changing political conditions and the prospects for growth anticipated by the Company’s management. These and other factors could adversely affect the outcome and financial effects of the plans and events described herein. Any forward-looking statements contained in this Presentation and based upon past trends or activities should not be taken as a representation that such trends or activities will continue in the future.

The Company does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The market and industry data and forecasts that may be included in this Presentation were obtained from internal surveys, estimates, experts and studies, where appropriate as well as external market research, publicly available information and industry publications. The Company, its affiliates, directors, officers, advisors and employees have not independently verified the accuracy of any such market and industry data and forecasts and make no representations or warranties in relation thereto. Such data and forecasts are included herein for informational purposes only.

The distribution of this Presentation in other jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions.

Neither this document nor any of the information contained herein constitutes or forms part of, and should not be construed as, an offer of purchase, sale or exchange, nor a request for an offer of purchase, sale or exchange of securities, or any advice or recommendation with respect to such securities of the Company in any jurisdiction, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. Any purchase of or subscription for securities of the Company should be based solely on each investor’s own analysis of all public information, the assessment of risk involved and its own determination of the suitability of any such investment. No decision should be based on this Presentation.

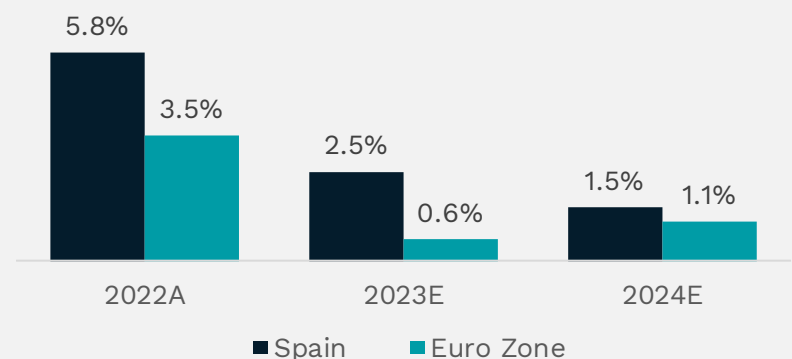
This document is a translation of a report originally issued in Spanish. In case of any discrepancy, the Spanish-language version will prevail.

The definition and purpose of the Alternative Performance Measures referenced in this presentation are available on the Company's website: [here](#)

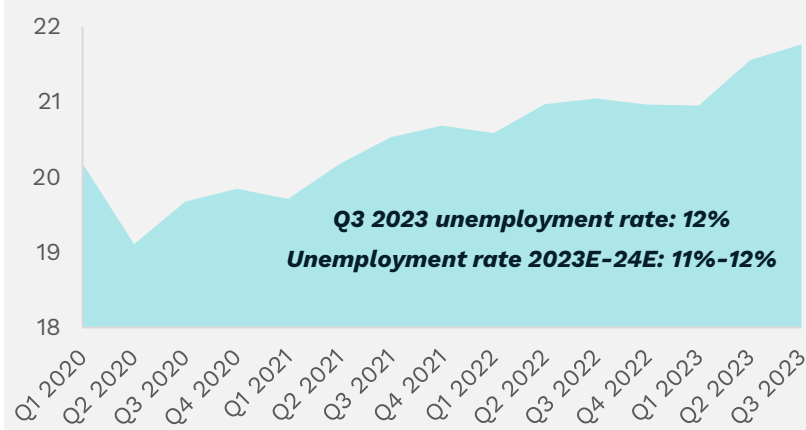
Volatile macroeconomic context, but with good indicators

Economy still showing positive signs

Positive growth outlook for Spain...
(INE, Eurostat and OECD report, September and October 2023)¹

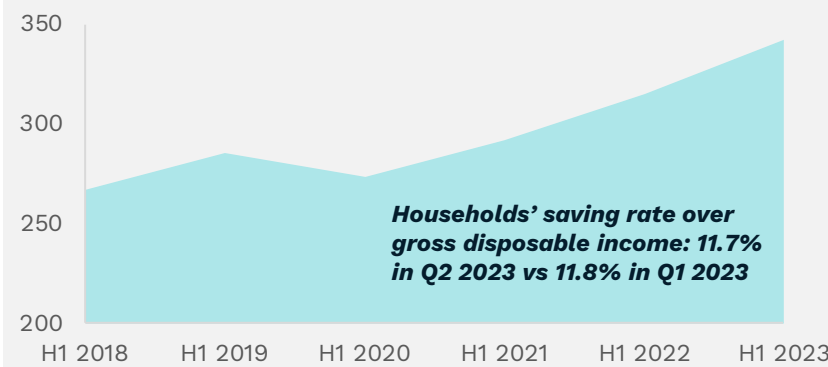


...with steady employment growth (21M+ in workforce)
(workforce in millions of people, INE, IMF October 2023)

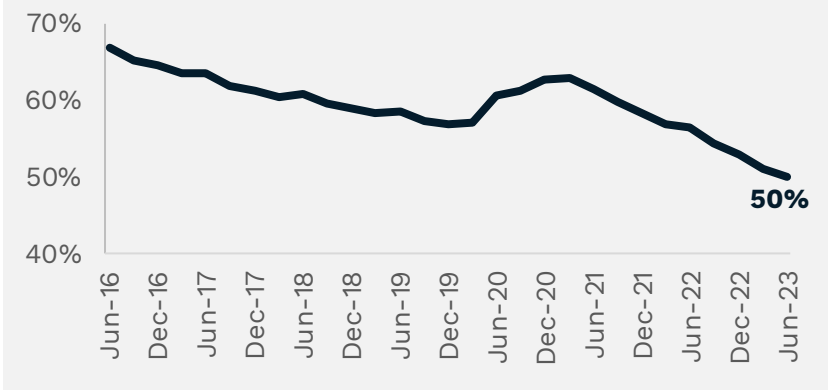


Spanish households showing financial resilience

Stability in households' savings capacity
(evolution of total payroll and savings rate, €bn, INE)

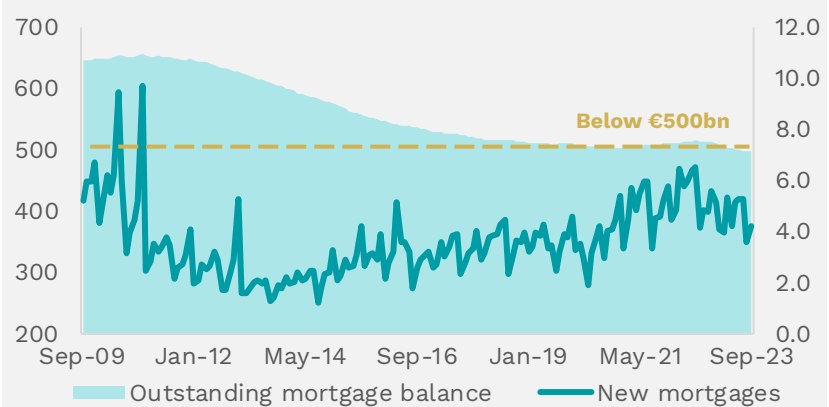


Progressive deleveraging of Spanish households
(household debt as % of GDP, Bank of Spain)

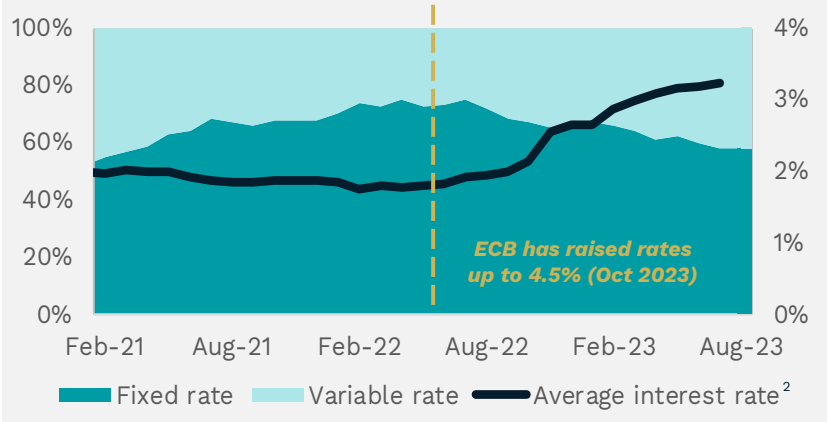


Competitive mortgage market

Progressive reduction in outstanding mortgage balance
(€bn, Bank of Spain)



New mortgages still at attractive conditions
(INE)

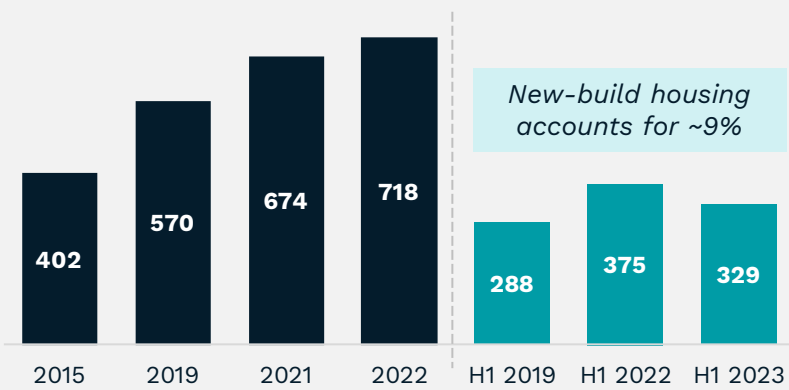


Notes: (1) The estimated data for Spain refers to the latest update published in October 2023, while the data for the Euro Zone corresponds to the latest report published in September 2023; (2) At the time the mortgage is constituted

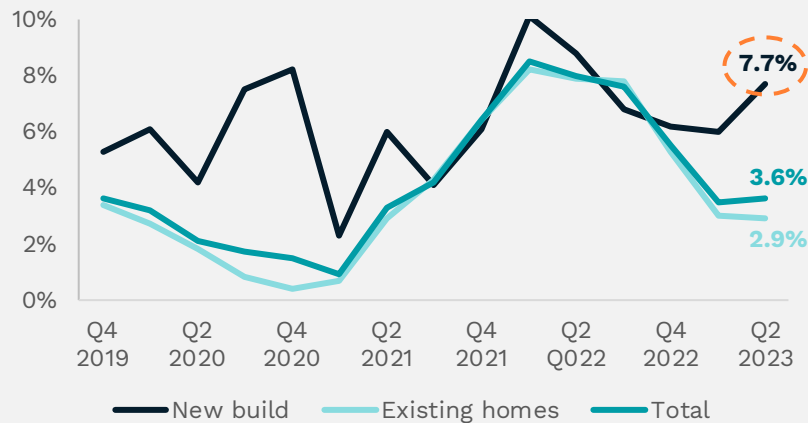
Resilient dynamics underpin Spain's residential sector

Demand trends in line with 2019 levels

Demand softening somewhat, but still at solid levels
(housing units, in thousands, MITMA)

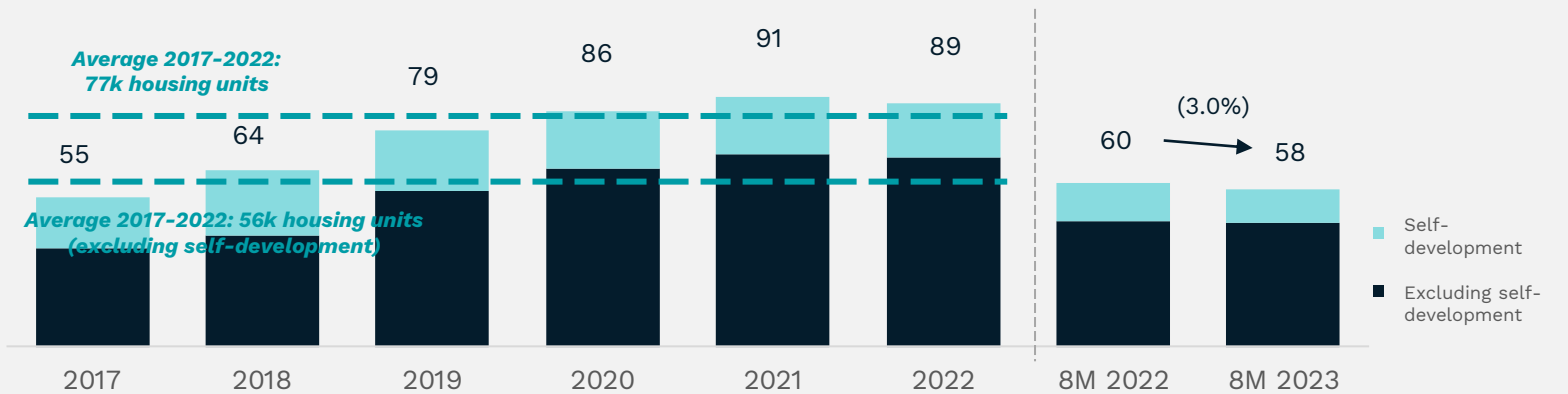


...with new-build housing showing pricing strength
(annual rate on a quarterly basis, %, INE)

