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Como continuación a la comunicación de información relevante publicada con fecha 3 de junio de 2021 con número de registro 9796, Colonial remite documentación de soporte a la presentación a analistas e inversores, que se celebrará hoy jueves día 3 de junio de 2021 a las 18:30 horas (CET) a través de un webcast.

Los datos de conexión a la conferencia se detallan a continuación:

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Adicionalmente, la presentación estará disponible en la página web de la Sociedad.

En Madrid, a 3 de junio de 2021.



Alpha VI

June 3<sup>rd</sup>, 2021



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- 01 Executive Summary
- 02 Transaction Structure
- 03 Rationale
- 04 Timeline & Execution
- 05 Conclusion
- 06 Appendix



#### PRESENTING MANAGEMENT TEAM



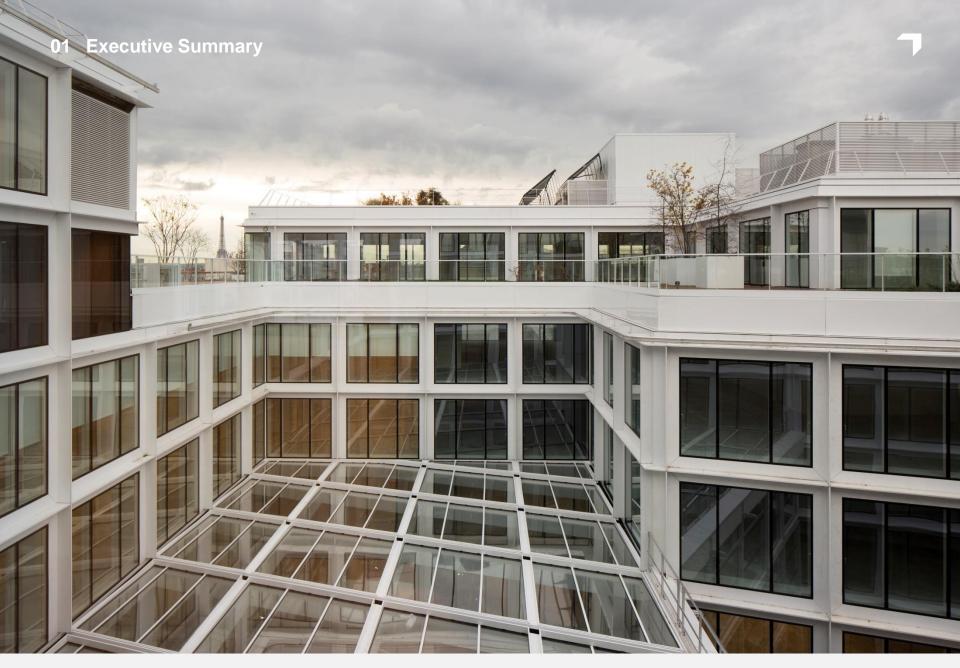
Pere Viñolas Chief Executive Officer



Carmina Ganyet Corporate Managing Director



Carlos Krohmer Chief Corporate Development Officer



Reinforcing the Colonial Prime Platform for international growth



#### THE TRANSACTION: ENHANCING THE OWNERSHIP PROFILE IN SFL

- > Acquisition of Predica's 13% SFL stake in exchange for new Colonial shares based on NDV 12/20<sup>1</sup> & 49% stake in new JVs on Paris Assets<sup>1</sup>
- > Voluntary tender-offer on remaining SFL shares not owned by Colonial at a discount to NTA & premium to share price
- > All steps are concurrent and subject to the same conditions precedent

#### RATIONALE 1: FLIGHT TO QUALITY THROUGH ACQUISITION OF PRIME PARIS ASSETS

Acquisition of circa €1bn<sup>2</sup> of Prime Paris assets

- > Increased exposure to high quality Prime Paris Portfolio
- > Increased exposure to value-accretive flagship projects in Paris
- > Capital recycling of assets in exchange for full access to ParHolding & W. Plaza with value optionality
- > Acceleration of Colonial's growth program

### **RATIONALE 2: STRONG CORPORATE RATIONALE**

- > Simplification of shareholding structure of the Group & enhanced visibility in capital markets
- > Strengthened long-term partnership with Predica a strong institutional partner
- > Consolidation of the Pan-European Prime Platform for further international growth

