

First Quarter



Consolidated results
May 5th, 2021



Key highlights of the period



1,019 €mn EBITDA,
in line with
guidance despite
challenging market
conditions

1

Ongoing
improvement in
operational
efficiency

2

**91% CO₂ emissions
free output in
mainland**

**100%
sustainability-
linked bank
debt**

3

Sound cash
generation
doubling operating
cash flow

4

**2.0136 €/share
(+ 37% vs 2019)**

**AGM approved
dividend
payment
in July**

5

Key ESG highlights



Environment

Social

Governance

Our People

CO₂ emissions free output above 2023 target

2021-23 Senior management variable retribution linked to RWs deployment

Circular Economy: 17 projects worth 3.6 €bn presented in call for interest

Vulnerable customers support

36% women in BoD - 40% target for 2022 -

Health & safety: Constant effort to reduce accidents at work.

ESG awards



↑ 2# Electric & Gas Utilities
2# Worldwide

S&P Dow Jones Indices

A Division of S&P Global

↑ 5# DJSI World Electric Util.
7# Overall DJSI Family



↑ Elect. Utilities: #14/256
Utilities: # 44/574



Top ranked



↑ Top scored (Leadership)



AA score



SEAL
AWARD WINNER
2020

↑ Top 50



Top 100 Inclusion



↑ 2# Conventional electricity

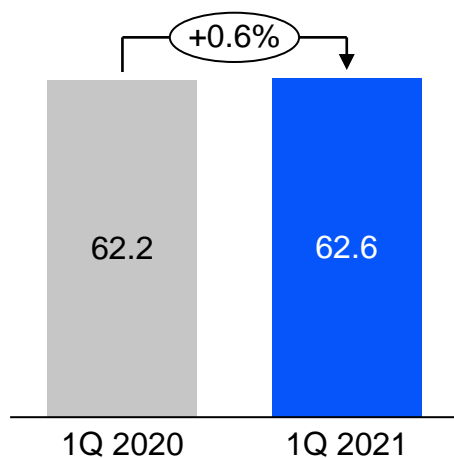
Worldwide recognition to Endesa's ESG performance

Market context in Q1 2021

Signs of demand recovery and spike in commodity prices impact power prices



Demand in Spain (mainland), TWh⁽¹⁾



Endesa's area ⁽²⁾ :

Q1 2021

By segment (Not adjusted):

Adjusted⁽³⁾ **+0.1%**

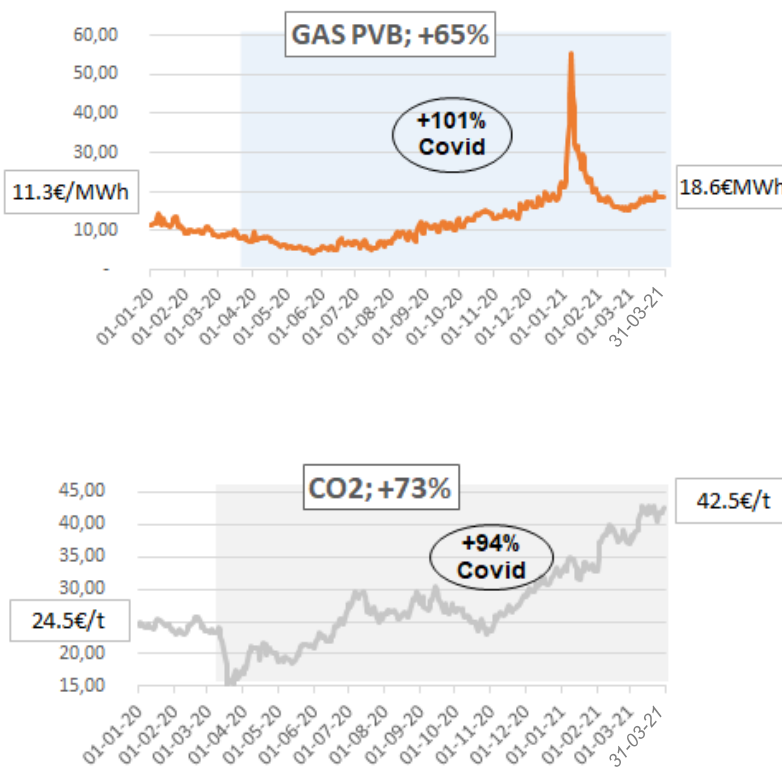
Industry **-2.3%**

Not adjusted **+0.4%**

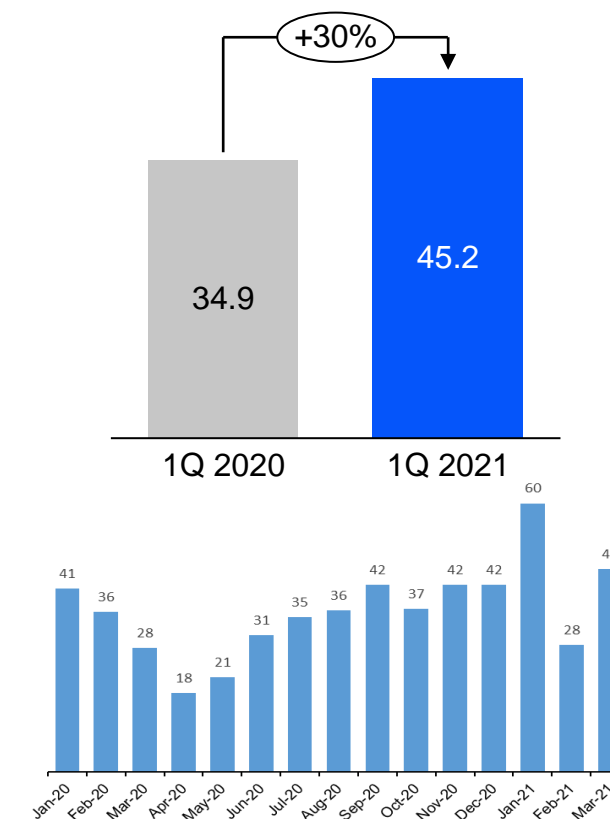
Services **-2.2%**

Residential **+5.7%**

Commodities spot prices



Average pool prices, €/MWh



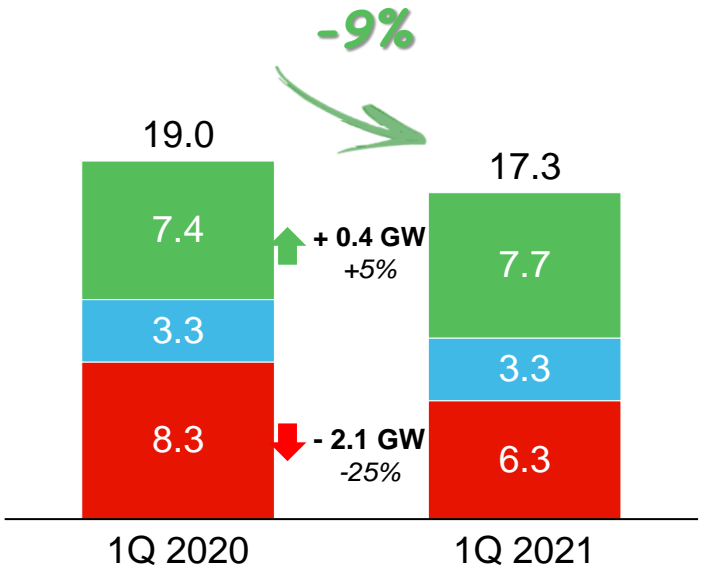
(1) Not adjusted demand in mainland. Source: REE
 (2) Source: Endesa's own estimates in mainland. Variation versus 2020
 (3) For weather and working days

Global Power Generation

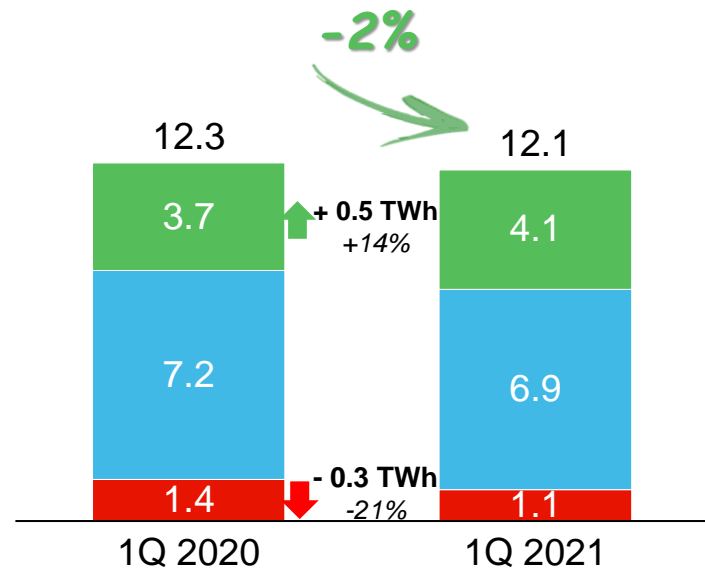
Mainland generation



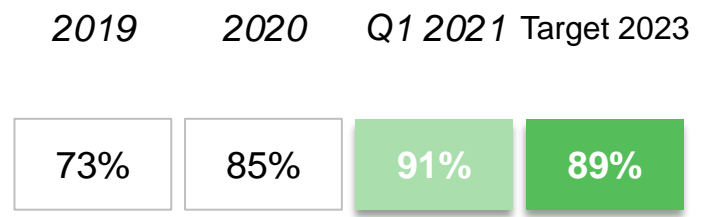
Installed capacity⁽¹⁾, GW



Production⁽²⁾, TWh



CO₂ emissions free output, %



■ Renewable⁽³⁾
■ Nuclear
 ■ Thermal

Ahead of 2023 CO₂ emissions free output target

(1) Net capacity. Does not include 62 MW in 1Q2021 and 40 MW in 1Q2020 renewables in non mainland. Rounded figures
 (2) Energy at power plant busbars. Does not include 247 GWh in Q1 2021 and 26 GWh in Q1 2020 renewables in non mainland. Rounded figures
 (3) Includes large hydro