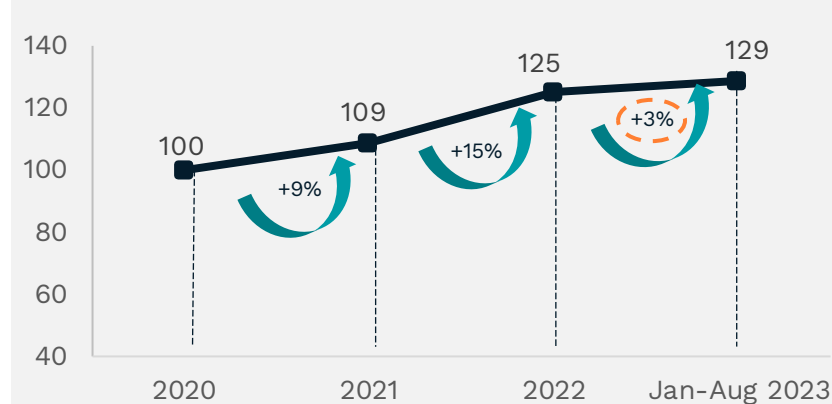


New-build construction production levels tight, with stabilization in construction costs

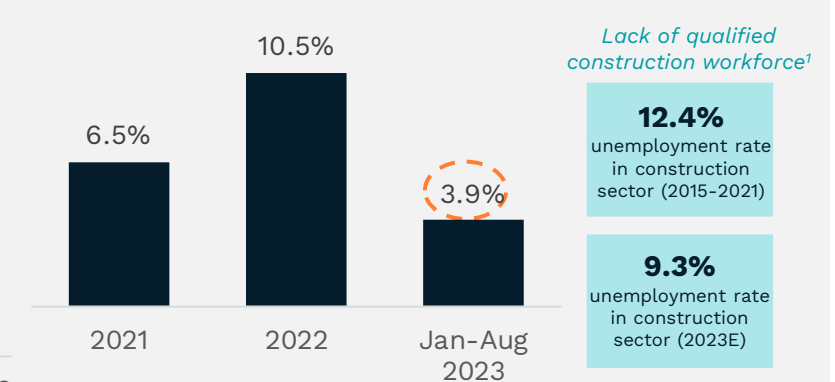
Limited new-build production: less than 90k annually
(number of completed housing units, in thousands, MITMA)



Cost of raw materials showing stabilization
(2020 = base 100, MITMA)



Potential pressure due to increase in labour costs
(evolution of construction costs, including labour, MITMA)



Note: (1) Report titled "2/2023 Real Estate Sector Report" published by Caixabank Research

Valme (Dos Hermanas, Sevilla)

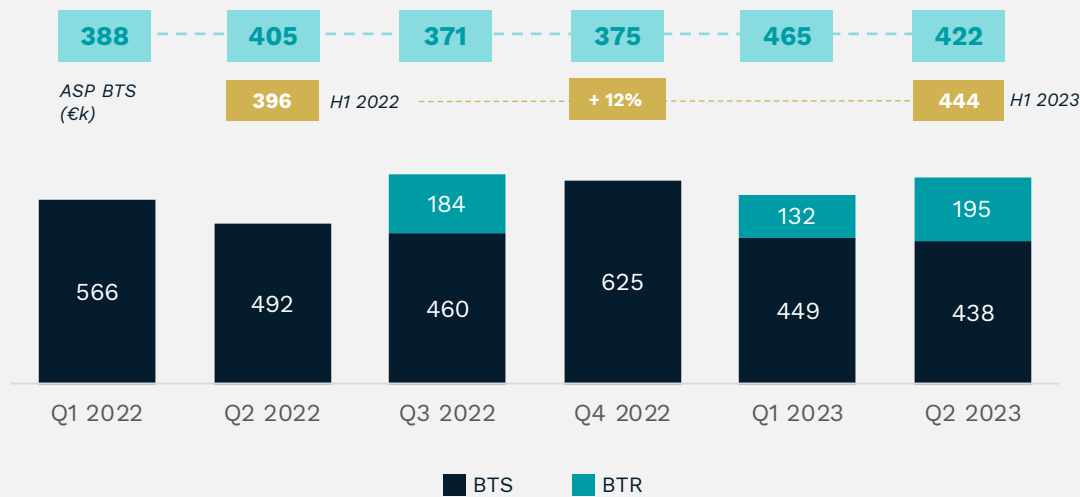
01 Business update



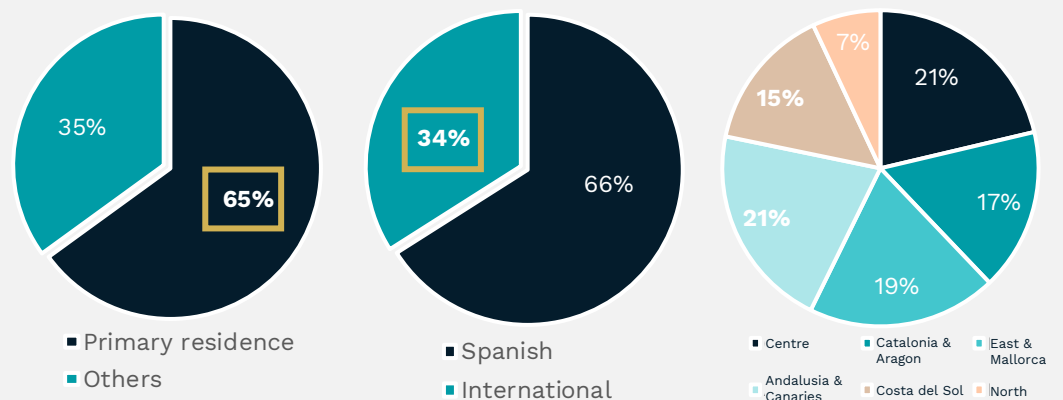
Net sales +7% in H1 2023: €451m in new revenues

Temporary reactivation of BTR, improvement in ASP of BTS (+12%)

Evolution of sales in units (BTS + BTR¹) and ASP (BTS)

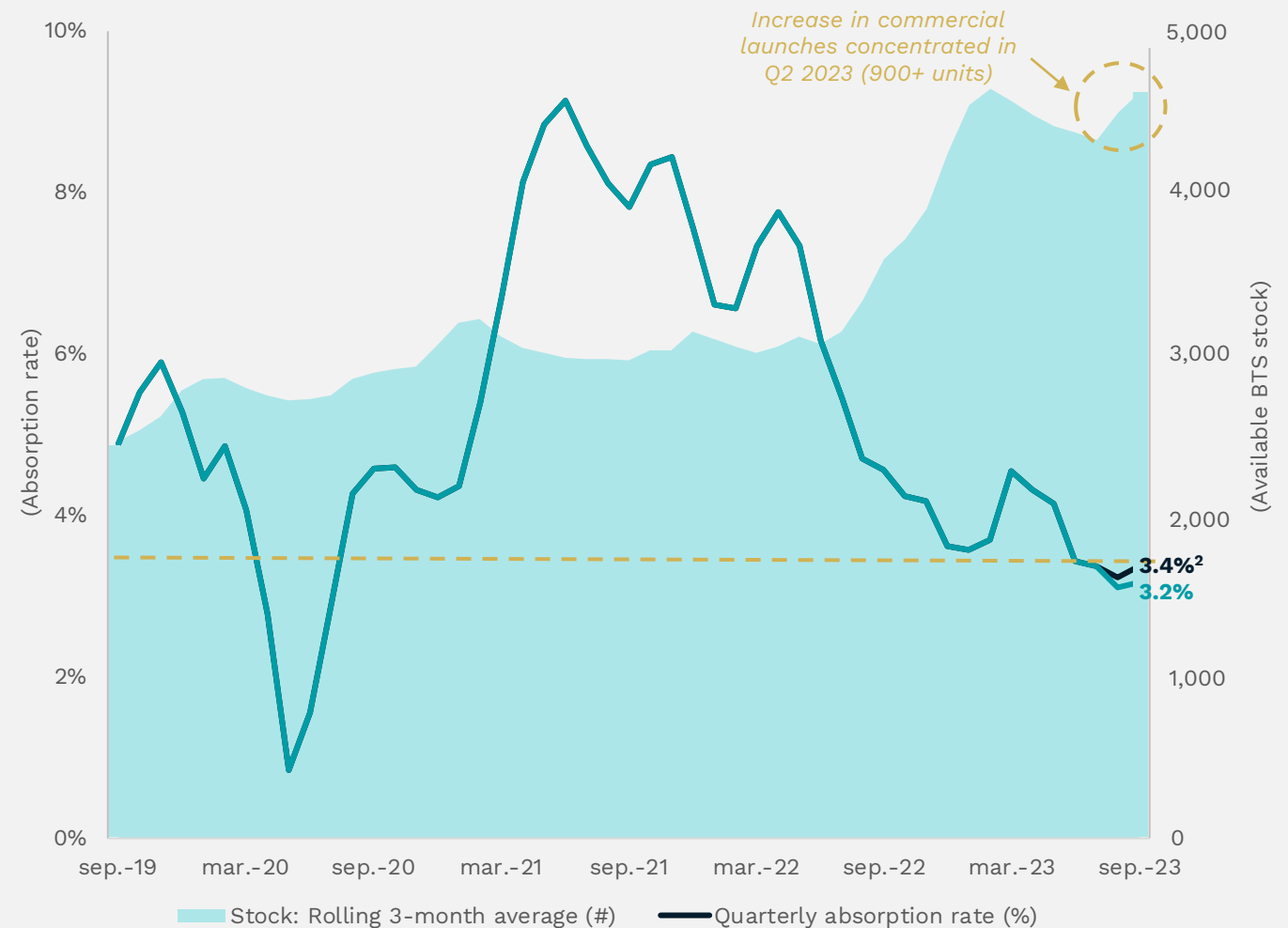


BTS focused on primary residence and with greater exposure to international customers