#### **RATIONALE 3: ATTRACTIVE TRANSACTION TERMS FOR COLONIAL SHAREHOLDERS**

- > Acquisition of circa €1bn<sup>2</sup> of Prime Paris assets at a discount to NAV/NTA
- > Neutral transaction in NAV/NTA and accretive in recurring EPS from day one
- > Acceleration of NAV/NTA and EPS accretion in the coming years
- > Enhanced capital structure with €0.4bn<sup>2</sup> of additional equity with LTV at solid Investment Grade levels
- > Transaction approved by Board of Directors of Colonial and supported by the SFL Board of Directors (including independent directors)
- > Rapid execution timetable with full transaction impact from September 2021 onwards

<sup>1</sup> Assets Swap in Paris and creation of new JVs based on NDV 12/20 (adjusted for dividend distributions)

<sup>2</sup> Final amounts subject to final outcome of tender-offer



# Enhancing the ownership profile in SFL

# 02 Transaction Structure Transaction Summary



Enhancing the ownership profile in SFL

- > Acquisition of Predica's 13% stake in SFL
- > Launch of a voluntary tender offer for SFL remaining minority shareholders

The Colonial Group has approved the following concurrent transactions:

- 1. Acquisition of Predica's 13% stake through the following steps:
  - > The Board of Directors of SFL has agreed the acquisition of the remaining Predica's stake in existing JVs and 8% stake in SFL in exchange for a non controlling stake in 4 new JVs
    - SFL acquires 50% of ParHolding JV and 34% of Washington Plaza reaching full ownership on all these assets
    - Creation of 4 new JVs of assets in Paris with SFL owning 51% stake and Predica owning 49% stake
    - Excess acquisition volume paid by Predica with SFL shares at NDV 12/20<sup>1</sup> parity
  - > The Board of Directors of Colonial has agreed to acquire Predica's 5% stake in SFL in exchange of new Colonial shares based on NDV 12/20<sup>1</sup> parity
- 2. Launch of a voluntary mixed tender offer for the remaining 5% share capital not held by Colonial or Predica
  - > Mixed Offer of Shares and Cash based on NDV 12/20<sup>1</sup> parity and at a premium to SFL share price:
    - > €46.66 in cash and 5 Colonial shares for 1 SFL share

Transaction approved by the Board of Directors of Colonial & publicly supported by the SFL Board of Directors (incl. independent directors)

# 02 Transaction Structure Simplification of Group Structure & Capital Recycling

#### ASSET SWAP



1. Transaction based on 12/20 NDV parity adjusted by dividends accrued on 2020 results in Colonial & SFL

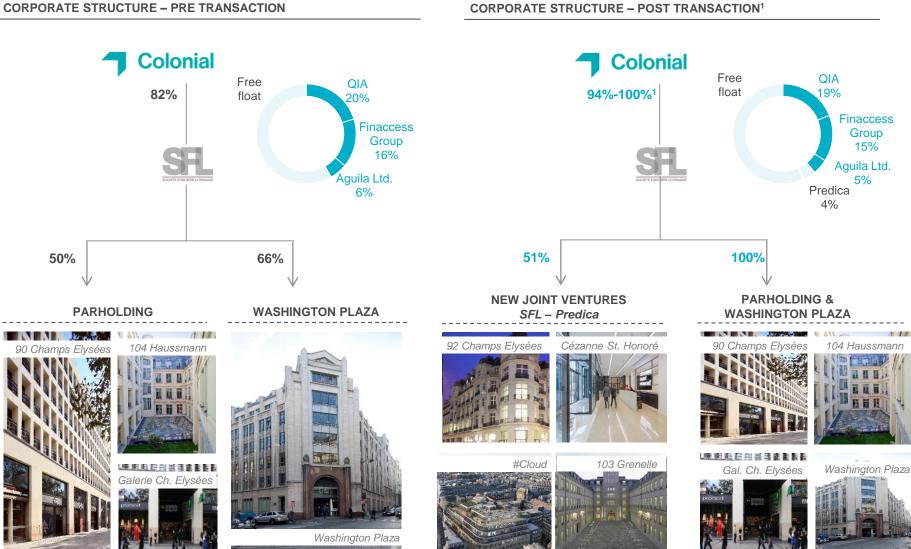
2. Final figures subject to final outcome of tender offer. All figures based on SFL remaining shares (without Colonial & Predica stakes) and excluding treasury shares as of March 2021