Decarbonization

Growth in renewable generation capacity

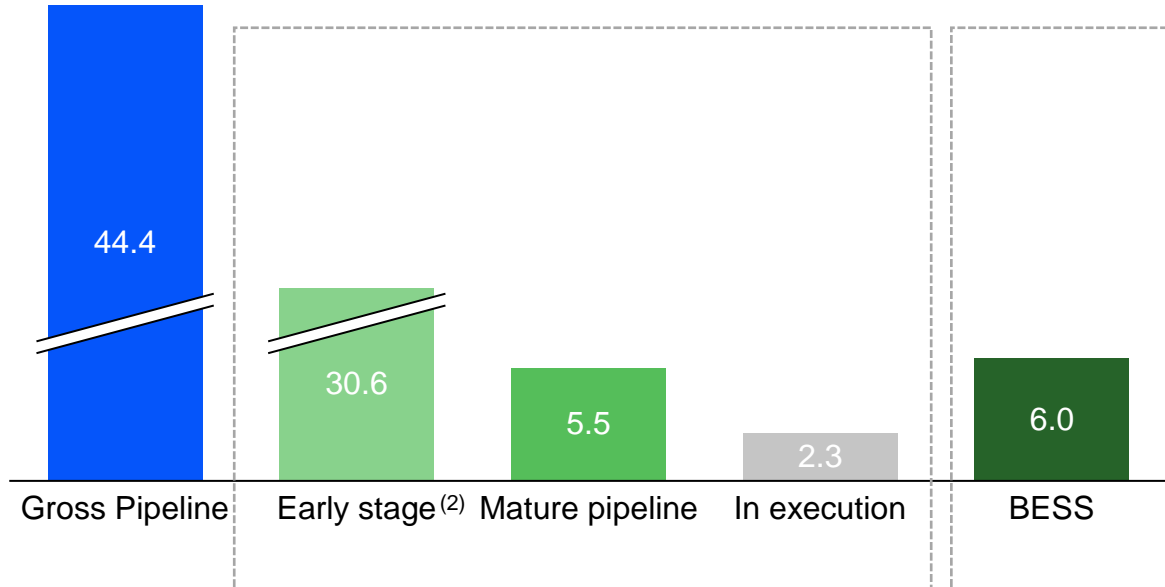


Gross pipeline⁽¹⁾ of renewable projects, GW



GENERATION

STORAGE



- Gross pipeline: 44.4 GW, **6.5 GW with connection points**
- Generation mature pipeline + In execution:
 - ~70% Solar
 - ~30% Wind
- **Acquisition of 519 MW** of solar PV additional projects COD 2024
- Storage (BESS): **6.0 GW**
 - 0.4 GW in mature pipeline

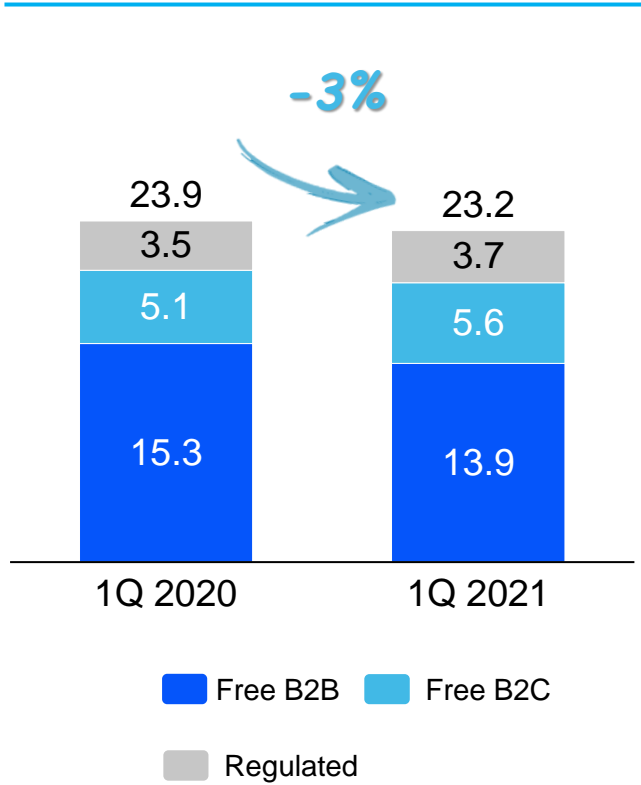
Further strengthening our pipeline to accelerate decarbonization strategy

(1) As of 31.03.2021

(2) Approved by a Screening Committee, which authorized preliminary works. Initial phase of development



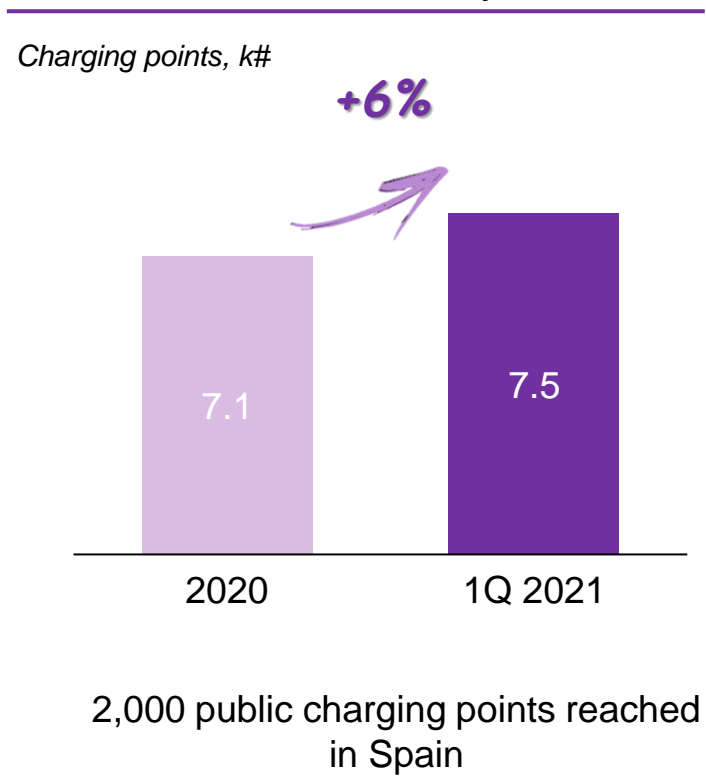
Energy sold⁽¹⁾, TWh



Customers, mn

	2020	1Q 2021
<i>Liberalized</i>	5.7	5.6
<i>Regulated</i>	4.7	4.7
<i>Total power customers</i>	10.4	10.3