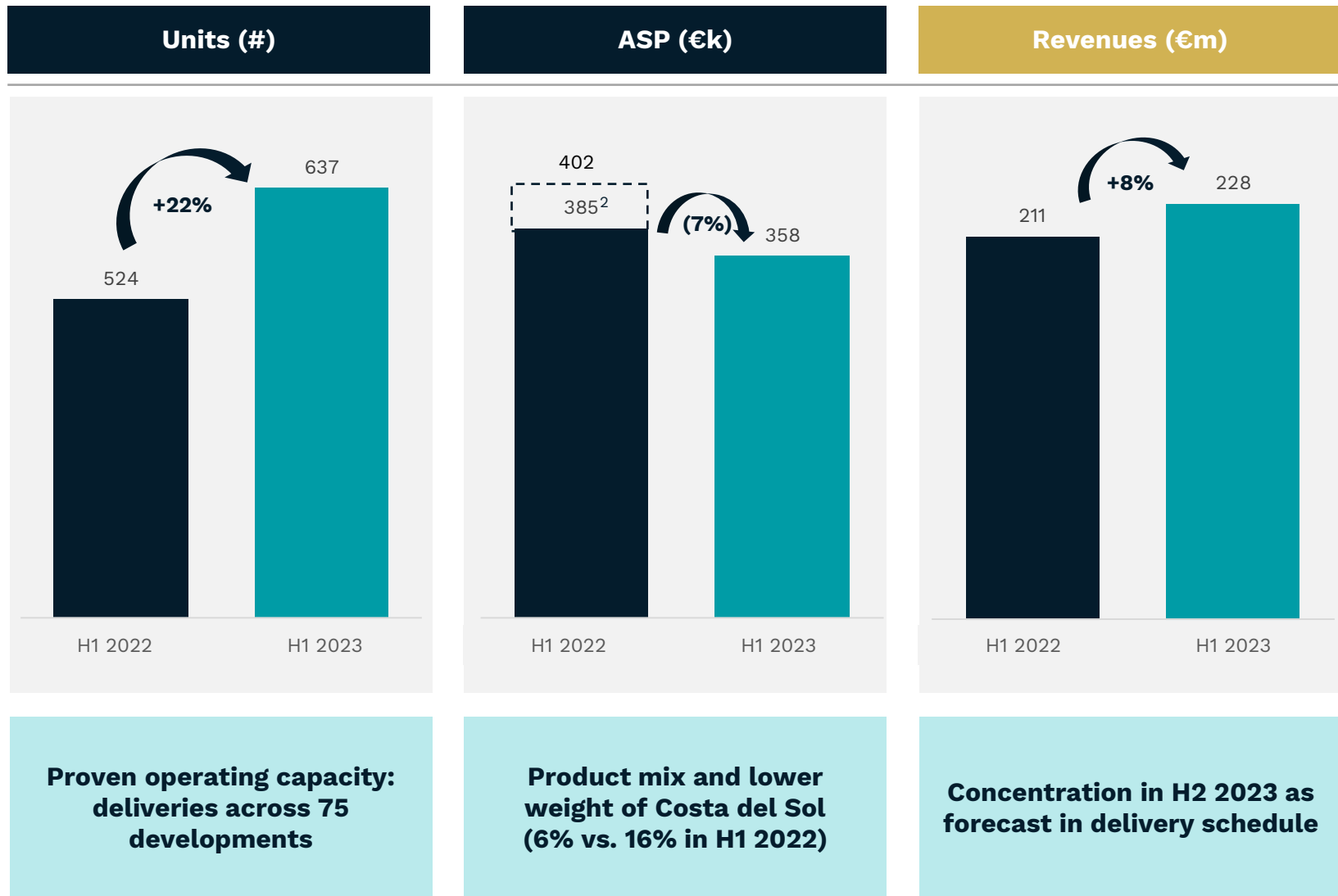
Absorption rate around 3.5%

BTS absorption rate (rolling quarterly average)

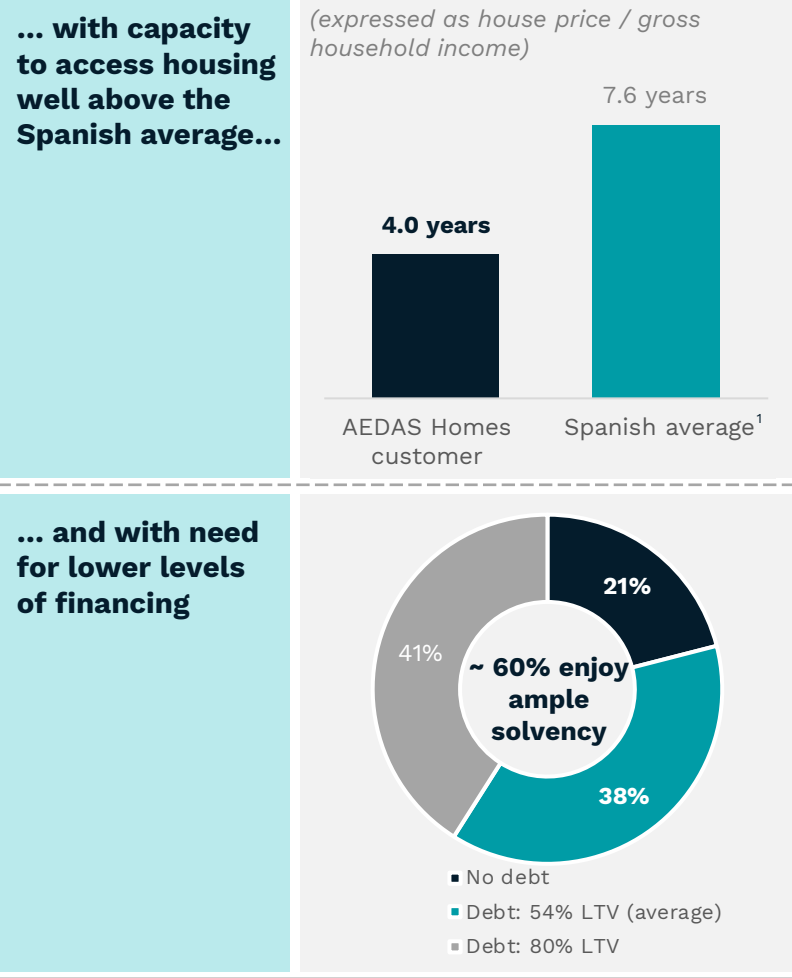


Notes: (1) Excluding the Mislata development, a project for which an MoU and not a SPA was signed; (2) Rolling quarterly absorption rate at the end of September 2023 based on the rolling average stock of the last three months corresponding to April to June 2023

Achieving delivery plan: 637 BTS units (+22%)

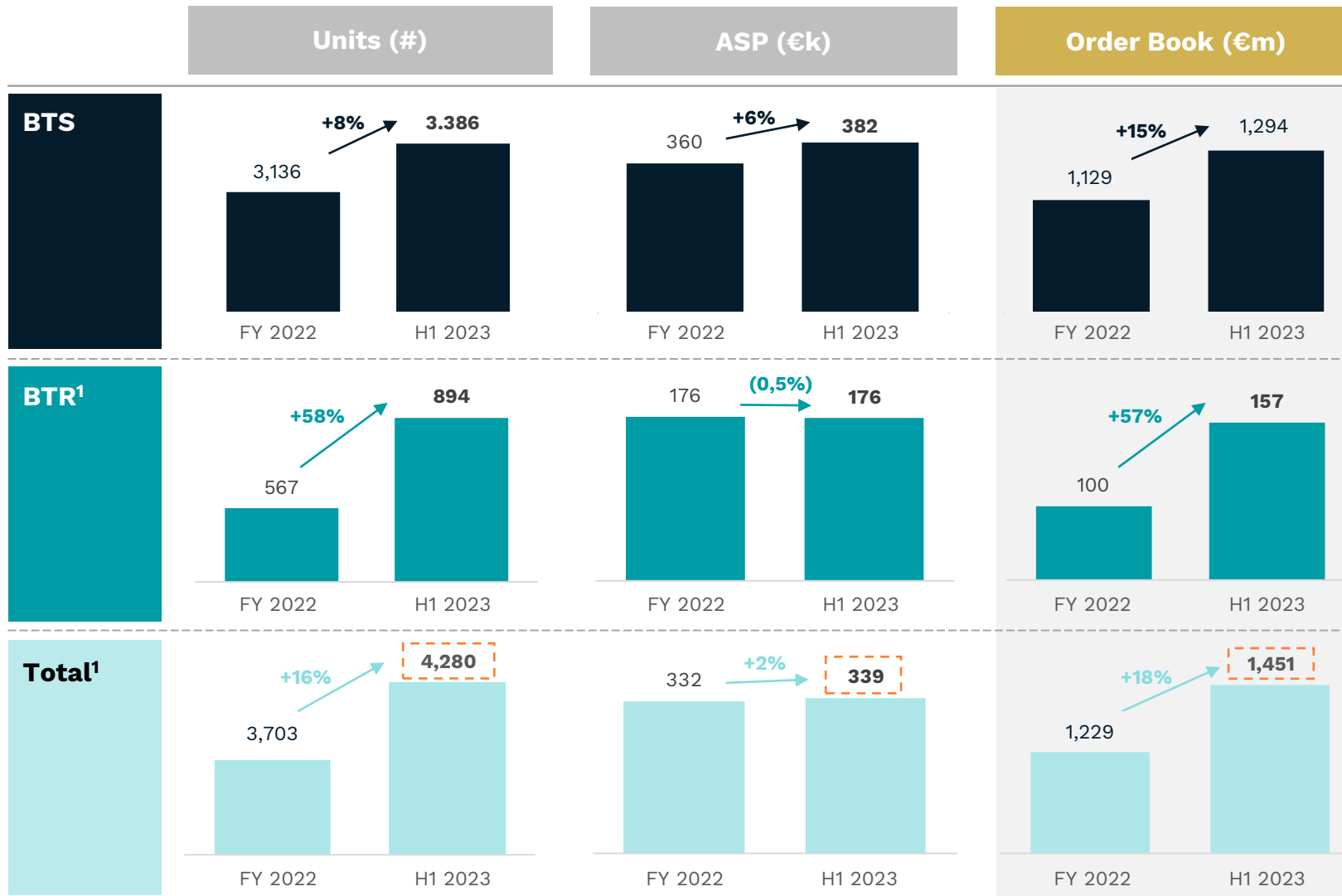


Customers with solvent credit profile



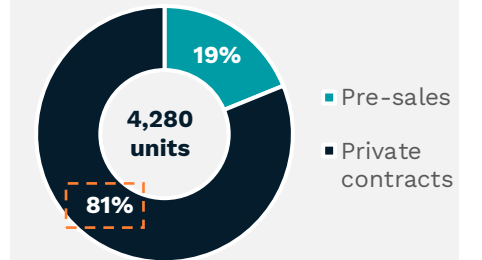
Notes: (1) According to data published by the Bank of Spain (October 2023); (2) Adjusted for the sale of a villa in Zagaleta

Quality Order Book valued at €1.45 billion, driven by BTS product (~90%)

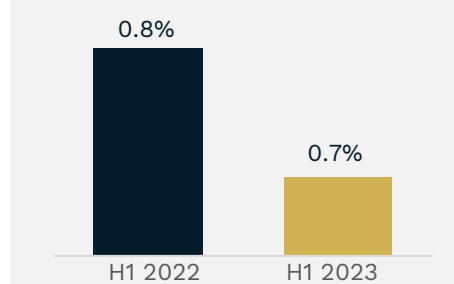


High-quality, diversified Order Book

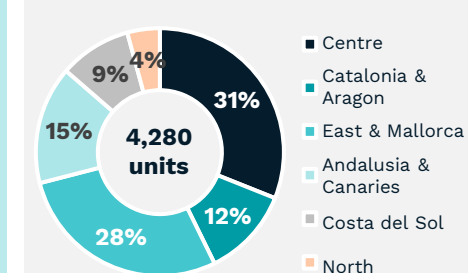
80%+ of Order Book under private sales contract



Stability in BTS product cancellation levels below 1%²



~ 60% of Order Book is concentrated in Centre and East & Mallorca Regional Branches



Notes: (1) FY 2022 data excludes the Mislata development, a project for which an MoU and not a SPA was signed; (2) Calculated on the average amount of the number of contracts existing at the beginning and end of the corresponding period, excluding cancellations

Operational efficiency with optimized use of resources

Evolution of Active Units over half-year period

(in units, #)	In design	Marketing	Under construction	Completed	Total Active Units
Starting point as of 31 March 2023	2,366	2,187	5,740³	901	11,194
Units in	998 ¹	1,237 ²	988	837	-
Units out	(1,071)	(1,303) ^{1,2}	(837)	(637)	-
End of period as of 30 September 2023	2,293	2,121	5,891	1,101	11,406



1 Progress in operational activity maintaining **stable volumes**

- ➔ **11,406** active units (89% BTS / 11% BTR)
- ➔ **52%** of active units under construction
- ➔ **39%** in design or marketing phase