3. Net Asset Swap at NTA amounts to €293m

**Colonial** 

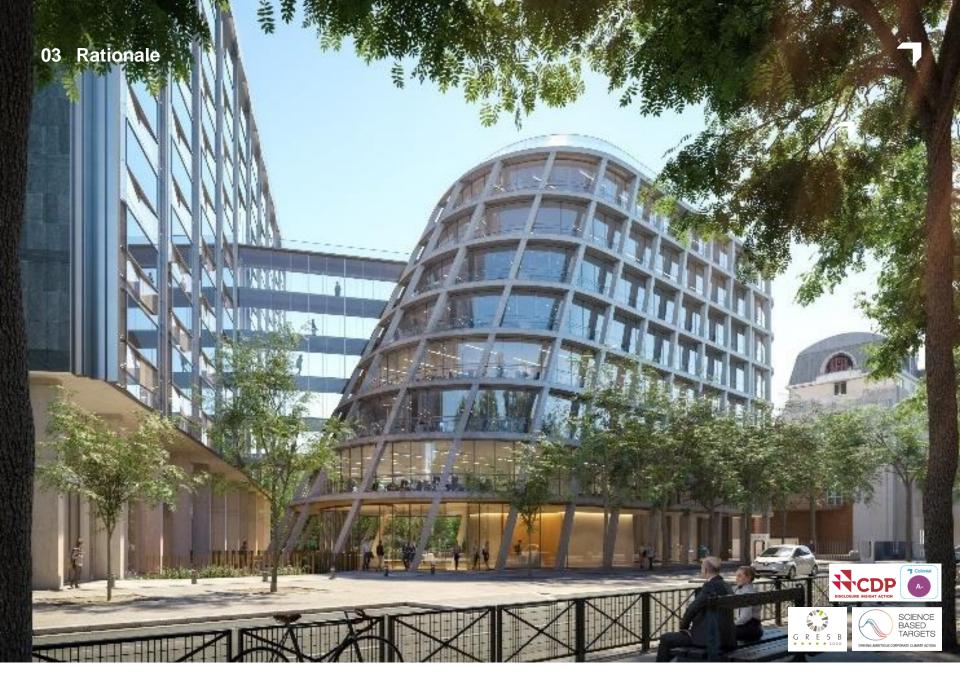
SOURCES & USES at NDV<sup>1</sup>

# 02 Transaction Structure Simplification of Group Shareholding Structure



#### Final stakes subject to final outcome of takeover bid 1.





Flight to quality through acquisition of Prime Assets in Paris

1

Flight to quality through acquisition of Prime Paris Assets

- > Acquisition of circa €1bn<sup>1</sup> additional exposure in Prime Assets in Paris at NDV
- > Increased exposure to value-accretive Paris Flagship Projects
- > Equity post transaction increases by €0.4bn<sup>1</sup>

#### ACQUISITION OF PRIME PARIS ASSETS AT NDV... ... INCREASING EQUITY VALUE BY €0.4bn<sup>1</sup> GAV in attributable terms €6.5bn 1 €6.1bn1 circa Paris Prime circa +€1bn´ Assets €5.7bn +€0.4bn €5.4bn Pre Post NTA NTA ENHANCEMENT OF PARIS PROJECT EXPOSURE 12/20Post-deal Increased exposure to value-accretive Paris Flagship Projects CBD<sup>3</sup> 83% €0.6bn<sup>2</sup> €0.66bn<sup>2</sup> Velázquez 83 Marceau Diagonal 525 Flagship projects Paris 82% Leed/ Breeam Certificates<sup>3</sup> Méndez Álvaro Biome Plaza Europa 34 100% 94%-100%<sup>3</sup> Miguel Ángel 23 Sagasta 27 Louvre St. Honoré

Source: SFL public information

Colonial

Final amounts subject to final outcome of tender-offer 1.

Values at Total Cost = Acquisition price + capex SFL Portfolio as of 12/20

2. 3.