Electric mobility



Competitive market context in the supply business

(1) Gross energy sales. Rounded figures

Electrification

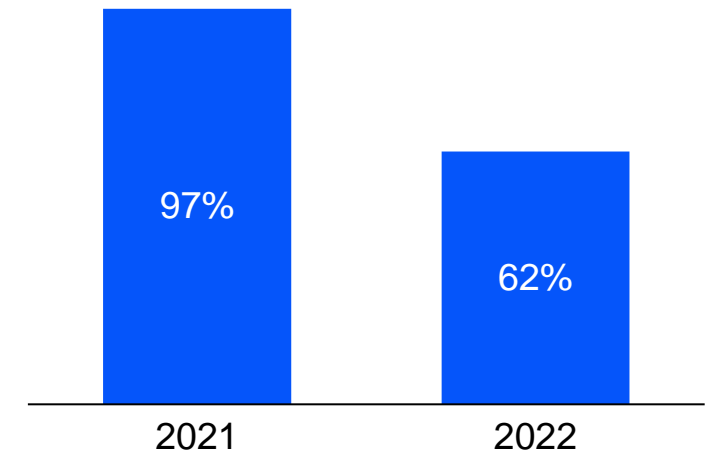
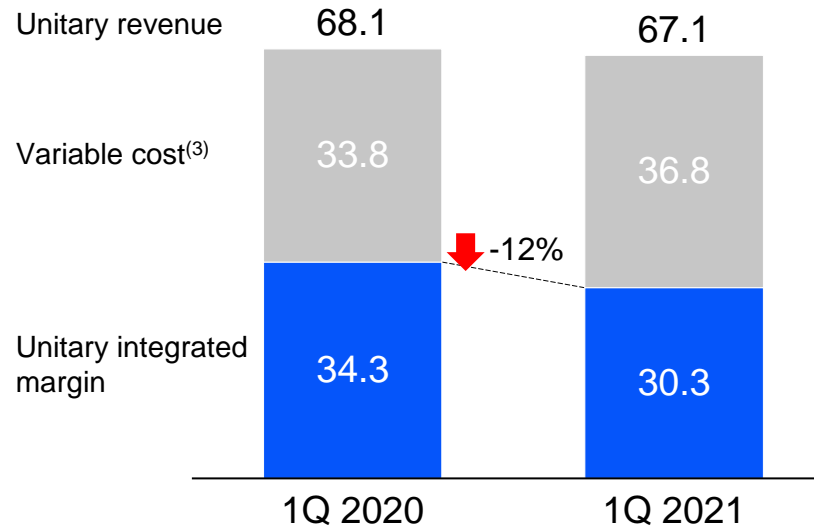
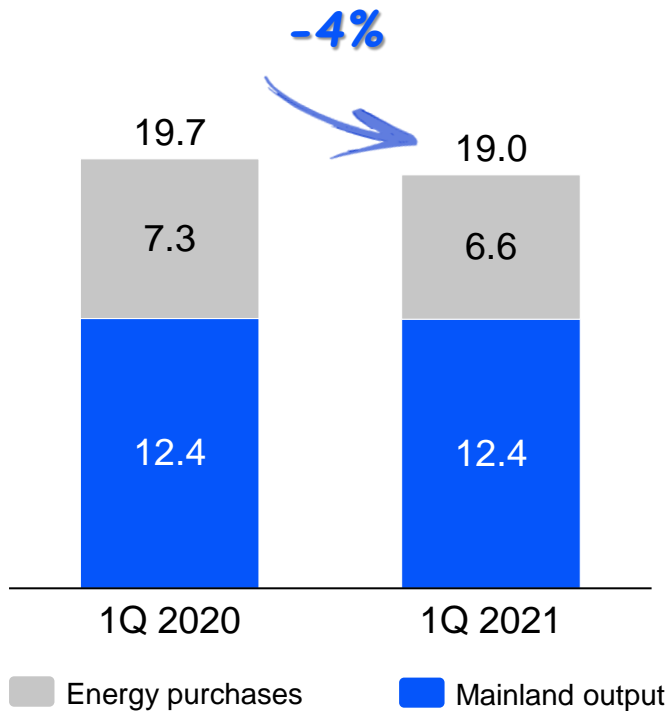
Energy management



Liberalized sales⁽¹⁾, TWh

Power integrated margin⁽¹⁾, €/MWh

Output⁽²⁾ hedged



Integrated margin evolution aligned to guidance

(1) Total free sales excluding international sales and SCVP, not considered in the integrated margin. Unitary integrated margin, both in 1Q 2021 y 1Q 2020, includes procurement activities for CCGTs
 (2) Price driven output
 (3) Production cost + energy purchase cost + ancillary services

Q1 2021

Financial results

endesa

Financial highlights

€mn



	Reported EBITDA	Net Ordinary Income ⁽²⁾	FFO	Net Debt
	1,019 -31%	491 -41%	583 2.1x	7,496 +9%
Q1 2020 Like-for-like	1,120 ⁽¹⁾ -9%	564 ⁽³⁾ -13%		
Q1 2020	1,476	831	276	6,899 ⁽⁴⁾

(1) Q1 2020 like for like EBITDA excluding +515 €mn of provision reversal from the commitments contained in the new collective agreement, and -159 €mn of additional provision recorded for workforce restructuring plans.

(2) Net Ordinary Income: Reported Net Income (491 €mn) - Net Results on Impairment of Non-Financial Assets over 10 €mn (0 €mn) - Initial net accrual of personnel costs due to restructuring plans relating to the decarbonization and digitalization process (0 €mn) - Net Costs corresponding to the Public Responsibility Plan for the Health Crisis Covid-19 (0 €mn) = 491 €mn

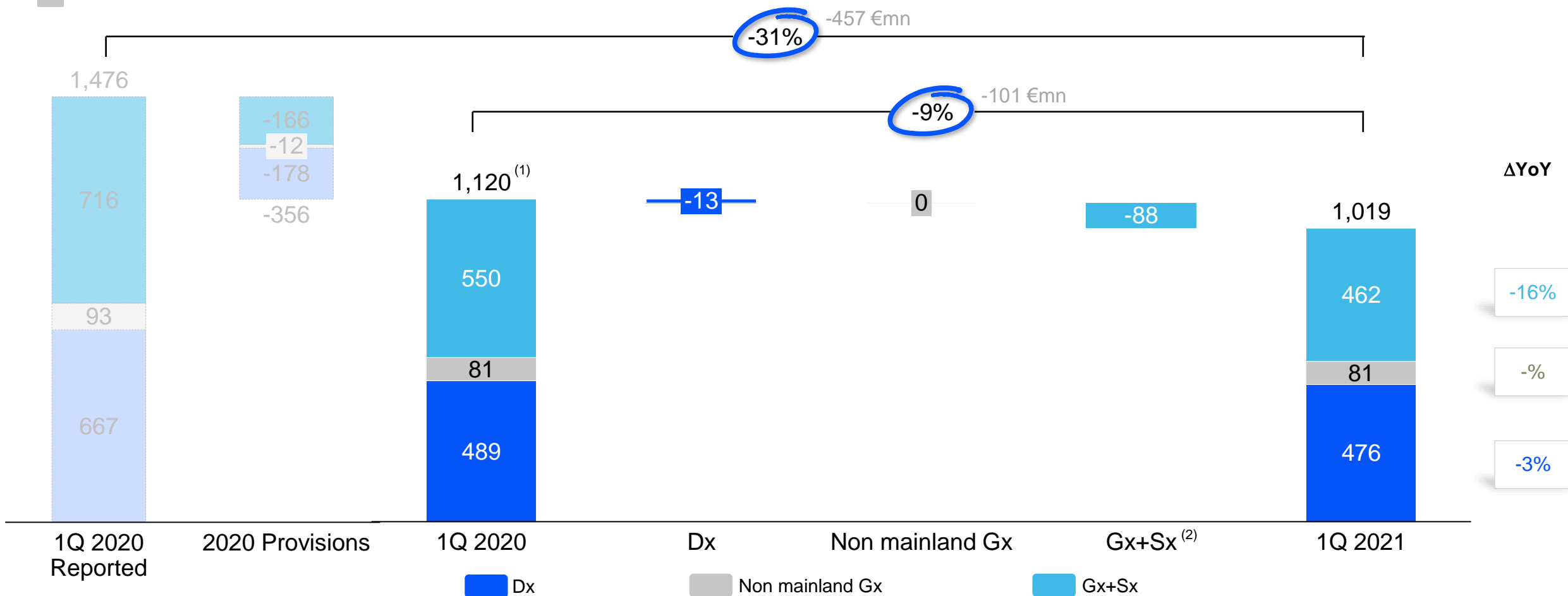
(3) Q1 2020 Net Ordinary Income lfi: Net Ordinary Income (831 €mn) – Net effect of provision reversal from the commitments contained in the new collective agreement (386 €mn) - Additional provision recorded for workforce restructuring plans (-119 €mn) = 564 €mn.

(4) FY2020 figure

Like-for-like EBITDA evolution



€mn



EBITDA affected by liberalized business performance

(1) Q1 2020 like for like EBITDA excluding +515 €mn of provision reversal from the commitments contained in the new collective agreement, and -159 €mn of additional provision recorded for workforce restructuring plans

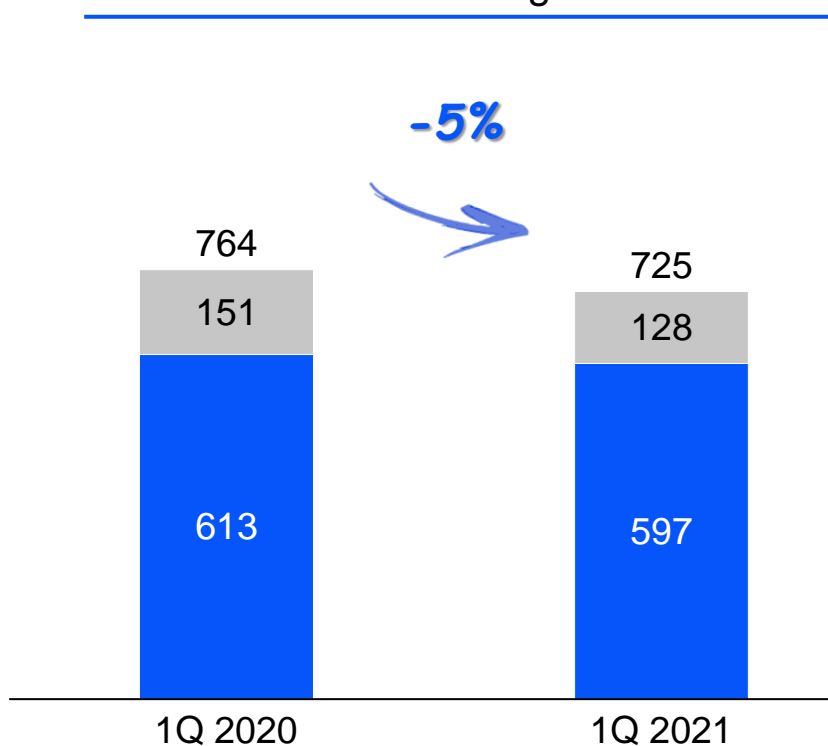
(2) Gx+Sx figures include Generation and Supply business, Corporate Structure, Services and Adjustments and does not include Non-mainland generation