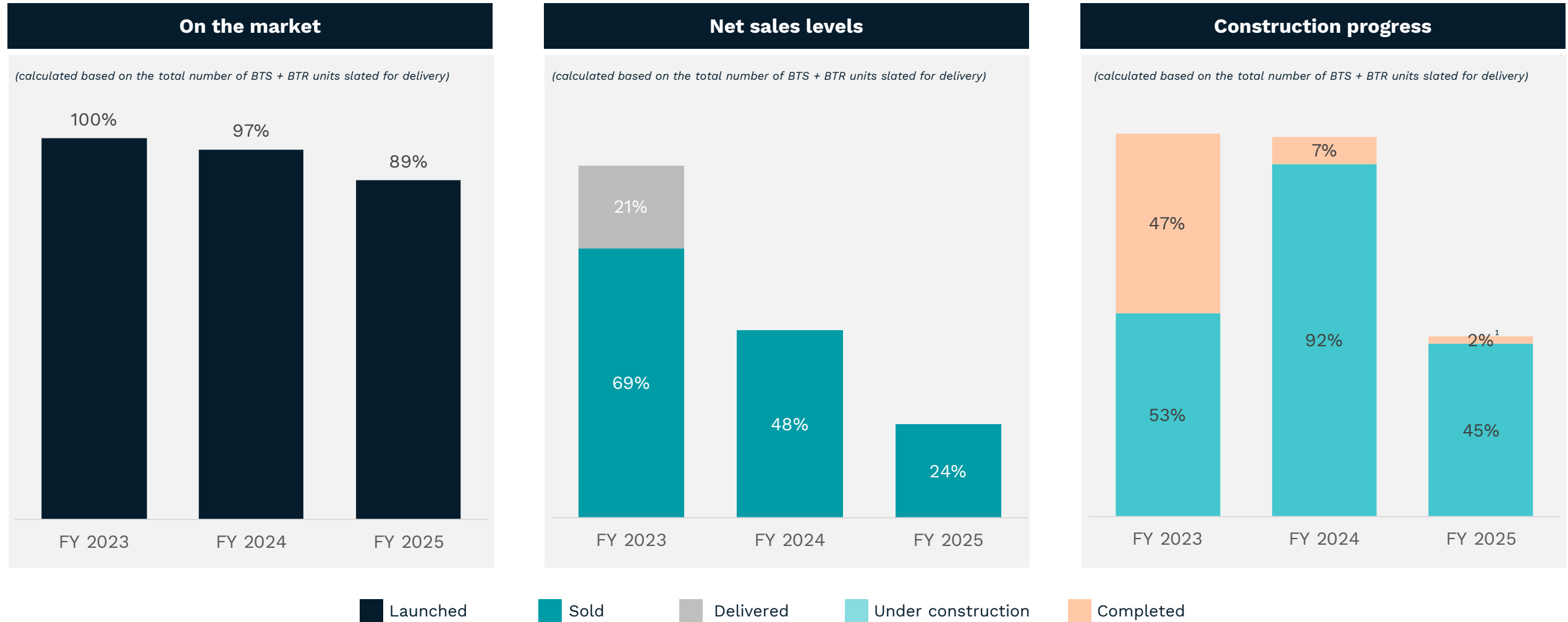
2 Capacity to break ground on new developments:

- ➔ Permits for **1,200+** additional units granted
- ➔ **~ 2,100** units pending permit

Notes: (1) Includes 149 units of a BTR project that was moved from marketing phase back to design phase; (2) Includes 166 units from 3 projects corresponding to second phases of projects whose construction had already begun, but marketing has not yet kicked off (that is, they were not considered units on the market); (3) Includes 205 units in the construction phase pending marketing kick-off; (4) Excluding 40 Rent to Buy units

Elevated visibility on achieving delivery targets

On track towards goal of surpassing €1 billion in annual revenue, FY 2023 – FY 2025



Note: (1) Includes 40 "rent to buy" units

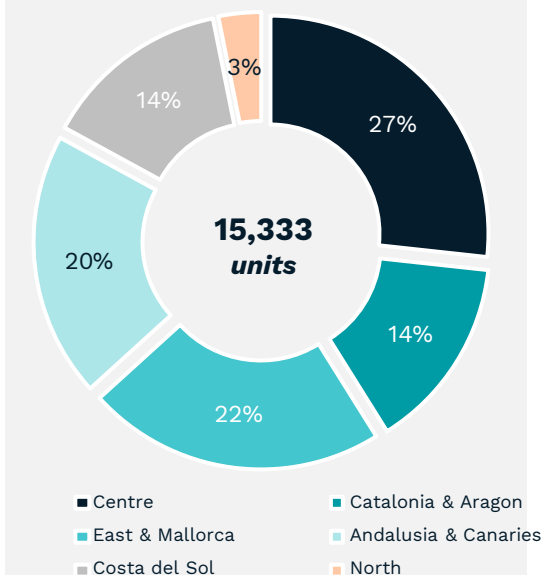
Dynamic landbank with selective investments

€51m⁴ in new investments, identified and/or executed, resulting in a total landbank of 15,333 units...

(in units, #)	Executed investments		Committed investments	Adjustments for projects	Deliveries	Landbank total units
Starting point as of 31 March 2023	14,759		496	-	-	15,255
Units in	282 <i>new</i>	373 <i>committed</i>	389	44	-	1,088
Units out	-		(373)	-	(637)	(1,010)
End of period as of 30 September 2023	15,414		512	44	(637)	15,333

...well diversified and liquid

Landbank breakdown by Regional Branch



- ✓ **Efficient** use of resources: **30%+¹** deferred payments from transactions formalized in H1 2023 + **6 new committed transactions**
- ✓ **New attractive investments** with significant concentration in East & Mallorca and Centre Regional Branches (75%): **82% RTB³ + net developer margin above 20%** + deliveries expected from FY25

~90%

Ready to Build

~77%

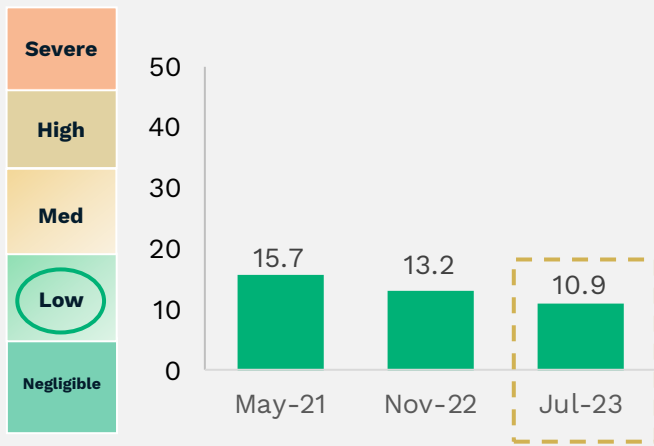
Active²

Notes: (1) Excludes a committed transaction with a purchase option at the end of March 2023 whose execution materialized in H1 2023; (2) Including the committed units, the liquidity ratio would be close to 75%; (3) Calculated on the basis of units and assuming that two committed transactions under current consideration of "Scheduled Urbanizable" will be considered ready-to-build on the date of deed; (4) In terms of ready-to-build cost

Recognition of continual improvement on the ESG front

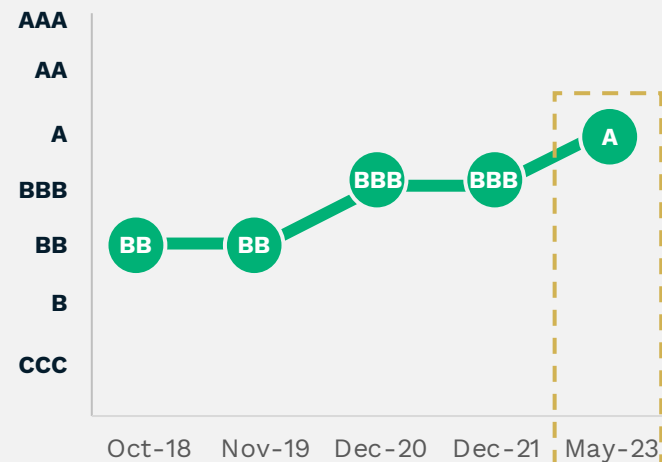
Sustainalytics

- The **Sustainalytics ESG Risk Rating** measures a company's exposure to industry-specific material ESG risks and how a company manages those risks
- AEDAS Homes continues to maintain its **Low Risk** rating, ranked 6 out of 296 real estate developers globally as of July 2023
- **Current rating: 10.9**




MSCI ESG

- The **MSCI ESG Rating** seeks to measure how a company manages financial risks and opportunities
- **Above the industry average**, since 55% of the companies dedicated to the Real Estate Development & Diversified Activities obtained a rating lower than “A” at the end of May 2023
- **Current rating: 5.8**



Ongoing progress

- 100%** Of the developments completed in H1 2023 had a **Life Cycle Analysis** out
- 100%** Of the developments completed in H1 2023 comply with standards in **AH Green Book** or have obtained a **prestigious green seal**
- 71%** Of the developments activated in H1 2023 are **targeting an “AA” energy rating**
-  Agreements to provide **biomethane** in construction phase and new agreements to supply **100% recycled aluminium**

Currently working on ESG Strategic Plan 2024-2026

SIGNIFICANT IMPROVEMENT IN OUR ESG RATINGS SINCE ESG STRATEGIC PLAN WAS APPROVED IN 2021

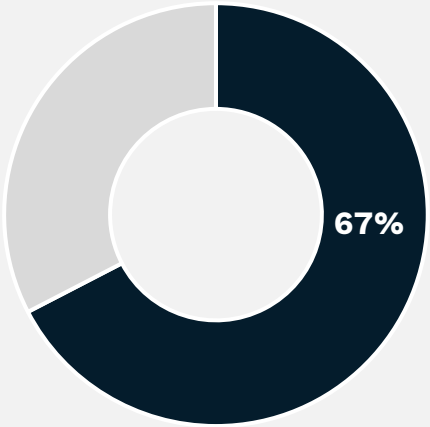
CONTINUAL IMPROVEMENT

Progress on our collaboration with Plan VIVE affordable rental housing scheme: first deliveries slated in FY24

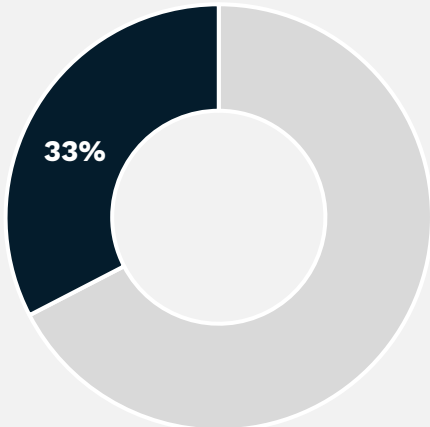


- Nearly **3,600 affordable rental units** across **23 developments**
 - Awarded in July 2021
- **22 developments** currently **under construction**
- Final development is expected to break ground in H2 2023

Slated deliveries



Slated deliveries



02
H1 2023
financial results



Arana (Villanueva del Pardillo, Madrid)

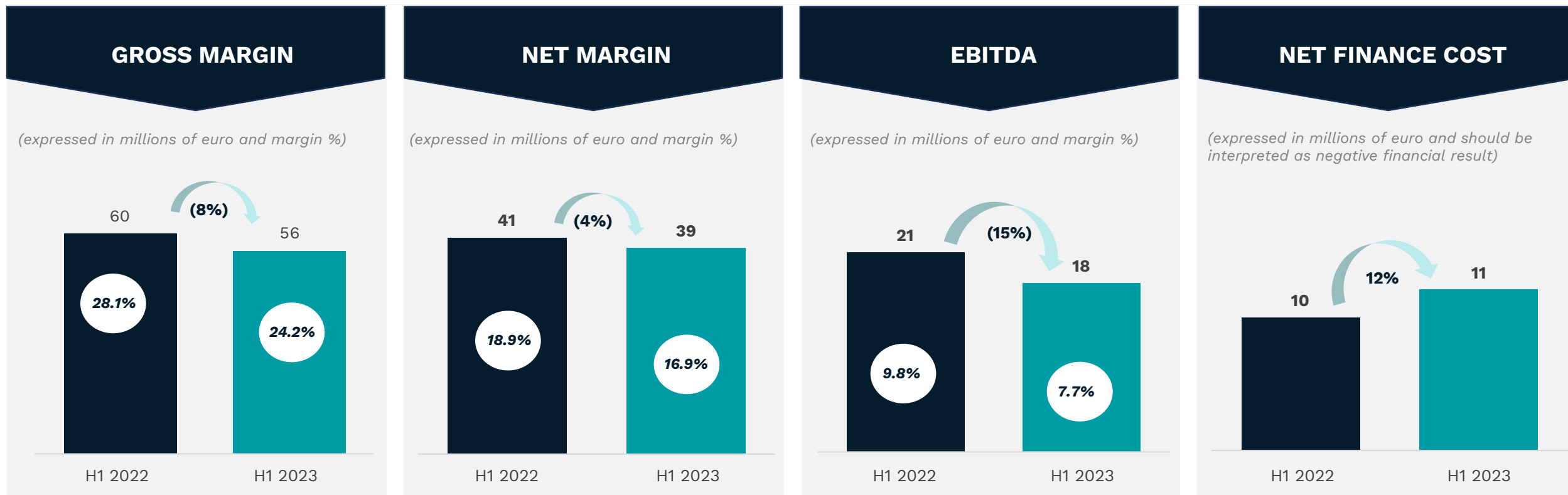
Development revenues up +8.2%, hitting €229m