# 2 Strong Corporate Rationale

- > Simplification of shareholding structure of the Group
- > Enhanced visibility in capital markets
- > Solid capital structure

#### Simplified structure with enhanced visibility in Capital Markets

- Simplification of the Group's shareholding structure with preservation of REIT status for Colonial & SFL<sup>1</sup>
- > Incorporation of French institutional investor in Colonial corporate shareholder base: Predica & SFL minorities free float
- > Increase of free float market cap. of circa €0.4bn<sup>3</sup>, +20% vs pre-transaction

#### **Solid Capital Structure**

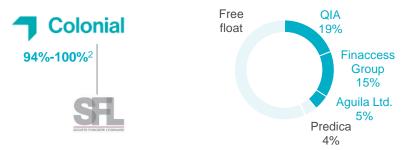
- > Additional equity NTA increase of circa €0.4bn<sup>3</sup>
- > LTV remains at solid Investment Grade levels
- > Increased exposure to Prime Paris assets
- > Pan-European diversification

#### Enhanced Pan-European Prime platform for international growth

- > Consolidation of Colonial's leadership in Pan-European Prime Office
- > Predica remains as strong partner in Paris
- > Enhanced leadership in ESG through integrated best practices
- > Enhanced platform for further international growth
- 1. Preservation of REIT's status: in Spain SOCIMI and in France SIIC
- 2. Final stakes post transaction subject to final outcome of tender-offer
- 3. Final amount subject to final outcome of tender-offer

## Simplified Structure<sup>2</sup>

In €bn



#### Solid capital structure with increased free float market cap

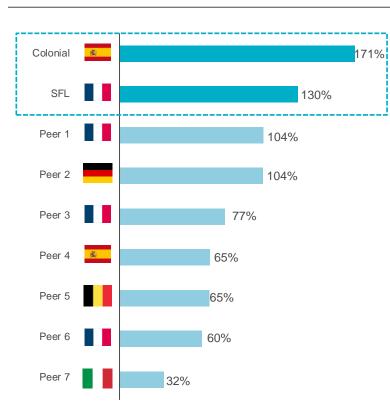








- > Colonial and SFL with superior Total Shareholder Returns<sup>1</sup> among peers
- > Combination of management teams in Spain & France with strong track records
- > Enhanced operational efficiencies & growth opportunities through strengthened Pan-European Platform



SUPERIOR TOTAL SHAREHOLDER RETURN<sup>1</sup> 6/14-12/20

Source: Colonial, based on Public information

1. NAV per share increase + dividend

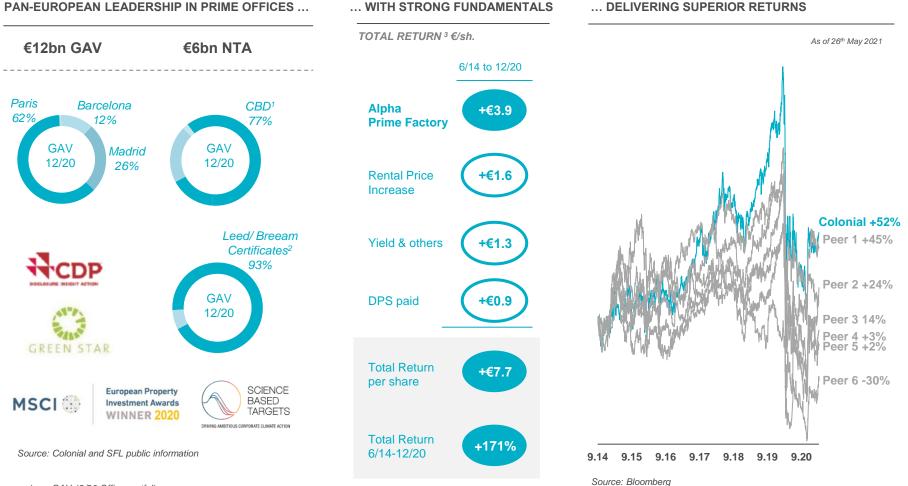
#### PAN-EUROPEN FRANCHISE WITH STRONG TRACK RECORD

- Colonial and SFL managing teams delivering superior Total Shareholder Returns<sup>1</sup> in their sector
- > Combination of management teams in Spain & France with strong track records
- > Enhanced operational efficiencies & growth opportunities through strengthened Pan-European Platform



# 2 Strong Corporate Rationale

- > Reinforcing the Colonial Prime Platform for international growth
- > Strong Capital value creation through prime factory approach
- > Superior Returns for Shareholders