Regulated business

€mn



Gross margin



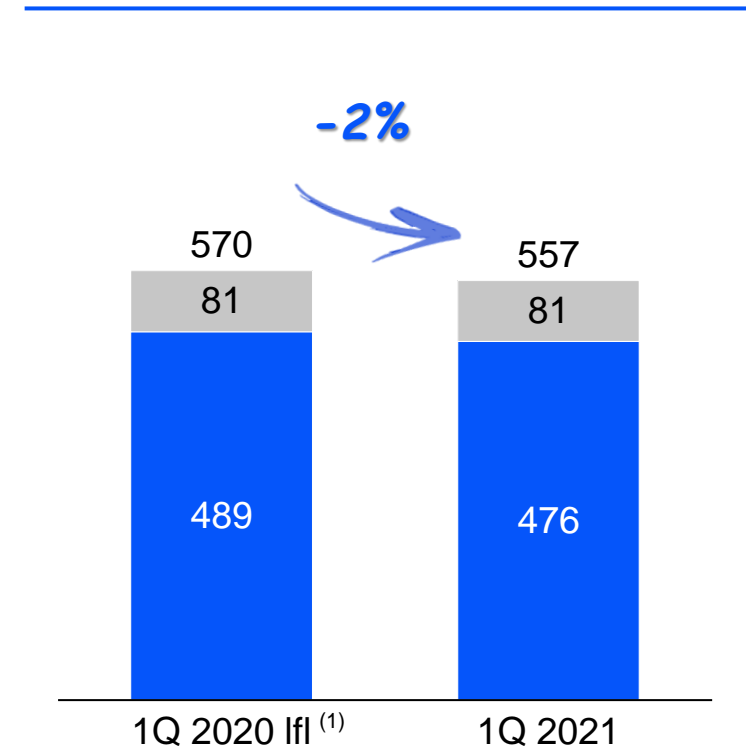
Regulated margin: 725 €mn (-39 €mn)

- Dx: -16 €mn, impacted by the new retributive parameters

- Non mainland: -23 €mn negatively affected by demand drop and positive regularizations in Q1 2020

Like-for-like fixed costs⁽¹⁾: 168 €mn (26 €mn decrease)

EBITDA



Distribution

Non mainland

Efficiencies mitigate new retributive parameters and demand drop impact

(1) Q1 2020 reported fixed costs excluding +289 €mn (+269 €mn Dx and +20 €mn Non mainland) of provision reversal from the commitments contained in the new collective agreement, and -99 €mn (-91 €mn Dx and -8 €mn Non mainland) of additional provision recorded for workforce restructuring plans.

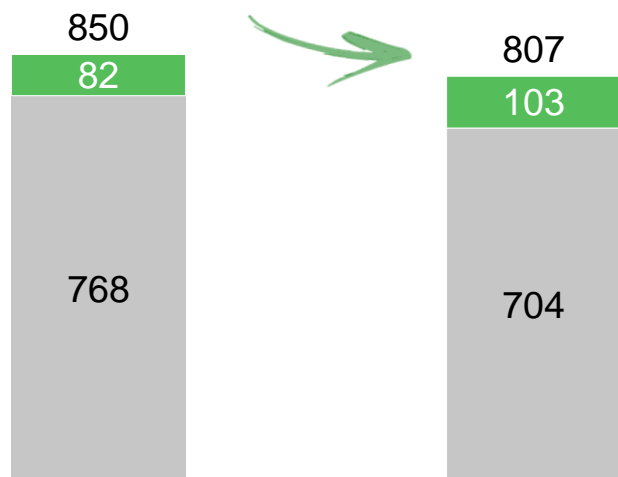
Liberalized business⁽¹⁾

€mn



Gross margin

-5%



Liberalized margin: 807 €mn (-43 €mn)

- Electricity & Others: 766 €mn (+26 €mn). Including +188 €mn of CO₂ regularization

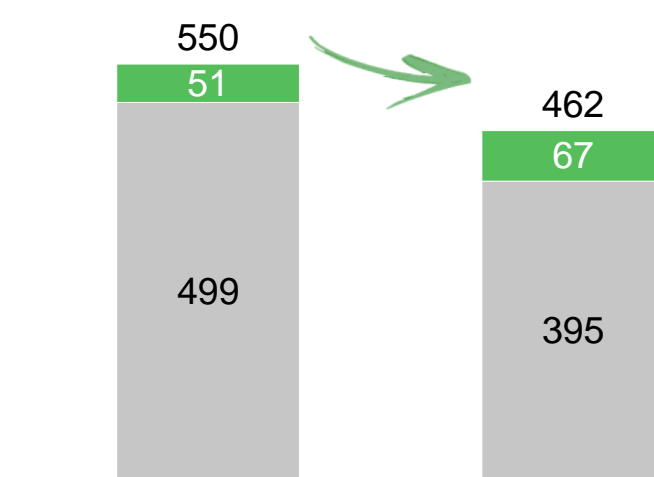
- Gas⁽²⁾: 11 €mn (-64 €mn), negatively affected by MtM -61 €mn

- Endesa X: 30 €mn (-5 €mn) mainly by perimeter effect

Lfl fixed costs⁽³⁾: 345 €mn (45 €mn increase)

EBITDA

-16%



1Q 2020 like-for-like⁽³⁾ 1Q 2021

Liberalized business (exEGPE)
 EGPE

Challenging context in both electricity and gas partially offset with previous years regularization

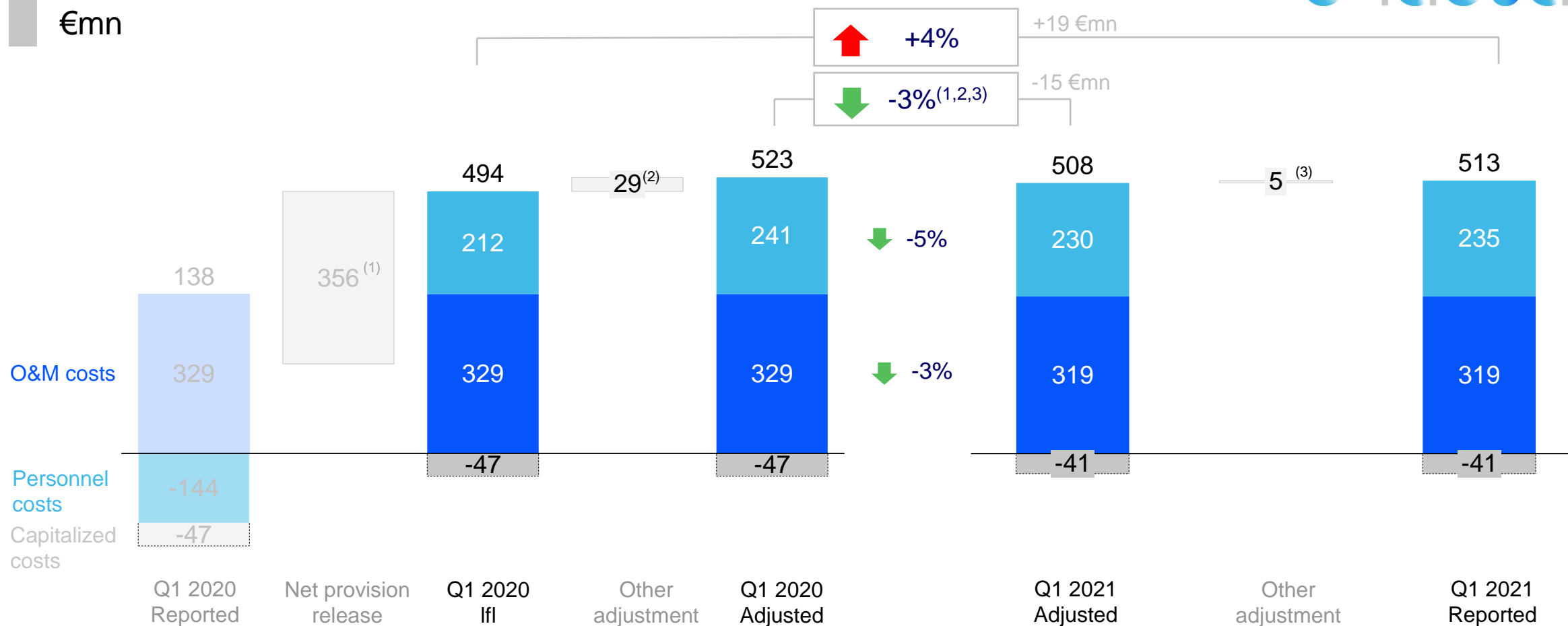
(1) Liberalized business figures include Generation and Supply business, Corporate Structure, Services and Adjustments and does not include Non-mainland generation

(2) Does not include procurement activities to CCGTs

(3) Q1 2020 reported fixed costs excluding +226 €mn of provision reversal from the commitments contained in the new collective agreement, and -60 €mn of additional provision recorded for workforce restructuring plans.