	DELIVERED HOMES	GEOGRAPHIC BREAKDOWN	ASP	TOTAL REVENUE FROM DEVELOPMENTS ¹
H1 2023	637 units		€358k per unit	€229 million
H1 2022	524 units		€385k ² per unit	€211 million
DETAIL	<ul style="list-style-type: none"> Improvement in delivery rates vs. H1 2022: +22%, and in line with estimates Deliveries forecast in H2 2023: ~ 2,400 units 	<ul style="list-style-type: none"> Lower contribution in the volume of deliveries from Regional Branches with higher ASP (e.g. Costa del Sol) 	<ul style="list-style-type: none"> Drop in price due to product mix and geographic mix: 7% 	<ul style="list-style-type: none"> Increase in revenue from development vs. H1 2022: +8% Revenue of €1.4m from Real Estate Services Division and others (vs. €3.2m in H1 2022) – decrease due to drop in business volume

■ Centre
 ■ Catalonia & Aragon
 ■ East & Mallorca
 ■ Costa del Sol
 ■ Andalusia & Canary Islands
 ■ North

Notes: (1) Includes revenue associated with units with purchase options; (2) Adjusted for the sale of a villa in Zagaleta (otherwise ASP is €402k per unit)

€3.6m in attributable net profit, with ROE of 11%



SOFTENING IN GROSS MARGIN

- Product mix: ~ 45% of revenues generated by deliveries with a lower gross margin (as per Business Plan) than in previous periods

LESS EFFECT ON NET MARGIN

- (200 bps drop vs. 397 bps in gross margin)
 - €2.1m in savings on sales & marketing, due partly to having moved up some marketing kick-offs in previous periods and fewer deliveries in Costa del Sol
 - €1.0m savings on other costs

STABILIZATION TREND in overheads

- €19m in general overheads excluding LTIP provision (in line with H2 2022)

INCREASE IN COST OF FINANCING

- Increase in benchmark interest rates and slight increase in the debt volume linked to treasury management
- Increase in non-activated interest (developer loans and new corporate debt of €30m)

Balance sheet summary, at 30 September 2023

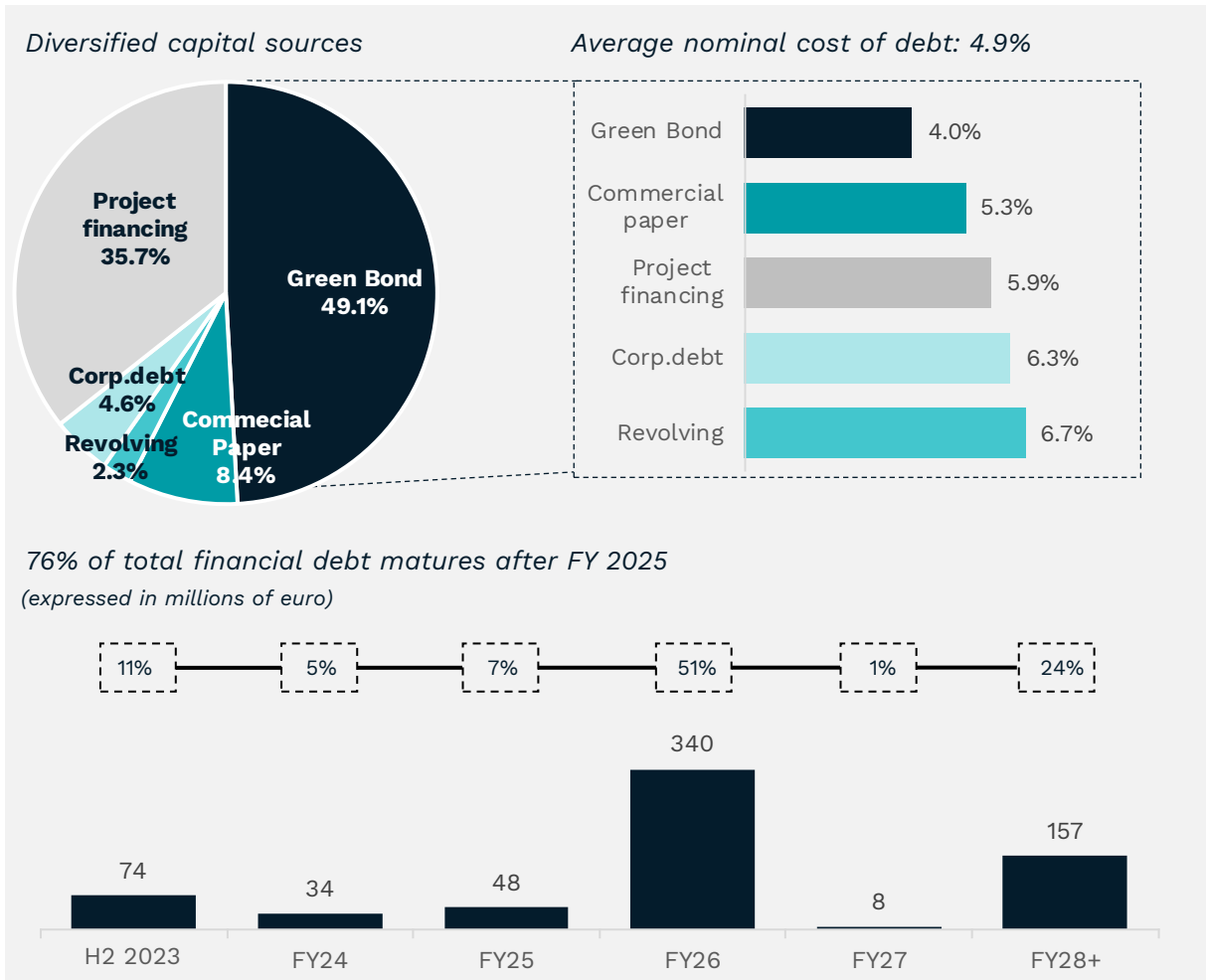
	30 September 2023	31 March 2023	Change
INVENTORIES¹	€1,858m	€1,611m	€247m
▪ Land	€569m	€567m	€2m
▪ Works in progress	€1,108m	€794m	€314m
▪ Completed product	€157m	€226m	(€69m)
CASH	€136m	€245m	(€108m)
▪ Available cash	€76m	€199m	(€122m)
SHORT-TERM DEBT	€92m²	€51m	€41m
LONG-TERM DEBT	€560m³	€445m⁴	€115m
EQUITY	€920m	€970m	(€50m)
▪ Treasury Stock	€8m ⁵	€64m	(€56m)

- Increase in inventories due to **advanced degree of construction progress** on WIPs
 - Nearly 5,900 units under construction
 - Value of WIPs up +40% vs. March 2023 and +20% vs. September 2022
- **Optimizing use of capital**, with landbank value in line with end of March 2023 and with a 14% decrease compared to September 2022
- **Solvent treasury position** in line with the operational activity in H1 2023, and majority of **financial debt** is long term. Different optimization alternatives are always analyzed
- **€110m in shareholder remuneration**: final dividend of €50m paid in July 2023 and €60m in **capital reduction** reported in September 2023 accounts

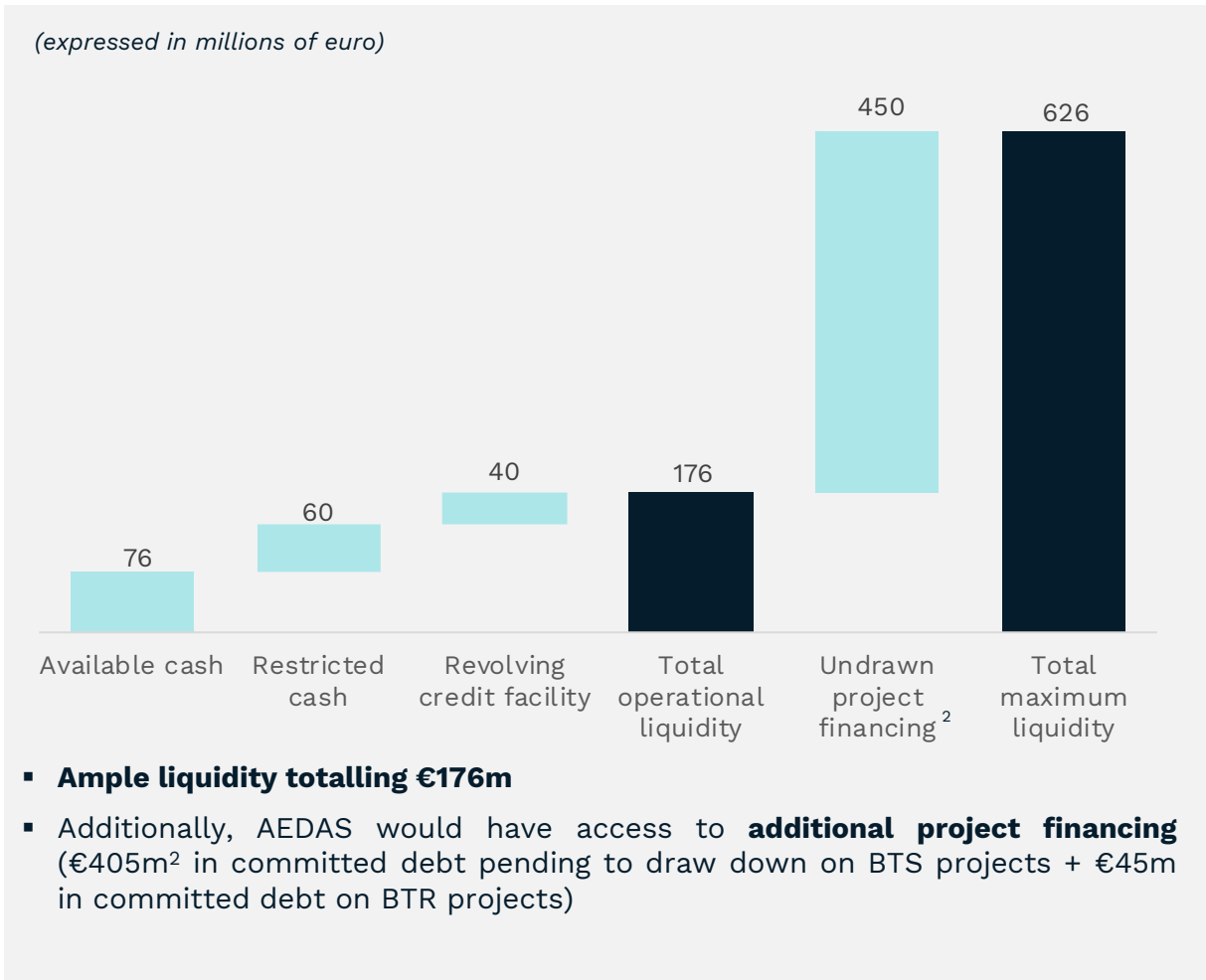
Notes: (1) The total amount of Inventories includes "Advances to suppliers"; (2) Includes €20m of debt associated with land recovery cost, €70m of commercial paper and revolving credit facility, and €2m of project debt maturing in the short term; (3) Includes €230m of project debt with long-term maturity, €10m of debt associated with land recovery cost and €320m of green bond; (4) Includes €126m of project debt with long-term maturity and €319m of green bond; (5) As of 30 September 2023, treasury stock was made up of 456,022 shares

Solvent position driven by efficient treasury management and long-term financing locked in at optimal conditions

€662m¹ in gross financial debt as of 30 September 2023...