- 1. GAV 12/20 Office portfolio.
- 2. GAV 12/20 Office portfolio in operation

3. NAV per share increase + dividend



3 Attractive transaction terms for Colonial Shareholders

- > Acquisition of circa €1bn1 of Prime Paris assets at a discount to NAV/NTA
- > Neutral transaction in NAV/NTA and accretive in recurring EPS
- > Acceleration of NTA and EPS accretion in the coming years

Accretive Transaction from day one	IMPACT PER SHARE		
<ul> <li>Neutral transaction in NTA</li> </ul>	Return metric	Short term	Mid term
<ul> <li>Accretive transaction in recurring EPS</li> </ul>			
> LTV remains at solid Investment Grade levels with circa	EPRA NTA	-	
€0.4bn <sup>1</sup> additional equity			
Strong mid-term NTA and EPS accretion	EPS recurring		
> Increased access to Paris's portfolio reversion			
<ul> <li>Enhanced exposure to Paris project Pipeline</li> </ul>			
> Solid Cash Flows	Dividends		
<ul> <li>Strengthened platform for further international growth</li> </ul>			
	Total Shareholder Return		

#### 1. Final amount subject to final outcome of tender-offer



Attractive transaction terms for Colonial & SFL Shareholders 3

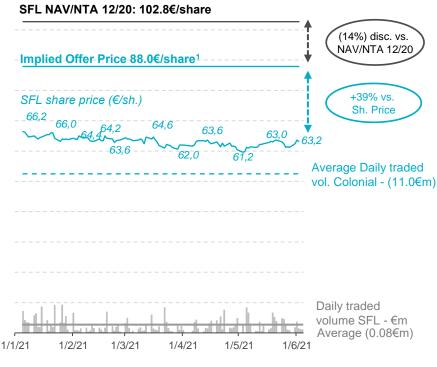
- > Offer price at a discount to SFL latest reported NAV (NTA)
- > Access to liquidity for SFL shareholders at attractive pricing levels
- > Mixed offer gives SFL shareholders access to liquid Colonial shares of an enhanced Pan-European Platform

#### **OFFER PRICE VS. REFERENCES**

EPRA NAV 12/20 References	12/20 (€/sh.)	Offer Price <sup>1</sup> vs reference
NRV	112.0	(21%)
NAV (NTA)	102.8	(14%)
NDV	98.8	(11%)
Share Price references	€/sh.	Offer Price <sup>1</sup> vs reference
	€/sh. 63.2	0.101 1 100
references Share Price		vs reference

#### ACCESS TO LIQUIDITY FOR SFL SHAREHOLDERS

- > Offer provides liquidity for SFL shareholders at attractive pricing levels
- SFL's share price liquidity very limited with current average daily > trading volume of €0.08m
- Access to Colonial, a liquid stock with broad analyst coverage >