Fixed costs evolution

€mn



Improvement in fixed costs in comparative terms

(1) See details on slide 10

(2) Q1 2020 Fixed costs adjusted by updating of provisions for workforce restructuring plans in place (43 €mn) and indemnities and other tax and labour related risks (-14 €mn)

(3) Q1 2021 Fixed costs adjusted by updating of provisions for workforce restructuring plans in place (-4 €mn) and indemnities and other tax and labour related risks (-1 €mn)

Profit & loss

€mn



	1Q 2021	1Q 2020	Δyoy
EBITDA	1,019	1,476	-31%
D&A	(404)	(358)	+13%
EBIT	615	1,118	-45%
Net Financial Results	39	(10)	-490%
Results from equity investments & Others	(1)	(2)	-50%
EBT	653	1,106	-41%
Income taxes	(159)	(260)	-39%
Non-Controlling Interests	(3)	(2)	+50%
Net Ordinary Income⁽¹⁾	491	831	-41%
<i>Net Ordinary Income Ifl⁽¹⁾</i>	<i>491</i>	<i>564</i>	<i>-13%</i>

EBITDA -31%
-9% in like for like basis

Higher D&A mainly coming from provisions reverse in 2020, higher asset amortization and slightly additional bad debt

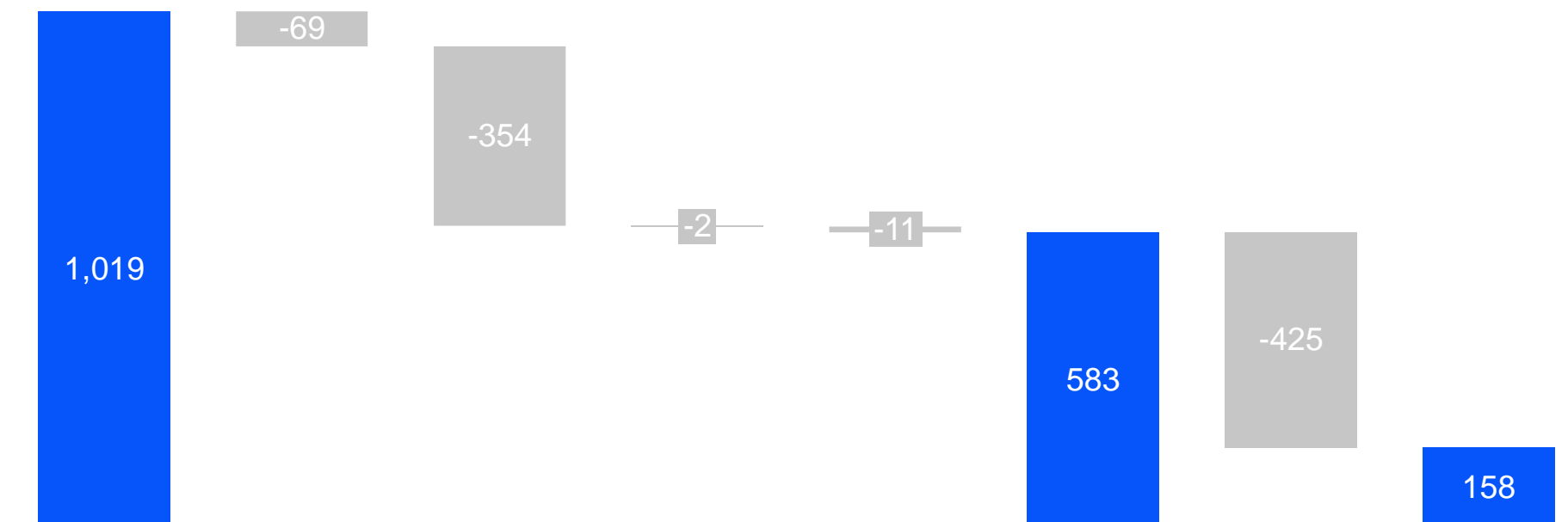
Higher financial income driven by the CO₂ accrued interests (+70 €mn) offset by -19 €mn of provisions update

Tax rate 24.4% vs. 23.5% in Q1 2020

Net ordinary income -41%, -13% in like for like basis

Cash Flow

€mn



PY

EBITDA	1,476	Provisions paid	-55	Working capital & others ⁽¹⁾	-1,210	Income Taxes	74	Financial Expenses	-9	FFO	276	Capex ⁽²⁾	-508	FCF	-232
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Delta YoY

EBITDA	-31%	Provisions paid	+25%	Working capital & others ⁽¹⁾	-71%	Income Taxes	n.a.	Financial Expenses	+22%	FFO	+111%	Capex ⁽²⁾	-16%	FCF	168%
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Sound cash flow generation

(1) Net working capital + Net provision release with no cash impact + Regulatory NWC + others. Q1 2020 includes 356 €mn of net provision release

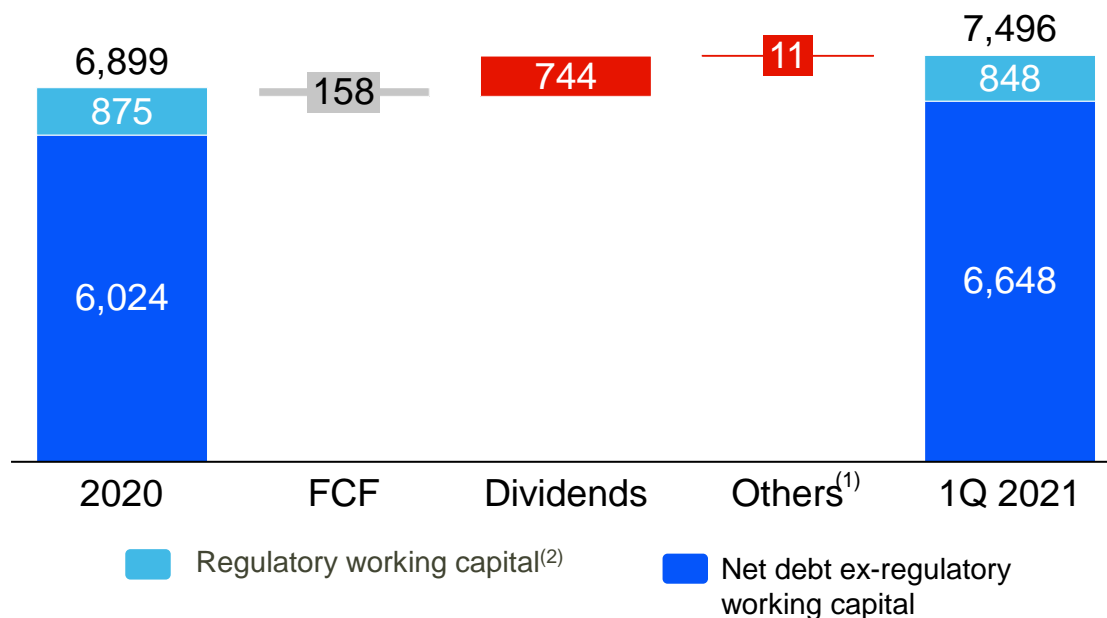
(2) Cash based Capex: Net change of tangible and intangible assets (390 €mn) - Subsidies and other deferred incomes (18 €mn) + Net change of other investments (53 €mn)

Net financial debt analysis

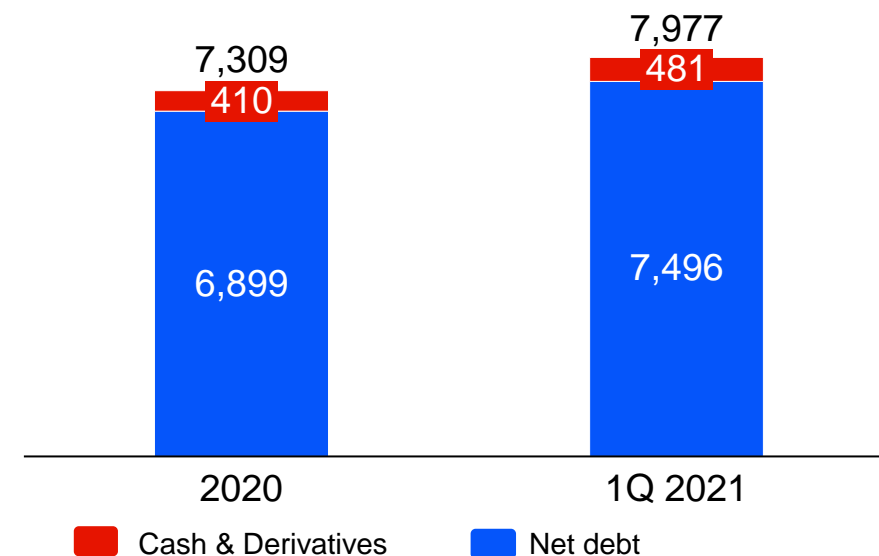
€mn



Net debt evolution



Gross debt



Leverage⁽³⁾ (times) **1.8x**

2.3x

Like for like **1.9x**

Cost of Debt (%) **1.7**

1.7

Doubling coverage of debt maturities to 35 months

Lowest cost of debt in the sector with increasing interest rates

(1) Mainly rights of use and derivatives
 (2) Net balance with CNMC settlements
 (3) Calculated as Net Debt / EBITDA (12 last months)