... and €176m in available liquidity with potential to reach ~ €630m



Notes: (1) Not valued at amortized cost; (2) Adjusted for the portion of restricted cash affecting project financing

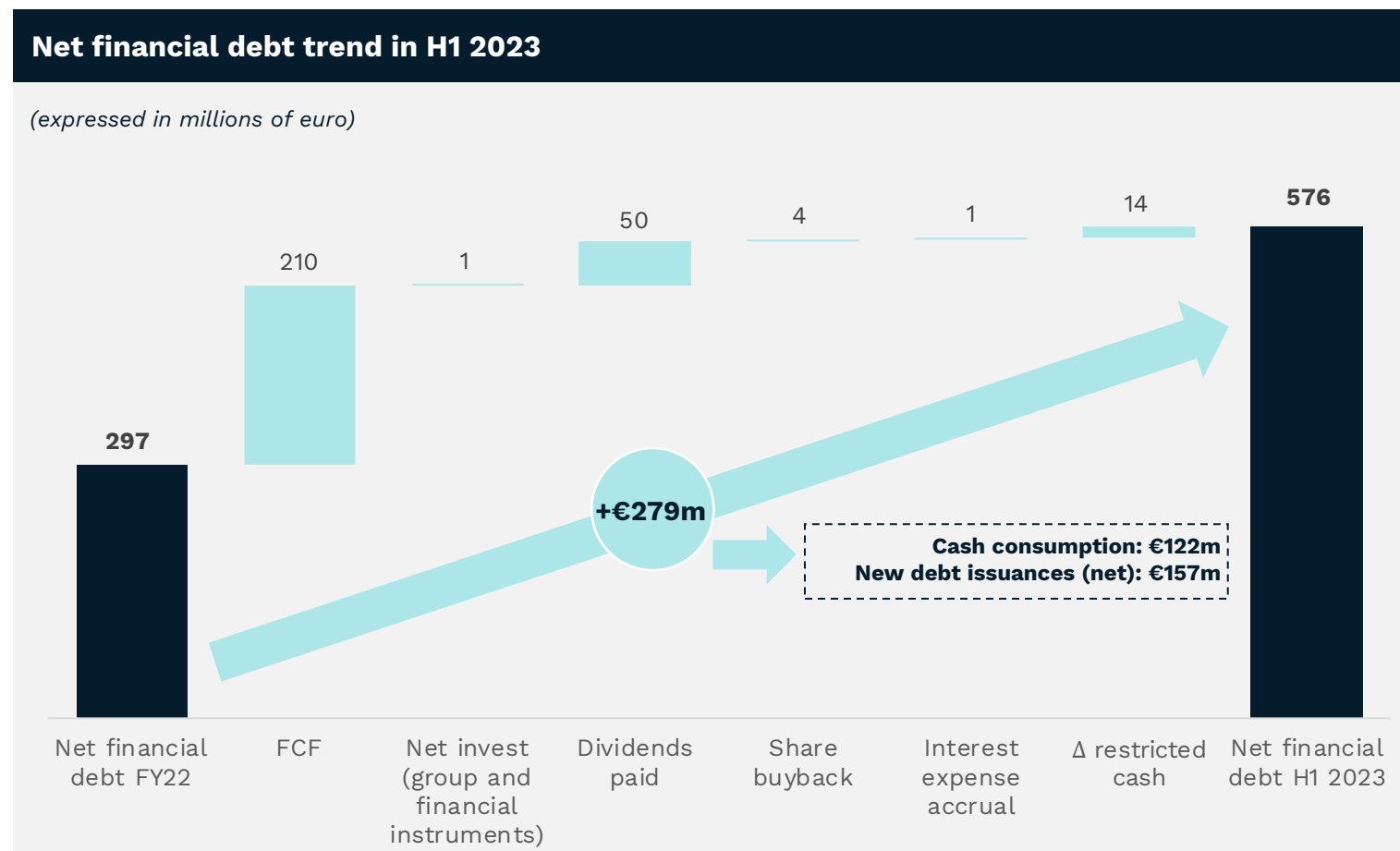
Negative cash flow in line with construction activity progress and current delivery levels...

(€m)	H1 2023	H1 2022
EBITDA	17.8	21.0
Adjustments	(0.3)	1.8
Interest and dividends received	2.0	1.0
Interest and tax paid 1	(42.9)	(28.0)
Funds from Operations	(23.4)	(4.2)
Changes in Inventories 2 3	(183.7)	(142.5)
Changes in Working Capital (excluding changes in Inventories)	64.0	34.7
Developer loan subrogation	27.8	19.1
Investment disbursements 4	(93.0)	(63.1)
CASH FLOW	(208.2)	(156.0)
Capex	(1.4)	(2.2)
FREE CASH FLOW	(209.6)	(158.2)

- 1** **Over 90%** of the increase is attributed to an increase in the **payment of corporate tax** for FY22, which in turn is the main reason for the deterioration in Funds from Operations compared to H1 2022
- 2** **Good levels of progress on construction works** are reflected in the +22% investment in capex in H1 2023 compared to H1 2022 (€348m vs. €284m) and in the activation of financial expenses totaling €10m (+22%) which in turn demonstrates our **ability to access developer loans** to finance construction works
- 3** The balance of investment in capex and activatable financial expense is partially **offset** by the **book value** of the **units delivered** (+13% vs. H1 2022)
- 4** **Cash outflow associated with investments:**
 - €11m in new investment formalized in H1 2023
 - €43m in investments committed in FY22 and formalized in H1 2023
 - €32m in deferred payments on investments from previous years
 - €7m in advances and purchase options

...with an impact on net debt, but expected LTV of <20% by end of FY 2023

Solvent credit profile with solid debt ratios			
(€m)	30/09/23	30/09/22	30/09/21
Gross financial debt	652	563	554
Available cash	76	61	70
Net financial debt	576	502	484
Net LTV	25.2%	22.7%	23.9%
Interest coverage	6.5x	6.3x	10.1x
NFD/EBITDA	3.8x	4.0x	2.7x



CREDIT RATING¹	S&P Global Ratings	<i>Last update: July 2023</i>	MOODY'S	<i>Last update: August 2023</i>	FitchRatings	<i>Last update: July 2023</i>
	B+ / BB-	Ba2 / Ba2		BB- / BB		

Note: (1) The first rating refers to the corporate rating and the second rating refers to the bond issue rating

03 Takeaways



Tinné (Boadilla del Monte, Madrid)

| On track towards annual goals

Stabilization in sales

- ✓ **+7%** in sales revenue (€451m and **1,214 units**)
- ✓ **Solid** Order Book
 - Valued at **€1.5 billion**
 - Cancellations: **<1%**
- ✓ **Visibility** with optimal sales coverage levels
 - FY23 (90%); FY24 (48%) and FY25 (24%)

Operational progress

- ✓ **77%** of land bank active
- ✓ **11,406** active units, **80%** on the market
- ✓ Nearly **5,900** units under construction and **1,200+** units with permit secured

Selective investments

- ✓ **€51m** in new investment
- ✓ **Efficient** deployment of capital
 - Deferred payments and purchase options
- ✓ **Selective criteria**
 - RTB land: 82%
 - Net margin >20%

Financial stability

- ✓ **+8%** in revenue: **637** units delivered
- ✓ **€18m EBITDA**
- ✓ **Debt** in line with delivery volume and construction progress
 - 3.8x DFN/EBITDA vs. 4.0x in H1 2022

04 Appendices



Noray (Laredo, Cantabria)

H1 2023 Consolidated P&L

(€m)	H1 2023	H2 2022	Δ (€m)	Δ (%)
Revenue derived from housing units delivered	228.6	211.2	17.4	8.2%
Revenue derived from land sales	-	-	-	-
Revenue derived from services	1.4	3.2	(1.8)	(55.3%)
TOTAL REVENUE	230.0	214.5	15.6	7.3%
Cost of goods sold	(173.8)	(153.4)	(20.4)	13.3%
Cost of services	(0.6)	(0.8)	0.1	(16.8%)
GROSS MARGIN	55.6	60.3	(4.7)	(7.9%)
% Gross margin	24.2%	28.1%	-	(397 bps)
Sales and marketing costs	(12.1)	(14.1)	2.1	(14.7%)
Other operating expenses	(4.5)	(5.6)	1.0	(18.2%)
NET MARGIN	39.0	40.6	(1.7)	(4.1%)
% Net margin	16.9%	18.9%	-	(200 bps)
Overheads	(19.3)	(18.4)	(1.0)	5.3%
Provision for LTIP	(2.2)	(1.4)	(0.8)	56.9%
Other income and expenses	0.4	0.2	0.2	116.2%
EBITDA	17.8	21.0	(3.2)	(15.3%)
% EBITDA margin	7.7%	9.8%	-	(206 bps)
Depreciation and amortisation	(2.5)	(2.3)	(0.1)	5.5%
Financial result	(10.9)	(9.7)	(1.2)	12.2%
Share of profit/(loss) of associates	0.5	0.6	(0.1)	(15.6%)
EARNINGS BEFORE TAXES	4.9	9.6	(4.6)	(48.4%)
Corporate tax	(1.4)	(2.3)	0.9	(40.8%)
CONSOLIDATED NET INCOME	3.6	7.3	(3.7)	(50.8%)
% Net income margin	1.6%	3.4%	-	(183 bps)
Minority interests	(0.0)	(0.2)	0.2	(98.0%)
NET INCOME ATTRIBUTABLE TO PARENT COMPANY	3.6	7.1	(3.5)	(49.5%)
% Net attributable margin	1.6%	3.3%	-	(174 bps)

1 Increase in total revenue driven by an increase in delivery volume (+22%), although with a lower ASP due to product mix and geographic mix

2 Reduction in gross margin due largely to product mix when delivering developed whose expected gross margin was forecasted to be lower than previous periods

3 Savings due to lower volume of unit deliveries in Costa del Sol as well as having moved up some marketing kick-offs in previous periods

4 Increase in overheads compared to H1 2022, but **stability** compared to overhead costs in H2 2022 (**roughly €19m**)

5 Increase in financial costs due to (i) increase in benchmark interest rates; (ii) greater volume of debt associated with treasury management (commercial paper and Revolving Credit Facility), (iii) an increase in inactivated financial interest on completed developments, and (iv) drawdown of €30m in debt associated to the recovery of land costs

Consolidated balance sheet at 30 September 2023

(€m)	30 September 2023	31 March 2023	Δ (€m)	Δ (%)
Other fixed assets	35.1	37.4	(2.2)	(6.0%)
Deferred tax assets	7.3	5.3	2.0	37.5%
NON-CURRENT ASSETS	42.4	42.7	(0.2)	(0.6%)
Inventories	1,857.7	1,610.7	247.1	15.3%
Trade receivables	41.2	42.9	(1.6)	(3.8%)
Other current assets	36.8	28.0	8.8	31.4%
Unrestricted cash	76.3	198.7	(122.4)	(61.6%)
Restricted cash	60.1	46.1	14.0	30.4%
CURRENT ASSETS	2,072.1	1,926.3	145.8	7.6%
TOTAL ASSETS	2,114.6	1,969.0	145.6	7.4%
EQUITY	919.9	969.6	(49.7)	(5.1%)
Non-current borrowings	319.8	319.0	0.8	0.3%
Other non-current liabilities	1.0	2.8	(1.7)	(63.0%)
Deferred tax liabilities	0.3	0.3	-	-
NON-CURRENT LIABILITES	321.1	322.0	(0.9)	(0.3%)
Development financing due in the long term	230.2	125.6	104.6	83.3%
Development financing due in the short term	2.3	6.4	(4.1)	(64.0%)
Non-current borrowings	10.4	-	10.4	-
Current borrowings	89.8	44.4	45.4	102.3%
Trade and other payables and provisions	256.6	218.5	38.2	17.5%
Customer down payments	241.8	194.8	47.1	24.2%
Other current liabilities	42.4	87.7	(45.3)	(51.6%)
CURRENT LIABILITIES	873.5	677.3	196.2	29.0%
TOTAL EQUITY AND LIABILITY	2,114.6	1,969.0	145.6	7.4%

Financial leverage at 30 September 2023

Financial debt in line with the operational activity of H1 2023

AEDAS Homes debt ratios

Ratio	30 Sep 2023	30 Sep 2022	30 Sep 2021
LTC ¹	31.0%	29.2%	30.3%
LTV ²	25.2%	22.7%	23.9%
Net financial (NFD) / EBITDA	3.8x	4.0x	2.7x
Interest coverage	6.5x	6.3x	10.1x
Average nominal cost of debt	4.9%	4.0%	3.2%