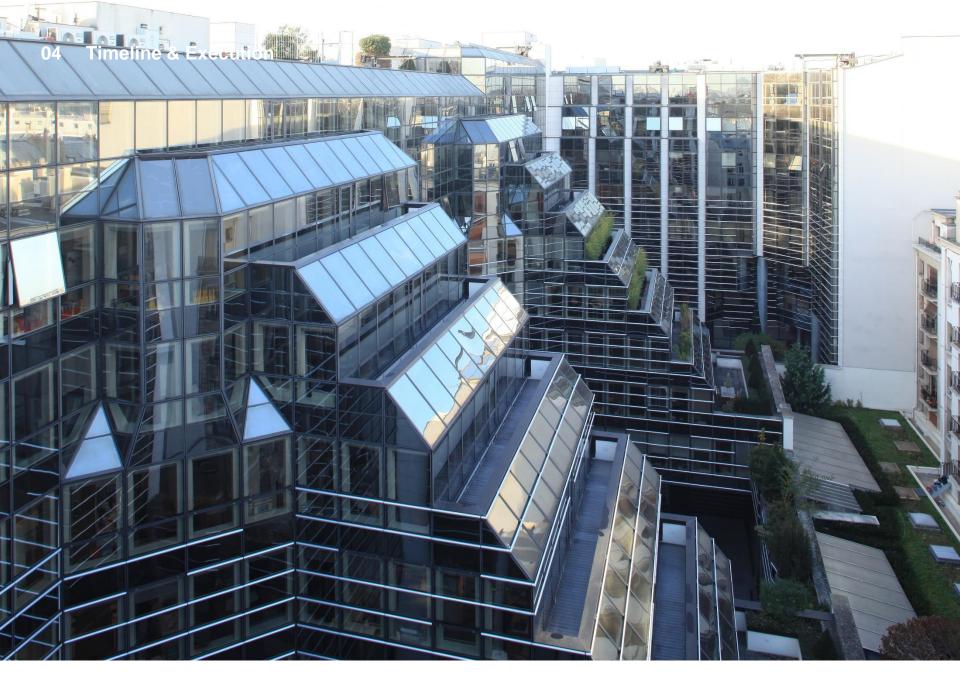
Source: Bloomberg

5 Colonial Shares (at 6MVWAP price) for 1 SFL share + 46.66€ cash per share 1.

- Market Data as of 2<sup>nd</sup> June 2021 2. З.
  - Source: Bloomberg

# OFFER PRICE VS. REFERENCES 2021 YTD<sup>2</sup>





Rapid execution with full impact from 09/21 onwards

# 04 Timeline & Execution

Rapid execution with full impact from 09/21 onwards

- > Recommended transaction with short timetable
- > Extraordinary Shareholder meeting by the end of June 2021
- > Full transaction impact from September 2021 onwards

#### **Execution Milestones**<sup>1</sup>







# 05 Conclusion Reinforcing the Colonial Prime Platform for international growth





# FLIGHT TO QUALITY THROUGH ACQUISITION OF PRIME PARIS ASSETS

Acquisition of circa €1bn<sup>1</sup> Prime Paris assets

- > Increased exposure to high quality Prime Paris Portfolio
- > Increased exposure to value-accretive flagship projects in Paris
- Capital recycling of assets in exchange for full access to ParHolding & W.Plaza with value optionality
- > Acceleration of Colonial's growth program

# STRONG CORPORATE RATIONALE

- > Simplification of shareholding structure of the Group & enhanced visibility in capital markets
- > Strengthened long-term partnership with Predica a strong institutional partner
- > Consolidation of the Pan-European Prime Platform for further international growth

# ATTRACTIVE TRANSACTION TERMS FOR COLONIAL SHAREHOLDERS

- > Acquisition of circa €1bn<sup>1</sup> Prime Paris assets at a discount to NAV/NTA
- > Neutral transaction in NAV/NTA and accretive in recurring EPS from day one
- > Acceleration of NAV/NTA and EPS accretion in the coming years
- > Enhanced capital structure with €0.4bn<sup>1</sup> of additional equity with LTV at solid Investment Grade levels
- > Rapid execution timetable with full transaction impact from September 2021 onwards

# Reinforcing the Colonial Prime Platform for further international growth



## **06** Appendix

An unparalleled Prime Office REIT



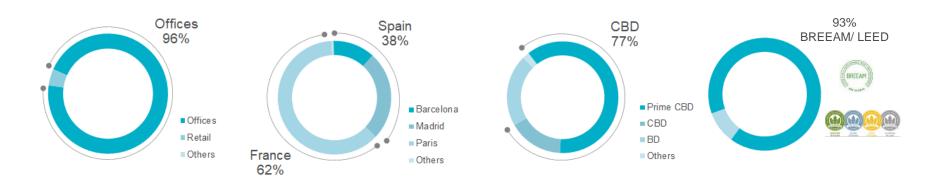
# **GROUP KEY PORTFOLIO METRICS**

# CAPITAL STRUCTURE METRICS

GAV Group 12/20	€12.1bn	Net Total Assets	€5.7bn	
# of assets 2020	64 Spain 20 France	Total Shareholder Return 6/14-12/20	+171%	
Surface above ground 2020	1,256,326 sq. m	LTV Group Q1 21	34.9% LTV	
EPRA Vacancy 12/20	4.8%	Rating Investment Grade	STANDARD         BBB+ Stable Outlook           MOODY'S         Baa2 Stable Outlook	

#### **BUSINESS MIX**

#### **GAV GROUP**



# 06 Appendix

Unparalleled leadership in the city centre



Colonial as largest property owner in offices in the City Centre of Madrid, Barcelona and Paris

- > Strong market share increases negotiation power
- > Colonial best positioned to capture the rental cycle in its markets



# 06 Appendix

Exclusive High Quality Prime Office Portfolio



# BARCELONA



BREEAM









# MADRID











# PARÍS







田道 御殿









Colonial

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