Sustainable Finance

Leading innovation in Sustainable Finance



Key topics

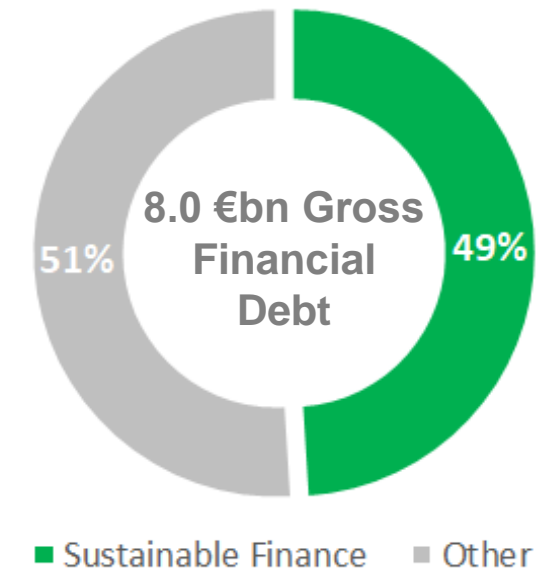
100% Endesa's bank liquidity facilities SDG-linked

First transaction linked to reduction of Scope 1 GHG emissions

Sustainability-linked transactions



Share of Sustainable Finance



Further steps towards ~60% sustainable finance in 2023

Closing remarks



2021 Guidance confirmed

Q1 exceptional conditions to normalize

Progressing in decarbonization and electrification, as well as in efficiency targets

Remarkable cash generation during the period

Leader in innovative sustainable financial products

AGM approved DPS 2.0136 €/share outstanding 9% dividend yield

Q1 2021

Annexes

endesa

Endesa: Q1 2021 P&L

€mn



	Gx+Sx	Dx	Structure	Adjustments	TOTAL
Income	4,398	641	105	-151	4,993
Procurements and services	-3,444	-44	-11	38	-3,461
Gross margin	954	597	94	(113)	1,532
Self-constructed assets	16	25	0	0	41
Personel expenses	-125	-67	-47	4	-235
Other fixed operating expenses	-290	-79	-57	107	-319
EBITDA	555	476	(10)	(2)	1,019
D&A	-227	-162	-15	0	-404
EBIT	328	314	(25)	(2)	615
Net financial results	51	-15	3	0	39
Net results from equity method	4	1	0	0	5
Results from other investments	0	0	0	0	0
Results on disposal of assets	-7	0	1	0	-6
PROFIT BEFORE TAX	376	300	(21)	(2)	653
Income Tax Expense	-90	-73	4	0	-159
Non-Controlling Interests	-3	0	0	0	-3
NET ATTRIBUTABLE INCOME	283	227	(17)	(2)	491

Endesa: Q1 2020 P&L

€mn

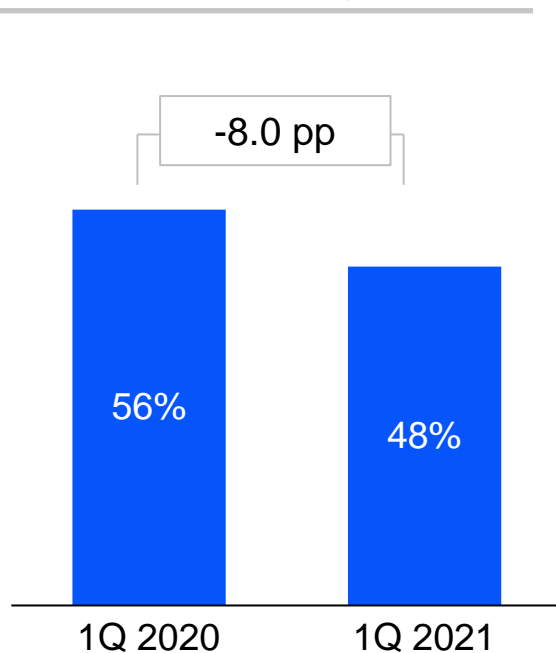


	Gx+Sx	Dx	Structure	Adjustments	TOTAL
Income	4,459	656	135	-181	5,069
Procurements and services	-3,443	-43	-9	40	-3,455
Gross margin	1,016	613	126	(141)	1,614
Self-constructed assets	15	29	3	0	47
Personel expenses	72	118	-47	1	144
Other fixed operating expenses	-304	-93	-72	140	-329
EBITDA	799	667	10	-	1,476
D&A	-185	-159	-14	0	-358
EBIT	614	508	(4)	-	1,118
Net financial results	-13	-6	9	0	-10
Net results from equity method	4	0	0	0	4
Results from other investments	0	0	0	0	0
Results on disposal of assets	-6	0	0	0	-6
PROFIT BEFORE TAX	599	502	5	-	1,106
Income Tax Expense	-133	-123	-4	0	-260
Non-Controlling Interests	-2	0	0	0	-2
NET ATTRIBUTABLE INCOME	464	379	1	-	844

Profitability and credit metrics

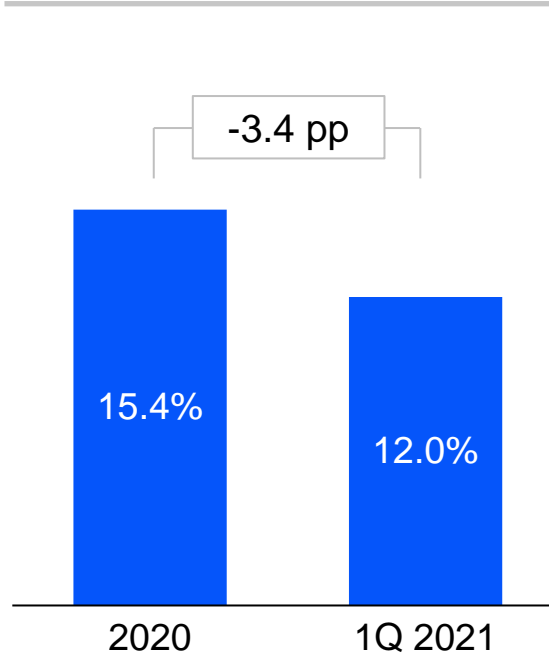


Profitability



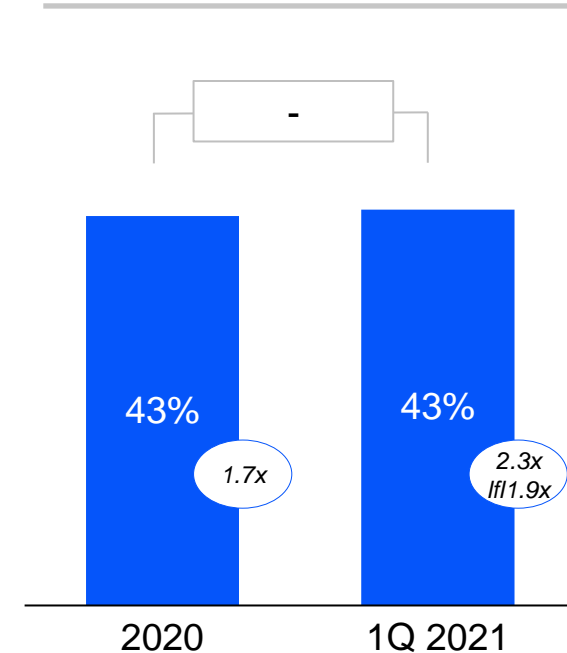
Net Ordinary Income/EBITDA

Return on invested capital



ROIC⁽¹⁾

Credit metrics



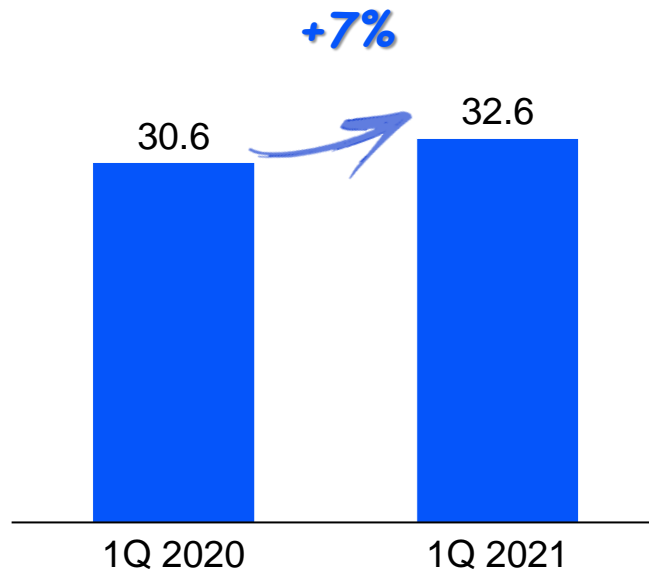
FFO⁽²⁾/Net Debt Net debt/EBITDA

(1) Calculated on a like-for-like basis
 (2) FFO last 12 months

Infrastructure and Network

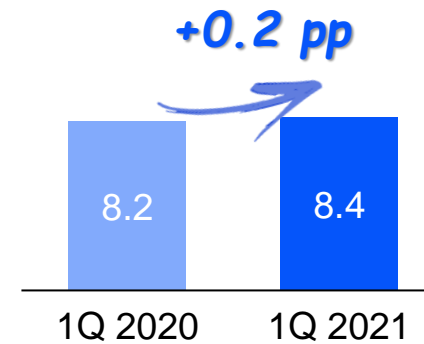


Distributed energy⁽¹⁾, TWh

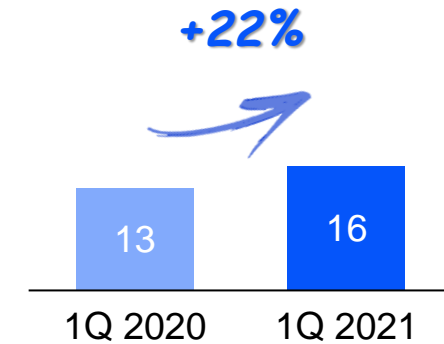


Main operative KPIs

% Losses⁽²⁾



TIEPI⁽³⁾ (min)