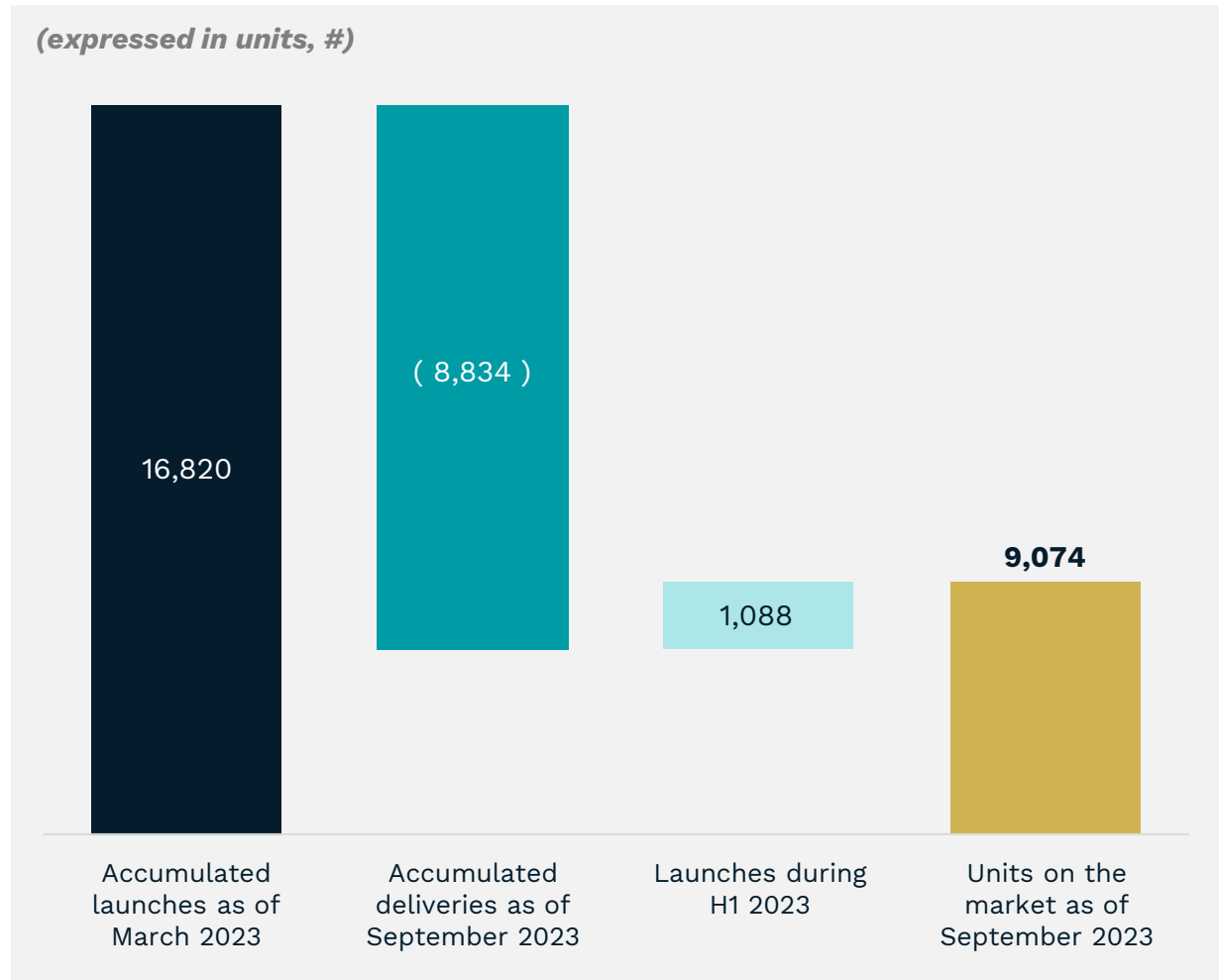
Bond covenants

Ratio	30 Sep 2023	30 Sep 2022	30 Sep 2021
Net Total LTV	25.8%	23.6%	24.3%
Net Secured Total LTV	21.2%	21.6%	21.2%
Fixed charge coverage ratio	6.5x	6.3x	10.1x
Pari passu senior secured LTV	11.8% ³	21.6%	21.2%

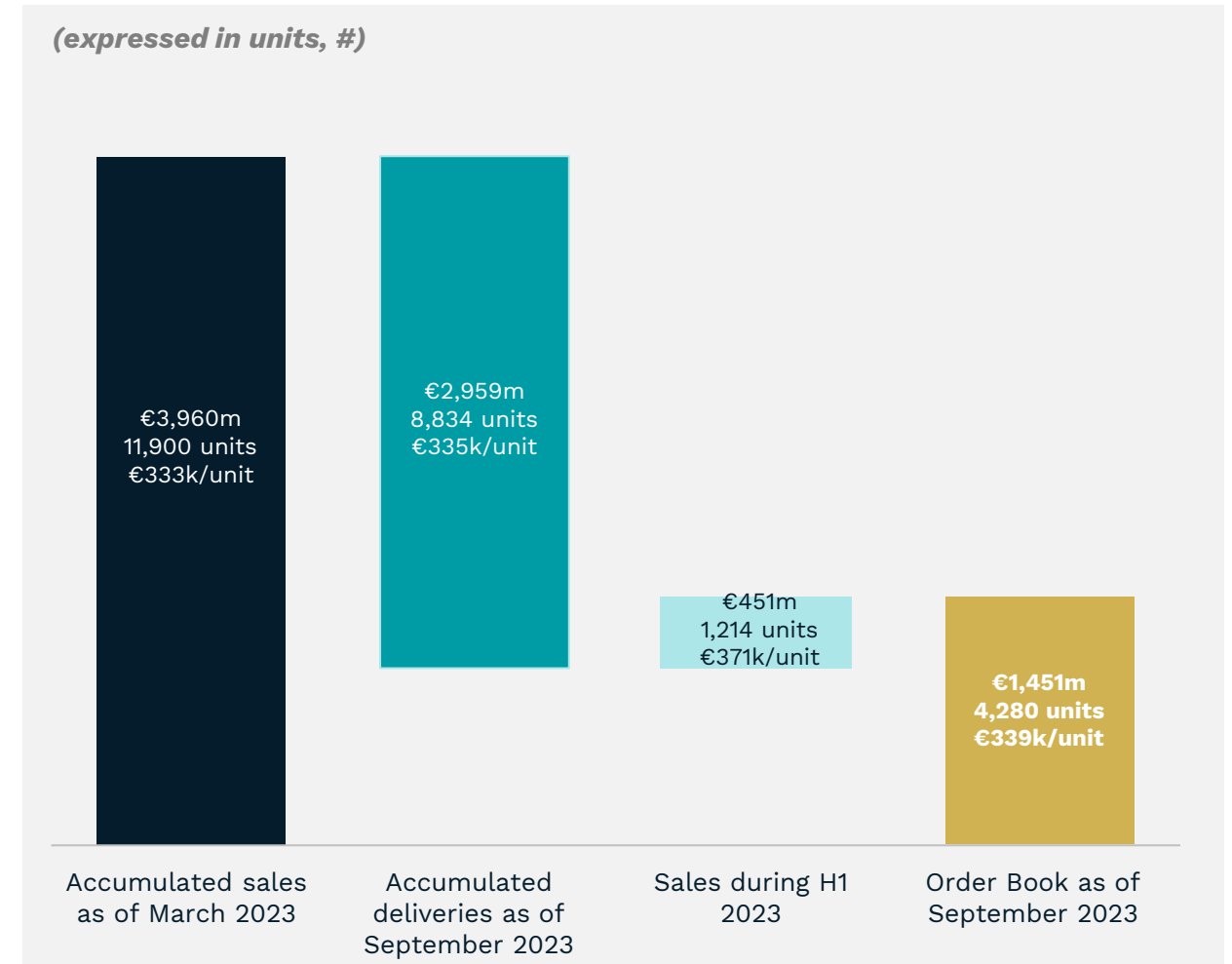
Notes: (1) Calculated as Net Financial Debt divided by inventory; (2) Calculated as Net Financial Debt divided by total GAV; (3) Change in calculation methodology (excluding debt with mortgage guarantee)

Accumulated operating data

9,074 units on the market¹



Order Book: 4,280 units, with total value of €1.45bn

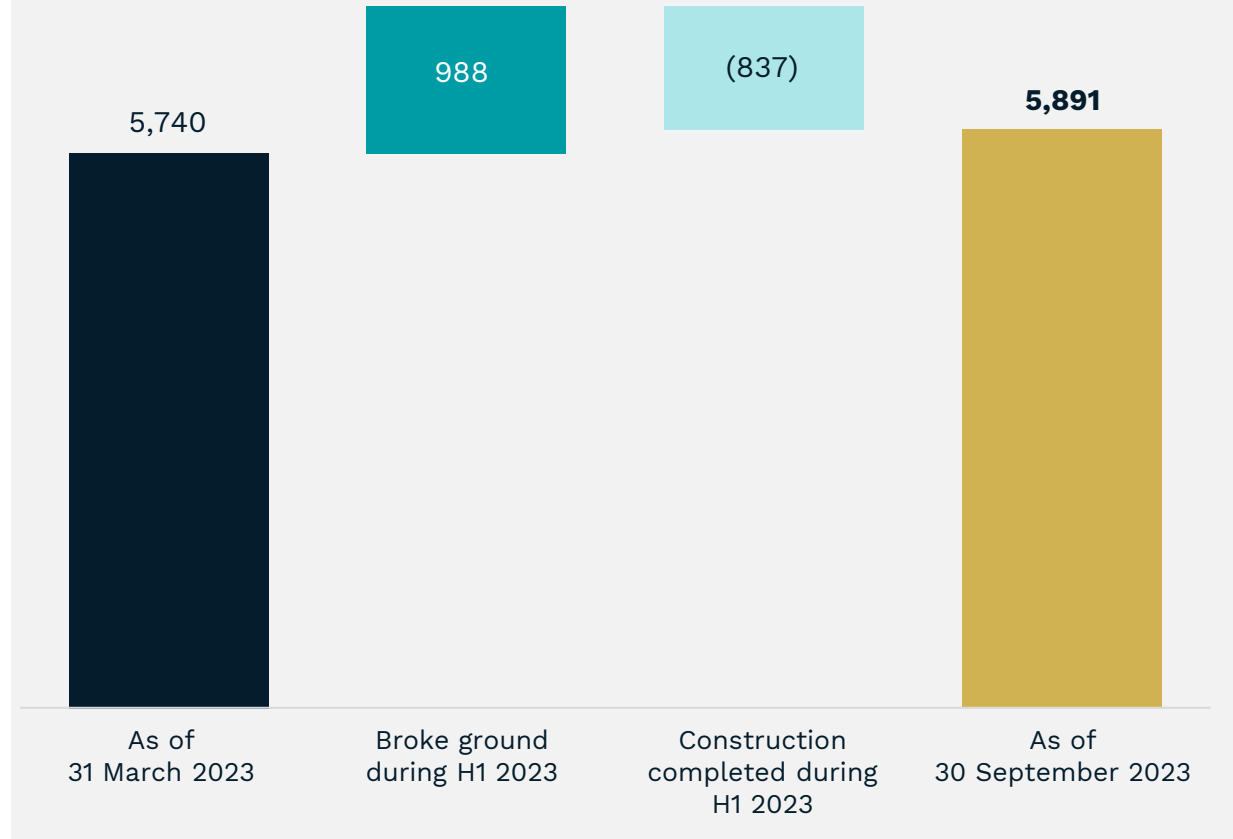


Note: (1) Units on the market figure includes units available for sale plus all sold units still pending delivery.

