

Q3 2022 financial results

Highlights

Amadeus further strengthens its financial performance as recovery progresses

Third quarter highlights (three months ended September 30, 2022)

- **Air Distribution revenue** was €573.1 million, representing 80.7% of Q3 2019 revenue, advancing 1.8 p.p. from prior quarter. **Air Distribution bookings** amounted to 99.8 million, representing 71.7% of Q3 2019 bookings, 3.5 p.p. below prior quarter. Revenue evolution was supported by an expansionary revenue per booking.
- **Air IT Solutions revenue** was €439.7 million, representing 90.5% of Q3 2019 revenue, advancing 5.1 p.p. from prior quarter. **Air IT Solutions passengers boarded** amounted to 459.1 million, 83.5% of Q3 2019 passengers boarded, improving by 5.9 p.p. from prior quarter.
- **Hospitality & Other Solutions revenue** was €204.8 million, representing 99.2% of Q3 2019 revenue, advancing 4.8 p.p. from prior quarter.
- **Group Revenue** was €1,217.6 million, representing 86.8% of Q3 2019 revenue, advancing 3.6 p.p. from prior quarter.
- **EBITDA** amounted to €450.4 million, 79.5% of Q3 2019 levels, up 4.0 p.p. from prior quarter's level (excluding the government grant¹ received in the second quarter).
- **Adjusted profit**² amounted to €219.6 million, 68.0% of Q3 2019 levels, up 5.0 p.p. from Q2 2022 (excluding the government grant¹ received in the second quarter).
- **Free Cash Flow**³ amounted to €320.5 million, or €323.9 million excluding cost saving program implementation costs paid⁴.
- **Net financial debt**⁵ was €2,387.4 million as of September 30, 2022 (1.6 times last-twelve-month EBITDA⁵).

In the third quarter of 2022, as the airline industry continued advancing towards recovery, our revenue, EBITDA, and adjusted profit continued to strengthen and improve when compared to the previous quarter performance. Amadeus Q3 2022 revenue reached 86.8% of its 2019 level, supported by improvements in

¹ Second quarter 2022 results were positively impacted by a non-refundable government grant, received in the second quarter of 2022, amounting to €51.2 million pre-tax (€38.9 million post tax). Excluding this grant, in the second quarter of 2022, EBITDA and Adjusted profit represented 75.5% and 63.0% of Q2 2019 levels, respectively.

² Excluding after-tax impact of the following items: (i) accounting effects derived from PPA exercises and impairment losses, (ii) non-operating exchange gains (losses), and (iii) other non-operating, non-recurring effects.

³ Defined as EBITDA, minus capex, plus changes in our operating working capital, minus taxes paid, minus interests and financial fees paid.

⁴ In 2021, we completed the implementation of our cost saving program, announced in 2020. Costs related the implementation of this program were incurred in 2020 and 2021, and no further costs are expected for 2022. At the end of 2021, there were costs amounting to €46.7 million still to be paid, of which, an amount of €27.4 million was paid in the first nine months of 2022 (€3.4 million in the third quarter).

⁵ Based on our credit facility agreements' definition.

revenue in all our segments. Most notably, revenues in Hospitality and Other Solutions almost fully recovered relative to the third quarter of 2019 (99.2% of Q3 2019 revenue). Free Cash Flow generation remained strong, which contributed to reducing our net debt: our leverage continued to decrease, reaching 1.6 times last-twelve-month EBITDA⁵, coming close to our leverage target range of 1.0x-1.5x.

Luis Maroto, President & CEO of Amadeus, commented:

“Amadeus continued to advance during the third quarter, with solid operating and financial performances across segments. Our revenue, EBITDA and adjusted profit continued to strengthen, supporting strong cash generation. We are pleased to confirm that, based on our progress, we expect to resume shareholder remuneration next year.

“We continue to monitor the macroeconomic situation, while remaining focused on our investment programs to capture the growth opportunities ahead. Our strong operating performance, solid commercial activity and the ongoing recovery in travel volumes make us confident for the future.”