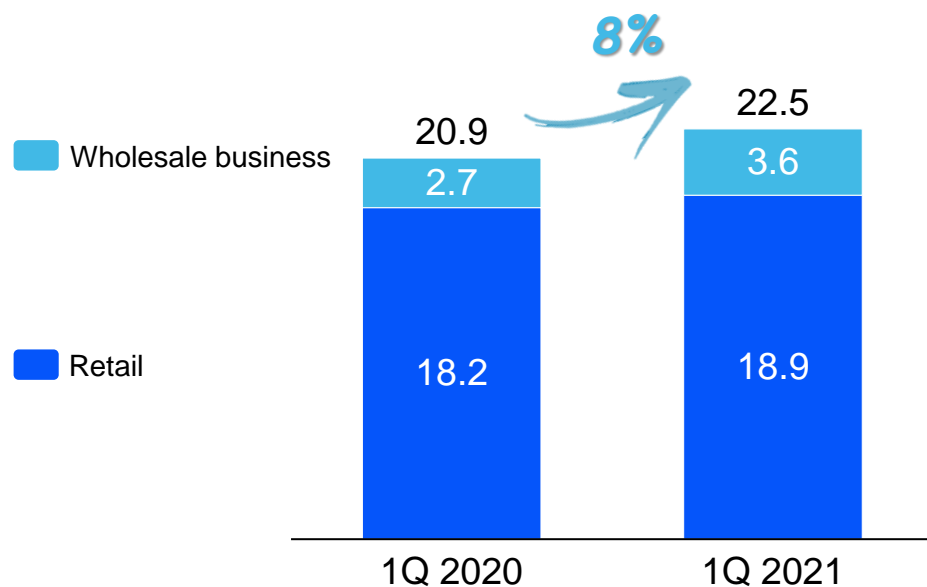
(1) Energy supplied to customers, with or without contract, auxiliary consumption of generators and outflows to other networks (transmission or distributors)
(2) Energy inputs to the distribution network minus distributed energy divided by energy inputs to the distribution system

(3) *Tiempo de Interrupción Equivalente a la Potencia Instalada* (Installed Capacity Equivalent Interruption Time). According to Spanish Regulator. Own + Programmed + Transport minutes of interruption

Gas operational highlights



Volumes sold⁽¹⁾, TWh



Key figures

	2020	1Q 2021	Δ
Total customers (mn)	1.67	1.66	-1%
Unitary margin ⁽²⁾ (€/MWh)	3.6	0.5	-86%
Unitary margin exMtM ⁽²⁾ (€/MWh)	2.2	1.9	-14%

(1) Rounded figures

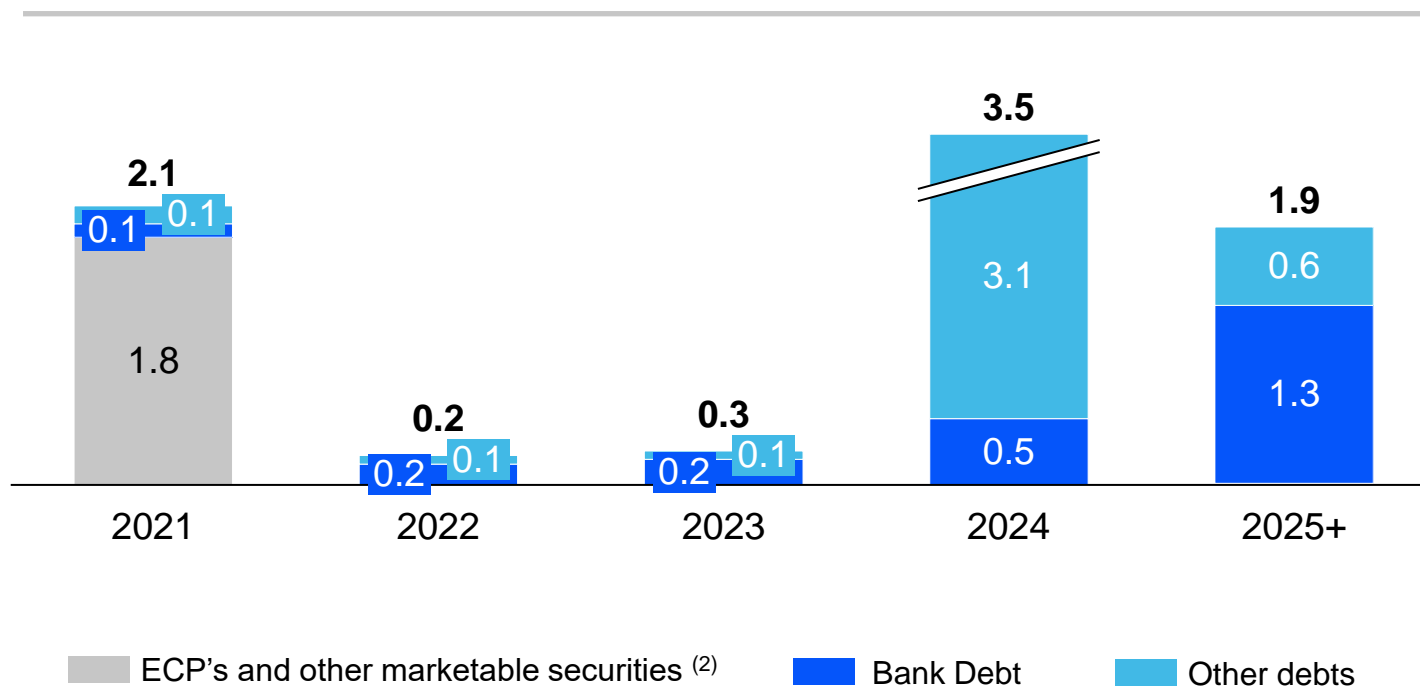
(2) Compared 1Q2021 vs. 1Q2020. Unitary integrated margin, both in 1Q2020 and 1Q2021, excludes procurement activities to CCGTs

Financial debt maturity calendar

€bn



Gross balance of maturities⁽¹⁾



- Average life of debt: 4.5 years
- Coverage of 35 months of debt maturities
- Fixed rate 59% of Gross Debt
- 99% in Euros
- Liquidity 4,462 €mn: 474 €mn in cash and 3,988 €mn available in credit lines
- Liquidity additional strengthening by 2,825 €mn

(1) Outstanding at 31 March 2021. Rounded figures. Does not include financial derivatives.

(2) Notes issued are backed by long-term credit lines and are renewed on a regular basis.

Installed capacity and output



Total net installed capacity, MW

	1Q 2021	2020	Var. (%)
Mainland	17.387	17.388	-0%
Renewables ⁽²⁾	7.780	7.781	-0%
Hydro	4.748	4.749	-0%
Wind	2.422	2.423	-0%
Solar	610	609	0%
Others	0	0	0%
Nuclear	3.328	3.328	0%
Coal	2.523	2.523	0%
CCGTs	3.756	3.756	0%
Non mainland territories	4.264	4.264	+0%
Coal	241	241	0%
Fuel - Gas	2.334	2.334	0%
CCGTs	1.689	1.689	0%
Total	21.651	21.652	-0%

Total gross output⁽¹⁾, GWh

	1Q 2021	1Q 2020	Var. (%)
Mainland	12.351	12.374	-0%
Renewables ⁽²⁾	4.360	3.737	17%
Hydro	2.356	2.249	5%
Wind	1.855	1.398	33%
Solar	149	90	66%
Others	0	0	n.a.
Nuclear	6.909	7.201	-4%
Coal	214	352	-39%
CCGTs	868	1.084	-20%
Non mainland territories	2.449	2.769	-12%
Coal	0	0	n.a.
Fuel - Gas	966	1.153	-16%
CCGTs	1.483	1.616	-8%
Total	14.800	15.143	-2%

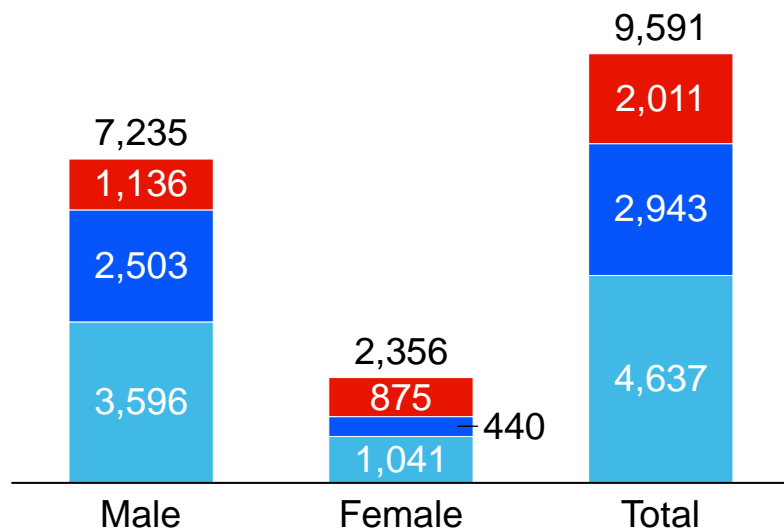
(1) Output at power plant bus bars (Gross output minus self-consumption)