Accumulated construction data

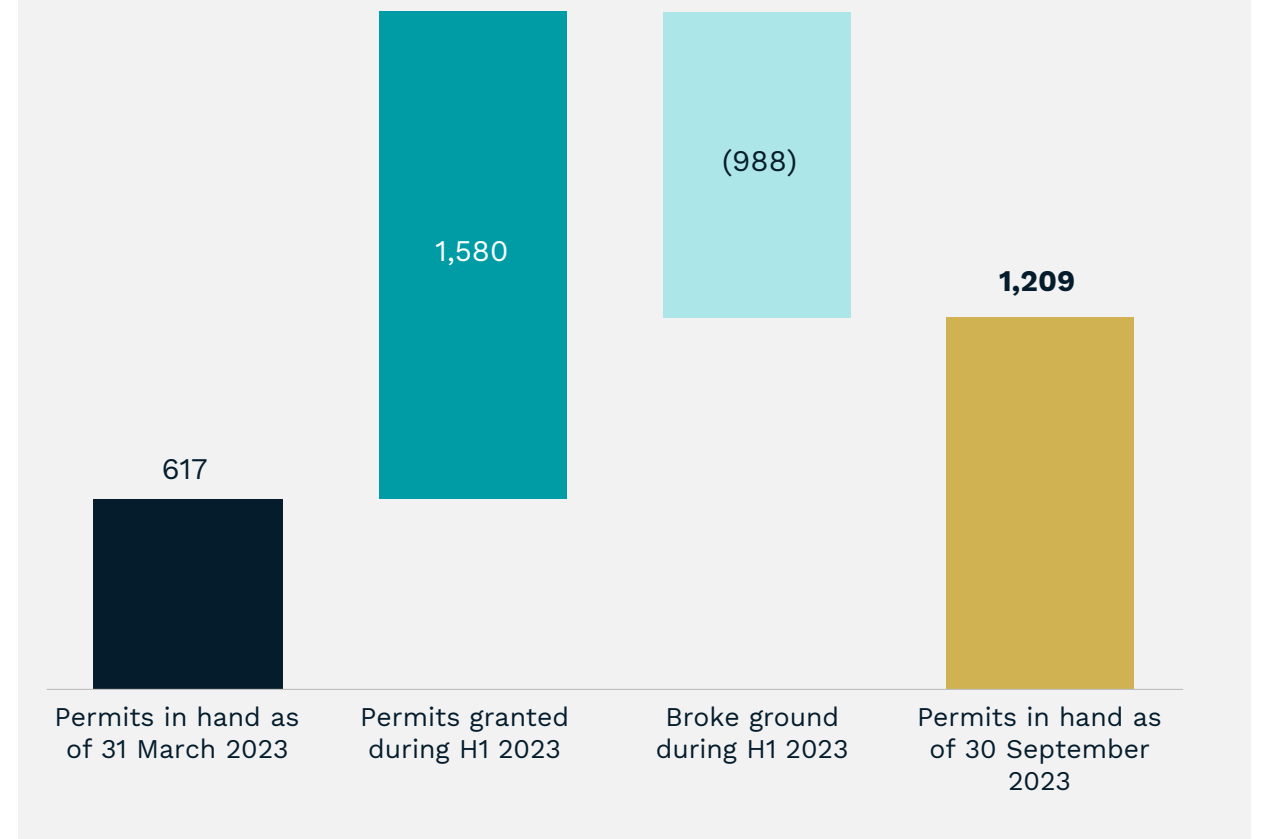
~ 5,900 units under construction

(expressed in units, #)



1,209 units pending construction start

(expressed in units, #)

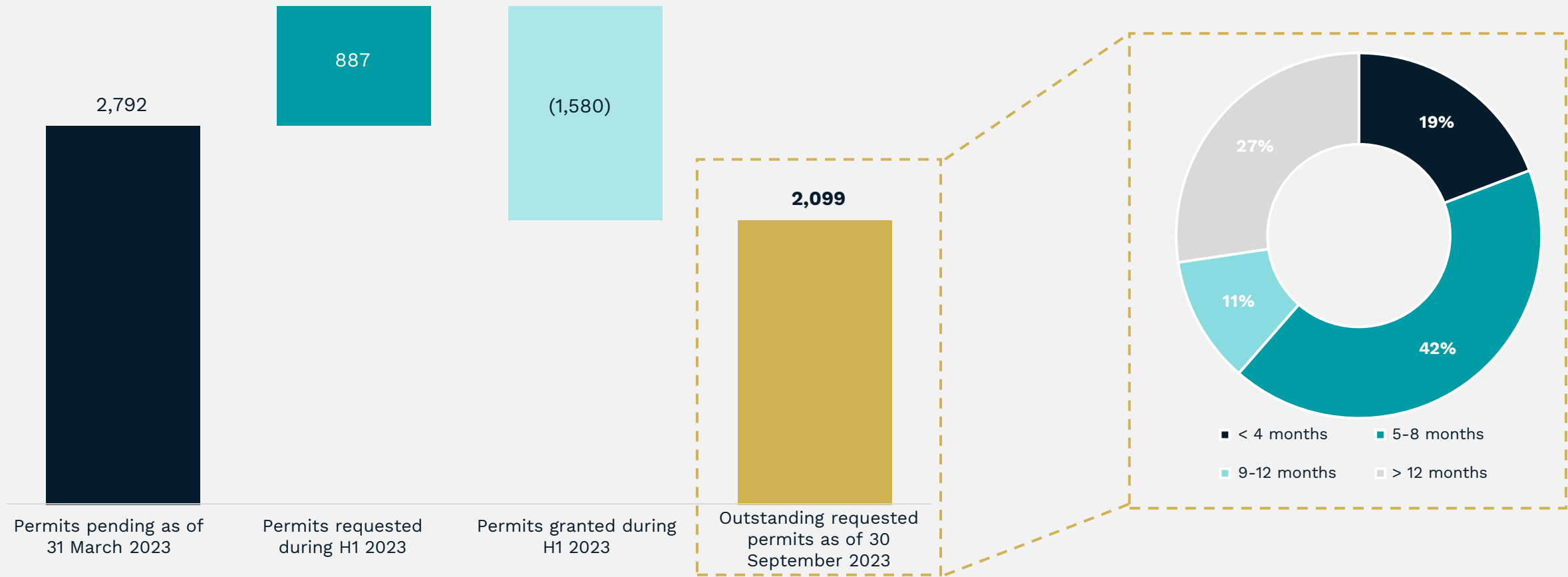


Accumulated permit data

Status of outstanding requested permits

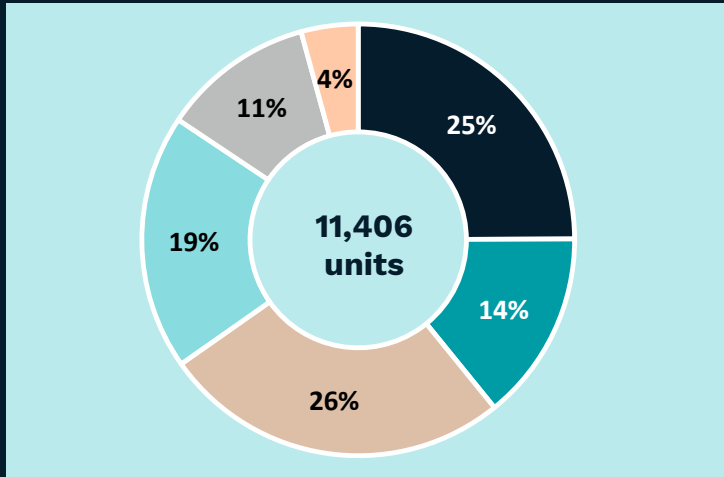
(expressed in units, #)

Requested permit status

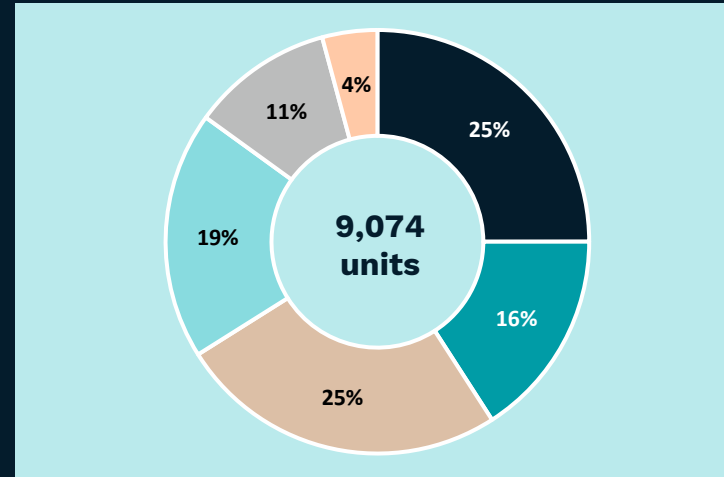


Regional Breakdown

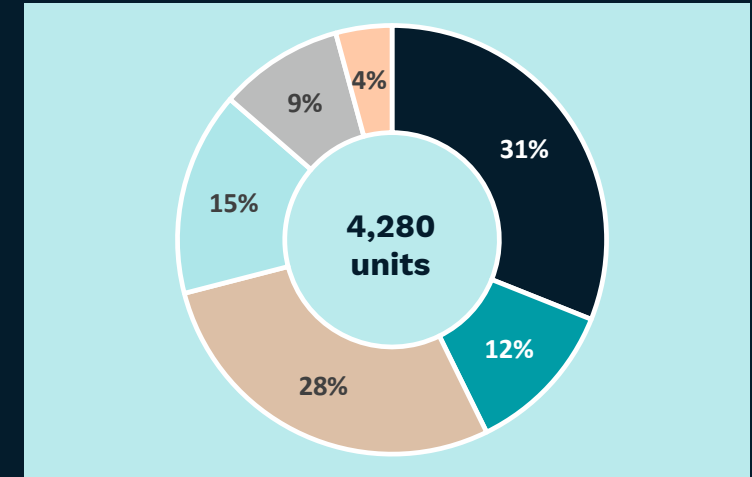
Active units



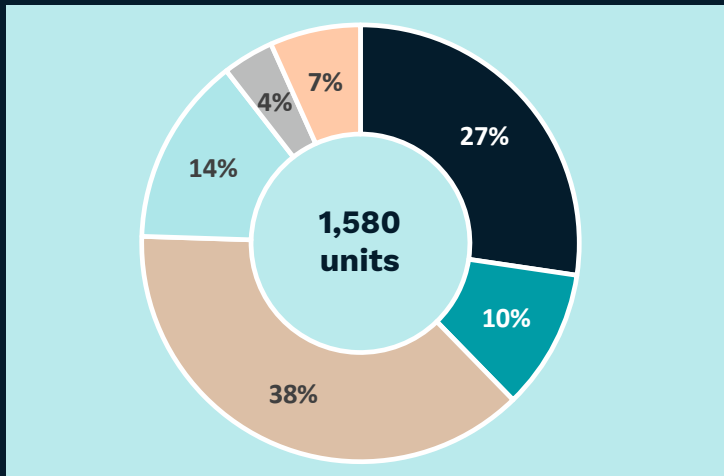
Units on the market



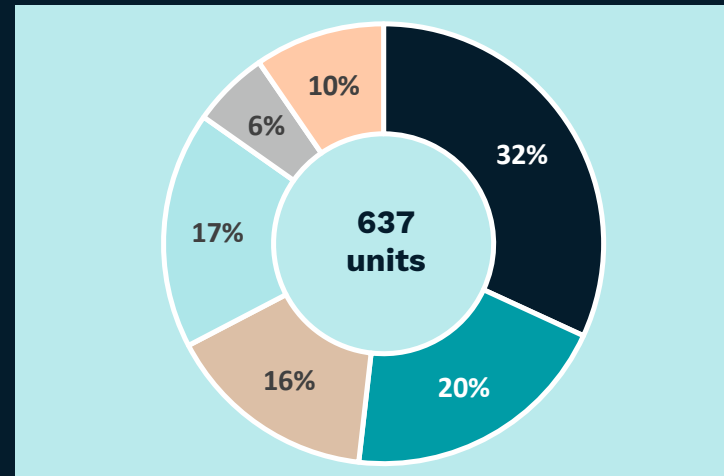
Order Book



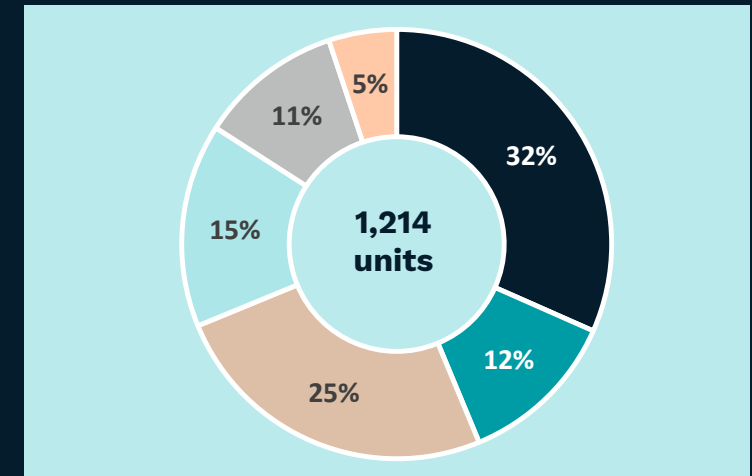
Permits granted in H1 2023



Deliveries in H1 2023



Sales in H1 2023



■ Centre
 ■ Catalonia & Aragon
 ■ East & Mallorca
 ■ Andalusia & Canary Islands
 ■ Costa del Sol
 ■ North

At 30 September 2023

Corporate calendar

15 February
2024

**9M 2023 Trading
Update published**

Date TBC

30 May
2024

**FY 2023 Results
published**

Date TBC

Leblich (Barcelona)



aedashomes.com