Business evolution in the quarter

In **Air Distribution**, in the third quarter of 2022 our bookings reached 71.7% of Q3 2019 levels. North America continued to be our best performing region in the quarter, with bookings growing 2.3% vs. 2019. Asia-Pacific, an important region for Amadeus, registered the highest improvement in volumes when compared to the previous quarter performance.

In **Air IT Solutions**, passengers boarded (PB) improved to 83.5% of Q3 2019 levels, which represents a 5.9 p.p. advance from the performance of the second quarter of 2022. In the third quarter, all regions (except for Latin America) reported improvements in performance compared to the previous quarter, most notably, North America, Middle East and Africa, and Asia-Pacific. North America continued to report positive PB growth in the quarter vs. 2019 (21.1% PB growth vs. 2019), supported by (i) positive organic PB growth, and (ii) the PB contribution from airline migrations⁶.

Finally, third quarter revenue in **Hospitality & Other Solutions** was 99.2% of same period of 2019, which represents a 4.8 p.p. improvement over the second quarter 2022 revenue performance. Within the Hospitality & Other Solutions segment, Hospitality, which generates most of the revenues, continued to advance, supported by improvements relative to prior quarter, across its revenue lines.

For more information about our operating and financial performance during the third quarter, please visit our Investor Relations website.

⁶ Particularly Air Canada, which migrated at the end of 2019

Summary of operating and financial information

Summary of KPI	Jul-Sep 2022	Jul-Sep 2021 ¹	Change vs. Q3'21	Change vs. Q3'19
Operating KPI (millions)				
Bookings	99.8	57.9	72.5%	(28.3%)
Passengers boarded	459.1	270.8	69.5%	(16.5%)
Financial results (€millions)				
Air Distribution revenue	573.1	300.4	90.8%	(19.3%)
Air IT Solutions revenue	439.7	294.6	49.3%	(9.5%)
Hospitality & Other Solutions	204.8	144.2	42.1%	(0.8%)
Revenue	1,217.6	739.1	64.7%	(13.2%)
EBITDA	450.4	206.7	118.0%	(20.5%)
EBITDA margin (%)	37.0%	28.0%	9.0 p.p.	(3.4 p.p.)
Profit (Loss) for the period	202.7	9.0	n.m.	(30.6%)
Adjusted profit (loss)²	219.6	23.8	823.6%	(32.0%)
Adjusted EPS (€)³	0.49	0.05	830.3%	(34.8%)
Cash flow (€millions)				
Capital expenditure	145.5	98.8	47.3%	(16.4%)
Free Cash Flow⁴	320.5	83.6	283.4%	(12.7%)
Indebtedness⁵ (€millions)				
	Sep 30, 2022	Dec 31, 2021	Change	
Net financial debt	2,387.4	3,048.7	(661.3)	
Net financial debt/LTM EBITDA	1.6x	5.1x		

¹ 2021 Income statement figures have been adjusted to exclude costs, amounting to €3.4 million (€2.5 million post tax), incurred in the third quarter of 2021, related to the implementation of the cost saving program announced in 2020.

² Excluding after-tax impact of the following items: (i) accounting effects derived from PPA exercises and impairment losses, (ii) non-operating exchange gains (losses) and (iii) other non-operating, non-recurring effects.

³ EPS corresponding to the Adjusted profit attributable to the parent company.

⁴ Defined as EBITDA, minus capex, plus changes in our operating working capital, minus taxes paid, minus interests and financial fees paid.

⁵ Based on our credit facility agreements' definition.

Notes to editors:

Travel powers progress. Amadeus powers travel. Amadeus' solutions connect travelers to the journeys they want through travel agents, search engines, tour operators, airlines, airports, hotels, cars and railways.

We have developed our technology in partnership with the travel industry for over 30 years. We combine a deep understanding of how people travel with the ability to design and deliver the most complex, trusted, critical systems our customers need. We help connect over 1.6 billion people a year to local travel providers in over 190 countries.

We are one company, with a global mindset and a local presence wherever our customers need us.

Our purpose is to shape the future of travel. We are passionate in our pursuit of better technology that makes better journeys.

Amadeus is an IBEX 35 company, listed on the Spanish Stock Exchange under AMS.MC. The company has been recognized by the Dow Jones Sustainability Index for the last ten years.

To find out more about Amadeus, visit www.amadeus.com.

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