(2) Includes 247 GWh in non-mainland in 1Q 2021 (62 MW) vs 26 GWh in 1Q 2020 (40 MW)

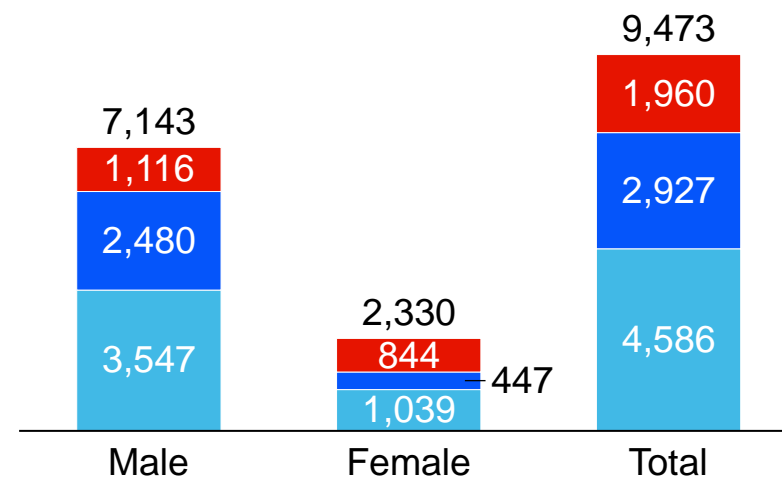
Headcount



2020



Q1 2021



Generation & Supply

Distribution

Structure & others

Market shares

Q1 2021



Power supply

	Customers (mn) ⁽¹⁾			Endesa Market Share
	Regulated	Free	Total	
Business	0.0	0.9	0.9	23%
Residential	10.9	17.7	28.7	29%
Total	11.0	18.6	29.6	
Endesa Market Share	44%	29%		

	Energy sold (TWh) ⁽²⁾			Endesa Market Share
	Regulated	Free	Total	
Business	0.2	38.8	39.0	30%
Residential	7.8	15.9	23.7	32%
Total	8.0	54.7	62.7	
Endesa Market Share	46%	31%		

	Power Supply ⁽³⁾	
	1Q 2021	FY2020
Endesa Market Share	30.6%	32.4%

Mainland Generation, Distribution and Gas supply

	Mainland Generation ⁽³⁾	
	1Q 2021	FY2020
Endesa market share ⁽⁴⁾	18.8%	18.0%

	Distribution ⁽³⁾	
	1Q 2021	FY2020
Endesa market share	42.0%	42.9%

	Gas Supply ⁽³⁾	
	1Q 2021	FY2020
Endesa market share	15.2%	14.3%

- (1) Customers: CNMC "Informe de supervision de los cambios de comercializador 2020" published 03/12/2020. Rounded figures
- (2) Energy sold: Internal estimation based on "sectorial energy daily forecast system". Rounded figures
- (3) Own elaboration
- (4) Including renewables

Glossary of terms (I/II)



Item	Calculation	Reference note of Consolidated Management Report
Average cost of debt (%)	Cost of gross financial debt / gross average financial debt: $(33 \text{ €mn} \times (360/90) + 4 \text{ €mn}) / 8,240 \text{ €mn} = 1.7\%$	6.2
Average life of debt (number of years)	$(\text{Principal} \times \text{number of days of term}) / (\text{Principal in force at the end of the period} \times \text{number of days of the period})$: $36,047 / 7,947 = 4.5 \text{ years}$	6.2
Cash flow from operations (€mn)	Net cash provided by operating activities (583 €mn)	6.5
Free cash flow (€mn)	Cash flow from operations (583 €mn) - Net change of tangible and intangible assets (390 €mn) + Subsidies and other deferred incomes (18 €mn) - Net change of other investments (53 €mn) = 158 €mn	n/a
Debt maturities coverage (months)	Maturity period (months) for vegetative debt that could be covered with the liquidity available: 35 months	6.2
EBITDA (€mn)	Revenues (4,993 €mn) – Purchases and Services (3,461 €mn) + Work performed by the entity and capitalized (41 €mn) – Personnel expenses (235 €mn) – Other fixed operating expenses (319 €mn) = 1,019 €mn	5.2
EBIT (€mn)	EBITDA (1,019 €mn) - Depreciation and amortization (404 €mn) = 615 €mn	5.2
Fixed costs (Opex) (€mn)	Personnel expenses (235 €mn) + Other fixed operating expenses (319 €mn) - Work performed by the entity and capitalized (41 €mn) = 513 €mn	5.2
Gross margin (€mn)	Revenues (4,993 €mn) – Purchases and Services (3,461 €mn) = 1,532 €mn	5.2
Leverage (times)	Net financial debt (7,496 €mn) / EBITDA (2,307 €mn from 2Q, 3Q & 4Q 2020 + 1,019 €mn from 1Q 2021) = 2.3x	n/a

Glossary of terms (II/II)



Item	Calculation	Reference note of Consolidated Management Report
Gross Capex (€mn)	Gross tangible (221 €mn) and intangible (55 €mn) Capex - rights of use (4 €mn) = 272 €mn	6.6
Net financial debt (€mn)	Long and short term financial debt (5,908 €mn + 2,069 €mn) - Cash and cash equivalents (474 €mn) - Derivatives recognized as financial assets (7 €mn) = 7,496 €mn	6.2
Net financial results (€mn)	Financial Revenues (83 €mn) - Financial Expenses (42 €mn) - Foreign Exchanges (2 €mn) = 39 €mn	5.2
Revenues (€mn)	Sales (4,658 €mn) + Other operating revenues (335 €mn) = 4,993 €mn	5.2
Net ordinary income (€mn)	Reported Net Income (491 €mn) - Gains/(losses) on disposals of non-financial assets of over 10 €mn (0 €mn) - Net Impairment losses on non-financial assets of over 10 €mn (0 €mn) - Initial Net Provision for Personnel Costs due to Restructuring Plans relating to the Decarbonisation Process (0 €mn) - Net Costs corresponding to the Public Responsibility Plan for the Health Crisis COVID-19 (0 €mn) = 491 €mn	5.2
Electric Integrated Margin (€mn)	Contribution margin Gx+Sx (954 €mn) - Margin SENP (128 €mn) - Margin SCVP (16 €mn) - Margin gas (11 €mn) - Margin Endesa X (30 €mn) - Others (195 €mn) = 574 €mn	n/a
Unitary electric integrated margin (€/MWh)	Electric Integrated Margin / Electric sales in the liberalized market in Spain and Portugal: 574 €mn / 19 TWh = €30.3/MWh	n/a
Gas unitary margin (€/MWh)	Manageable gas margin / Gas sales : 11.4 €mn / 22.5 TWh = €0.5/MWh	n/a
Endesa X Gross Margin (€mn)	Gross margin generated by the added value products and services commercialized by the Endesa X unit = 30 €mn	n/a

Disclaimer



This document contains certain "forward-looking" statements regarding anticipated financial and operating results and statistics and other future events. These statements are not guarantees of future performance and they are subject to material risks, uncertainties, changes and other factors that may be beyond ENDESA's control or may be difficult to predict.

Forward-looking statements include, but are not limited to, information regarding: estimated future earnings; anticipated changes in generation and market share; expected changes in demand for gas and gas sourcing; management strategy and goals; estimated cost reductions; tariffs and pricing structure; estimated capital expenditures; estimated asset disposals; estimated changes in capacity and capacity mix; repowering of capacity and macroeconomic conditions. The main assumptions on which these expectations and targets are related to the regulatory framework, exchange rates, commodities, counterparties, divestments, increases in production and installed capacity in markets where ENDESA operates, increases in demand in these markets, allocation of production amongst different technologies, increases in costs associated with higher activity that do not exceed certain limits, electricity prices not below certain levels, the cost of CCGT plants, and the availability and cost of the gas, coal, fuel oil and emission rights necessary to run our business at the desired levels.

In these statements, ENDESA avails itself of the protection provided by the Private Securities Litigation Reform Act of 1995 of the United States of America with respect to forward-looking statements.

The following important factors, in addition to those discussed elsewhere in this document, could cause financial and operating results and statistics to differ materially from those expressed in our forward-looking statements:

Economic and industry conditions; factors related to liquidity and financing; operating factors; strategic and regulatory, legal, fiscal, environmental, political and governmental factors; reputational factors and transaction and commercial factors.

Further details on the factors that may cause actual results and other developments to differ significantly from the expectations implied or explicitly contained in this document are given in the Risk Factors section of the current ENDESA regulated information filed with the Comisión Nacional del Mercado de Valores (the Spanish securities regulator or the "CNMV" for its initials in Spanish).

No assurance can be given that the forward-looking statements in this document will be realised. Except as may be required by applicable law, neither Endesa nor any of its affiliates intends to update these forward-looking statements.

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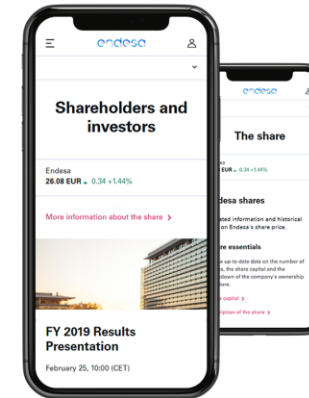


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